

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
United States

# CONTRACT



**Vendor ID 0000329214**  
**Accuworx USA Inc**  
**PO Box 7240**  
**Barre VT 05641**  
**United States**

<b>Contract ID</b> 0000000000000000000028294	<b>Page</b> 1 of 2
<b>Contract Dates</b> 05/01/2015 to 04/30/2017	<b>Origin</b> CPS
<b>Description:</b> CPS-EMERGENCY RESPONSE & WASTE	<b>Contract Maximum</b> \$150,000.00
<b>Buyer Name</b> Berini,Brian Jon	<b>Buyer Phone</b> 802/828-2217
<b>Contract Status</b> Approved	

**Phone #:**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1		HAZARDOUS WASTE DISPOSAL PER ATTACHED SHEETS	EA	0.01000	0.00	0.00
2		EMERGENCY RESPONSE	EA	0.01000	0.00	0.00

**CONTRACT TERMS AND ADDITIONAL INFORMATION**

STATE OF VERMONT Contract # 28294  
STANDARD CONTRACT FOR SERVICES

1. Parties. This is a contract for services between the State of Vermont, (hereafter called "State"), and Accuworx USA, Inc., with the principal place of business in Barre, VT, (hereafter called "Contractor"). Contractor's form of business organization is corporation. It is the contractor's responsibility to contact the Vermont Department of Taxes to determine if, by law, the contractor is required to have a Vermont Department of Taxes Business Account Number.

2. Subject Matter. The subject matter of this contract is services generally on the subject of Emergency Response and Hazardous Waste Disposal. Detailed services to be provided by the contractor are described in Attachment A.

3. Maximum Amount. In consideration of the services to be performed by Contractor, the State agrees to pay Contractor, in accordance with the payment provisions specified in Attachment B, a sum not to exceed \$150,000.00.

4. Contract Term. The period of contractor's performance shall begin on May 1, 2015 and end on April 30, 2016, with an option to renew for three (3) additional one (1) year periods.

5. Prior Approvals. If approval by the Attorney General's Office or the Secretary of Administration is required, (under current law, bulletins, and interpretations), neither this contract nor any amendment to it is binding until it has been approved by either or both such persons.

- Approval by the Attorney General's Office is required.
- Approval by the Secretary of Administration is not required.

6. Amendment. This agreement represents the entire agreement between the parties; No changes, modifications, or amendments in the terms and conditions of this contract shall be effective unless reduced to writing, numbered and signed by the duly authorized representative of the State and Contractor.

7. Cancellation. This contract may be canceled by either party by giving written notice at least 30 days in advance.

8. Attachments. This contract consists of twenty (20) pages including the following attachments which are incorporated herein:  
Attachment A - Specifications of Work to be Performed  
Attachment B - Payment Provisions  
Attachment B1 - Price List (8 pages)  
Attachment C - Standard State Provisions for Contracts and Grants' a preprinted form (revision date 3/1/2015)  
Attachment D - Commodity Terms and Conditions (revision date 11-10-2010)

9. Order of Precedence. Any ambiguity, conflict or inconsistency in the Contract Documents shall be resolved according to the following order of precedence:

- (1) Standard Contract
- (2) Attachment C (Standard Contract Provisions for Contracts and Grants)
- (3) Attachment D
- (4) Attachment A
- (5) Attachment B
- (6) Price List

COMPANY CONTACT:  
Jeffrey Simone

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
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# CONTRACT



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**Phone #:**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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Phone: 888-231-9396  
Fax: 802-522-1059  
Email: jsimone@accuworx.com

AMENDMENT#1 (FEBRUARY 2016). THIS CHANGE EXERCISES THE FIRST OF THE THREE ONE-YEAR OPTIONS TO RENEW, AND EXTENDS THE CONTRACT FOR ONE ADDITIONAL YEAR TO 04/30/2017, AT THE SAME PRICING, TERMS, AND CONDITIONS.

STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED SEPTEMBER 1, 2015 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED NOVEMBER 10, 2010 ARE ATTACHED AND INCORPORATED AS PART OF THIS ORDER.

CONTRACTOR CERTIFIES UNDER THE PAINS AND PENALTIES OF PERJURY THAT AS OF THE DATE THIS AMENDMENT IS SIGNED, CONTRACT IS IN GOOD STANDING TO OR IN FULL COMPLIANCE WITH A PLAN TO PAY ANY AND ALL TAXES DUE THE STATE OF VERMONT.

