

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
United States

# CONTRACT



**Vendor ID 0000011382**  
**Graybar Electric Company Inc**  
**58 Miller Lane**  
**Williston VT 05496**  
**United States**

<b>Contract ID</b> 0000000000000000000028926		Page 1 of 7
<b>Contract Dates</b> 05/01/2015 to 04/30/2017		<b>Origin</b> CPS
<b>Description:</b> CPS-STRUCT'