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:

BRIAN BERINI  
SENIOR PURCHASING AGENT  
PHONE: 802-828-2217  
FAX: 802-828-2222  
brian.berini@vermont.gov

**WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT**

**By the STATE of VERMONT**

**By the CONTRACTOR**

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_

Email: \_\_\_\_\_

**STATE OF VERMONT  
ATTACHMENT A  
SCOPE OF WORK  
EMERGENCY RESPONSE & HAZARDOUS WASTE**

All work performed on this contract will be scheduled by the affected agency. The agency contact will work closely with the contractor and the agency requiring the services to ensure all work is completed in a satisfactory manner and will be performed on a regular Monday through Friday schedule. If an occasion arises which would require work to be performed after normal working hours or on a Saturday, Sunday or Holiday the contact person must be notified. This contract is to be utilized for Hazardous Waste Removal, Emergency Responses and/or an as needed basis.

**DETAILED REQUIREMENTS:** The purpose of this service is for emergency response, sampling and analysis of hazardous waste streams, hazardous waste containerization, collection, proper labeling, manifesting, transport and disposal from various locations throughout the State of Vermont.

The following principle activities are anticipated by the Contractor in support of this contract:

- Hazardous waste sampling and analysis.
- Waste stream characterization, and definition of each applicable EPA ID Code.
- Properly and accurately develop the applicable Hazardous Waste Manifest, as required by the State of Vermont, and federal laws.
- Provide appropriate Department of Transportation Containers to contain and ship hazardous waste. This will include providing all the proper labels to meet DOT and EPA Regulations for the safe handling and shipping.
- Ensure proper handling of containers and waste so as not to create a potential for spillage and environmental contamination.
- Personnel conducting waste sampling, handling and disposal shall be properly trained, qualified, and equipped to conduct hazardous waste spill response activities. All personnel conducting waste collection shall meet the minimum criteria contained in 29 CFR 1910.120, Hazardous Waste Operations and Emergency Response.
- Safely transport and dispose of all wastes at an approved hazardous waste disposal location, meeting the requirements contained in 40 CFR 265.
- The Contractor is required to submit to the State of Vermont all appropriate documentation to validate the entire process from time of material pickup to ultimate disposal.
- **Hazardous Material Collection and Disposal:** The primary waste streams anticipated to be supported by the Contractor are from the following sources:
  - Automotive wastes
  - Flammable liquids
  - Halogenated and non-halogenated organic solvents
  - Paint and paint products
  - Acid, alkaline and aqueous solutions with heavy metals
  - Lab pack pesticides/herbicides and other chemicals
  - Aerosol cans

- Liquid oxidizers and solid bulk oxidizers
- Liquid mercury and mercury saturated articles
- Vinyl asbestos tile or other conditionally exempt asbestos containing materials
- Soil contaminated with petroleum hydrocarbons
- Soil contaminated with solvents
- Soil contaminated with heavy metals other than mercury
- Debris contaminated with chemicals
- Heavy metal bearing solids
- Propane tanks
- Unknown compressed gases
- Hazardous sludge
- PCB contaminated materials
- Low-level radiological waste
- Batteries (nickel/cadmium;lead)
- Lab pack non-compatible chemicals
- Regulated drugs
- Mercury containing wastes
- Other unknown chemicals

- 1.1. **Waste Collection and Transport:** Contractor shall ensure that all waste materials are appropriately sorted, packed, collected from the State Facility and transported to an approved recycling, treatment or disposal facilities in accordance with all applicable regulations. Pick-up will be scheduled within five business days of notification.
  - 1.1.1. Contractor is responsible for notifying the requesting Agency 24 hours prior to pick-up to confirm scheduled pick-up time or request a change.
  - 1.1.2. Contractor is responsible for preparing all required shipping papers for the transport of item under the contract
  - 1.1.3. Contractor is responsible for classifying package or repackaging waste as necessary in DOT approved shipping containers.
  - 1.1.4. Contractor is responsible for providing appropriate labels to meet shipping requirements.
  - 1.1.5. Contractor is responsible for loading containers with contractor provided equipment and labor
  - 1.1.6. Contractor is responsible for transport of waste to designated facilities
  - 1.1.7. Contractor is responsible for submitting itemized invoice.
  - 1.1.8. Contractor is required to provide a 24/7 toll-free phone number for placing orders and for answering questions about services provided.

- 1.2. **Identification of unknowns and management of abandoned waste:** The Contractor shall provide for profiling, identification and the safe collection and disposal of abandoned hazardous waste or other unknown waste.
  - 1.2.1. Respond within 3 business days to calls for management of abandoned waste
  - 1.2.2. Wear appropriate PPE in accordance with all regulations.
  - 1.2.3. Perform field chemical screen for unknown wastes.
  - 1.2.4. Provide analytical services to characterize waste if field screenings are not sufficient.
  - 1.2.5. Provide on-site sample collection services.
  - 1.2.6. Repack or over pack the container in which it was found.
  - 1.2.7. Move waste to a safe area for the time required for lab analysis.
  - 1.2.8. Manifest and provide safe disposal of waste.
  - 1.2.9. Provide lab data and any other relevant information to the requesting Agency.
  - 1.2.10. Contractor shall provide a description of available field screening and in-house laboratory service and submit certification information for any contract laboratories used to perform analysis.
- 1.3. **Recycling and disposal services:**
  - 1.3.1. Contract shall provide for the ultimate disposition of wastes at approved facilities through the following methods if appropriate:
    - Recycled
    - Reclaimed
    - Neutralized or treated
    - Fuel Blended
    - Incinerated
    - Landfilled
  - 1.3.2. The contractor shall ensure that Receiving Facilities will recycle or reclaim; neutralize or treat; dispose of remaining waste material and send appropriate copies of all manifests back to the requesting facility within regulatory time limit.
  - 1.3.3. The contractor shall send a certificate of recycling for all recycled materials to the requesting facility.
  - 1.3.4. The contractor shall send a certificate of destruction for all non-recycled material to the requesting facility.
- 1.4. **Storage Containers:** Contractor shall provide all storage containers necessary for proper handling of hazardous materials, including but not limited to: 5 gallon pail, 30 gallon drum, 55 gallon drum, cubic yards boxes.
- 1.5. **Emergency Response and Immediate Response Services:** Certain conditions require immediate emergency actions of limited scope and duration, to protect public health and the environment.

- 1.5.1. Contractor is required to respond within two hours of being contacted by the requesting Agency.
  - 1.5.1.1. Equipment and personnel will be on-site and ready to begin work within two hours.
- 1.5.2. Contractor shall provide a detailed description of available emergency response services and process for addressing emergency situations.
- 1.6. **Medical Waste Collection and Disposal:**
  - 1.6.1. Contractor has opted out of this category.
- 1.7. **Permits:** Contractor shall provide documentation that the all applicable transporters and receiving facilities possess all Federal, State and Local permits and licenses necessary to provide the services required. Documentation shall include the dates and activities for which permits are valid, permit numbers, and the names of specific individuals at each regulatory agency that may be contact to discuss the permits.
- 1.8. **Contractor Responsible Spills:** The Contractor is solely responsible for any and all spills or leaks that arise out of their contract obligation and which occur as a result of or are contributed to by the actions of its agents and employees. The Contractor shall be responsible for clean-up of spills in accordance with applicable federal, state and local laws and regulations. The Contractor shall clean up and dispose of spill debris at no additional cost to the State or Agency.
- 1.9. **REPORTING REQUIREMENTS:** CONTRACTOR WILL BE REQUIRED TO SUBMIT QUARTERLY PRODUCT SALES REPORT TO THE PURCHASING AGENT PURSUANT TO THE SCHEDULE BELOW. EACH REPORT MUST CONTAIN THE FOLLOWING INFORMATION: CONTRACT NUMBER; USING DEPARTMENT'S ADDRESS, CONTACT NAME, AND TELEPHONE NUMBER; PRODUCT ORDERED; QUANTITY ORDERED; QUANTITY SHIPPED; AND PRICE CHARGED, WITH TOTALS FOR EACH PRODUCT FOR EACH REPORTING PERIOD. WE RESERVE THE RIGHT TO REQUEST ADDITIONAL INFORMATION OR TO MODIFY THE REPORTING PERIODS.  
  
REPORTING PERIODS: QUARTERLY REPORTS MUST BE SUBMITTED IN ACCORDANCE WITH THE FOLLOWING SCHEDULE:  
  
REPORTING PERIOD: JANUARY 1 TO MARCH 31 - REPORT DUE APRIL 15  
REPORTING PERIOD: APRIL 1, TO JUNE 30 - REPORT DUE JULY 15  
REPORTING PERIOD: JULY 1 TO SEPTEMBER 30 - REPORT DUE OCTOBER 15  
REPORTING PERIOD: OCTOBER 1 TO DECEMBER 31 - REPORT DUE JANUARY 15
- 1.10. **TRAINING.** Contractor shall offer training on Hazardous storage, handling and packaging. This is a service that Contractor provides utilizing their Field Chemists, who shall conduct an audit of the facility and offer suggestions on current practices and how current practices may need to be amended to be in line with State and Federal Hazardous Waste Regulations. Training shall be conducted on site with the people who are coming in contact with materials, since different facilities utilize different materials and have different storage, packaging, and practices.

Hazardous Waste storage and hazardous compatible containers are also identified and education/training shall also be offered onsite to address these areas. This satisfies both the regulatory component of ensuring that the waste is in the appropriate container for Dept. of Transportation, and RCRA compliance for both the State as a generator and for the Contractor as the permitted transporter.

**STATE OF VERMONT  
ATTACHMENT B  
PAYMENT PROVISIONS  
EMERGENCY RESPONSE & HAZARDOUS WASTE**

**ATTACHMENT B: PAYMENT PROVISIONS**

The State shall pay the Contractor a not-to-exceed amount of \$150,000.00 for work identified in Attachment A, as follows:

1. Contractor shall be paid based on documentation and itemization of work performed and included in invoicing. Invoicing must contain a detail of services, dates, hours of work performed and rates of pay. Invoicing must also contain a detail of items and all cost for any allowable expenses.
2. The State shall not be responsible for any unauthorized expenses or services incurred and/or performed by Contractor.
3. Unless otherwise stated, this contract was issued on a time and materials basis, as such the following documentation is required in support of invoices. Contractor shall submit invoicing at completion of project to the Project Manager and shall include:
  - A numbered invoice.
  - Description of work, # of hours worked if applicable, including copies of time sheets and a certified payroll following the USDOL form (or comparable);
  - Copies of original receipts for all materials purchased or costs incurred as a result of the scope of work;
  - Time frame indicated of when work was performed;
  - Contract number that the invoice is to be paid from;
4. No changes, modifications, or amendments in the terms and conditions of this contract shall be effective unless reduced to writing, numbered and signed by the duly authorized representative of the State and Contractor.
5. The State shall not pay for any unauthorized labor, materials, equipment or expenses of Contractor.
6. Any services outside of agreement shall not be allowed.
7. Contractor's invoicing must contain a detailed description of all work completed.
8. Payment Terms: Net 30. The State has 30 days from the date the state receives an invoice **with full and complete supporting documentation** to exercise its right to bill or credit adjustments made necessary by internal audits and quality assurance checks.

Contract# 28294

9. Contractor shall submit invoice with contract number to the applicable project manager using the contract.

**PRICE SCHEDULE  
HAZARDOUS MATERIAL COLLECTION & DISPOSAL**

The attached price schedule is for the following category/categories and District/Districts:

Emergency Response

Hazardous Waste Disposal

Universal Waste Disposal

AOT District 1	\$200
AOT District 2	\$200
AOT District 3	\$125
AOT District 4	\$125
AOT District 5	\$125
AOT District 6	\$100
AOT District 7	\$125
AOT District 8	\$150
AOT District 9	\$125

For a map of the location of districts go to: <http://www.aot.state.vt.us/Maint/mainhome.htm>

Please note: AOT districts are being used for geographical reference only. Services may be required from any State agency within the District, not just AOT entities.

**PRICE SCHEDULE  
HAZARDOUS MATERIAL COLLECTION & DISPOSAL**

Material Categories	Method of Disposal (e.g. recycling, reclamation)	Unit of Measure	Unit Price
Automotive Wastes	Recycle	GALLON	\$1.20/ \$75/drum
Flammable Liquids	Fuel Blending	GALLON	\$2.39/\$130/drum
Halogenated & Non-Halogenated Organic Solvents	Fuel Blending	GALLON	\$2.85/\$263/drum
Paint and Paint Products	Fuel Blending	GALLON	\$2.20/\$120/drum
Acid, alkaline and aqueous solutions with heavy metals	Treatment	GALLON	\$2.75/\$174/drum
Lab pack pesticides/herbicides and other chemicals	Incineration	GALLON	\$10.2/\$550/drum
Aerosol cans	Fuel Blending	GALLON	\$5.45/\$285/drum
Liquid oxidizers and solid bulk oxidizers	Stabilization	GALLON	\$8.35/\$465/drum
Liquid mercury and mercury saturated articles	Retort/Recycle (30-gal drum)	GALLON	\$11.4/\$345/drum
Vinyl asbestos tile or other conditionally exempt asbestos containing materials	Landfill	POUND	\$0.25 \$135/drum
Soil contaminated with petroleum hydrocarbons	Thermal Adsorbation	POUND	\$0.12 \$95/drum
Soil contaminated with solvents	Fuel Blending	GALLON	\$6.50/\$425/drum
Soil contaminated with heavy metals other than mercury	Stabilization/Landfill	POUND	\$3.45/\$175/drum
Debris contaminated with chemicals	Fuel Blending	GALLON	\$5.95/\$335/drum
Heavy metal bearing solids	Stabilization	GALLON	\$3.75/\$205/drum
Propane Tanks (Medium Sized)	Recycle	EACH	\$55.00
Unknown compressed gases	Treatment/Incineration	Case	by Case
Hazardous sludge	Fuel Blending	GALLON	\$2.95/\$195/drum
PCB contaminated materials	TSCA Landfill	GALLON	\$3.95/\$215/drum
Low level radioactive materials	Case by Case	Case by	Case

## PRICING SCHEDULE

### MATERIAL STORAGE CONTAINERS AND PACKING MATERIALS

<b>Storage Container</b>	<b>Unit of Issue</b>	<b>Unit Price</b>
5 Gallon Pail	EA	\$ 13.00
30 Gallon Drum	EA	\$ 45.00
55 Gallon Drum	EA	\$ 42.00
Cubic Yard Box	EA	\$ 85.00
80 Gallon over drum	EA	\$ 142.00

PLEASE PROVIDE A DETAILED LIST OF PACKING/FILLING MATERIALS SUCH AS VERMICULATE AND CHARCOAL TO INCLUDE PRICING.

<b>Packing Materials</b>	<b>Unit of Issue</b>	<b>Unit Price</b>
Vermiculite	Bag EA	\$ 25.00
Charcoal	50# Bag EA	\$ 80.00
Bubble Wrap	100 Sq.ft EA	\$ 28.00
	EA	\$

Please Note: Additional containers are identified in our rate sheet.

## HOURLY LABOR RATES

For labor rates above and beyond normal duties of transporting waste, such as packing or repacking, waste materials etc. Labor charges should not include time required to load pre-packed drums or transferring materials from tanks to collection vehicle.

		<b>Hourly Labor Rate</b>
Monday – Friday	7:45 AM to 4:30 PM	\$ 50.00
Monday – Friday	After 4:30 PM	\$ 65.00
Saturday or Sunday	7:45 AM to 4:30 PM	\$ 70.00
Saturday or Sunday	After 4:30 PM	\$ 82.00
Overtime Rates	Over 8 hours	\$ 70.00
State Holidays		\$ 80.00

Identify all costs associated with the testing, handling and or removal of abandoned waste and list them below or on a separate sheet of paper. All disposal and transportation cost must comply with costs stated in the disposal and transportation sections of the price schedule.

Testing, handling and removal services	Cost
1. Sample Collection Fee	\$ 15.00
2. TCLP Extraction	\$ 25.00/sample
3. TCLP RCRA 8 Metals	\$ 315.00/sample
4. Total Petroleum Hydrocarbons (8015DRO/GRO)	\$ 90.00/sample
5. VT DEC Volatiles List (8021b)	\$ 90.00/sample
6.	\$
7. Other analysis will be billed cost plus 10%	\$
8.	\$

## PRICING SCHEDULE

### Transportation Charges

maximum shipping charge for the collection and transportation for quantity of items listed. These prices will include all costs associated with drivers and trucks.

Region	Quantity		
	1-5 Items	6-10 Items	Over 10 Items
AOT District 1	\$200.	\$200.	\$175
AOT District 2	\$200.	\$200.	\$175.
AOT District 3	\$125.	\$125.	\$115.
AOT District 4	\$125.	\$125.	\$115.
AOT District 5	\$125.	\$125.	\$115.
AOT District 6	\$100.	\$100.	\$100.
AOT District 7	\$125.	\$125.	\$115.
AOT District 8	\$150.	\$150.	\$150.
AOT District 9	\$125.	\$125.	\$115.

Pricing is for drummed and/or containerized waste.

**ACCUWORX Labor, Equipment and Material Rates**

**Labor:**

<b>Description</b>	<b>Straight Time per Hour</b>	<b>Overtime per Hour</b>	<b>Sunday and Emergency Response</b>
Recovery Technician	\$50.00	\$65.00	\$70.00
Equipment Operator/Driver	\$60.00	\$70.00	\$80.00
Driller	\$65.00	\$75.00	\$90.00
Foreman	\$65.00	\$75.00	\$90.00
Staff Scientist/ Project Manager	\$75.00	\$90.00	\$115.00
Senior Scientist	\$95.00	\$115.00	\$135.00
Field Chemist	\$75.00	\$90.00	\$115.00

**Equipment:**

<b>Description</b>	<b>Day Rate</b>	<b>ER Day Rate</b>	<b>Hourly</b>
Permitted E/R Truck	\$150.00	\$200.00	\$35.00
1-Ton Dump Truck	\$175.00	\$225.00	\$45.00
Box Truck w/ Liftgate	\$325.00	\$375.00	\$55.00
Mini-Excavator	\$320.00	\$425.00	n/a
Skid Steer	\$200.00	\$250.00	n/a
Hydro Excavation Truck	\$1,100.00	\$1,100.00	\$135.00
Vacuum Truck	\$950.00	\$950.00	\$50.00
Boat	\$275.00	\$350.00	n/a
Utility Trailer	\$125.00	\$125.00	n/a

<b>Description</b>	<b>Day Rate</b>	<b>ER Day Rate</b>	<b>Hourly*</b>
Photo-Ionizing Detector	\$85.00	\$85.00	n/a
Multi Gas Meter/LEL	\$50.00	\$50.00	n/a
Confined Space Equipment	\$200.00	\$200.00	n/a
Track Mounted Drill Rig	\$1,250.00	\$1,250.00	\$120.00
Coppus Blower	\$45.00	\$45.00	n/a
SCBA (per tank)	\$100.00	\$100.00	n/a
HEPA Vacuum	\$35.00	n/a	n/a
Industrial Fan	\$25.00	\$25.00	n/a
Concrete Saw w/ Diamond Blade			
Vapor Phase Drum	\$85.00	\$85.00	n/a
	<b>Per Foot</b>	<b>Per Foot</b>	
Big "O" Piping	1.95	1.95	

## HAZARDOUS WASTE COST ESTIMATES

Please provide the following cost estimates for your services using the examples provided.

**ESTIMATE #1:** Project to collect, label, transport and dispose of a 55-gallon drum containing 20% perchloroethylene located in Newport Vermont.

Collect, label and manifest	\$ <u>160.</u> drum
Disposal	\$ <u>263.</u> drum
Total	\$ <u>423.00</u>

**ESTIMATE #2:** Sample and analyze for metals and volatile organic compounds using the TCLP procedure and one 55-gallon drum located in Newport Vermont. Please define your sample procedure and equipment and indicate cost associated with the entire process.

Sample and analyze	\$ <u>445.</u> drum
Collect, label and manifest	\$ <u>160.</u> drum
Disposal	\$ <u>175.</u> drum
Total	\$ <u>780.00</u>

**ESTIMATE #3:** Define sample costs for a full waste characterization to include ignitability, reactivity, corrosivity, and toxicity. US EPA TCLP protocols will be followed to fully define toxicity. Please provide your standard sampling process/procedure manual.

If applicable, when would the cost per sample vary? Please define and provide alternate sample costs.

\$ 875.00 (Analytical Costs, Labor and Equipment)

Costs would vary if results are needed sooner than standard 7-10 day lab turn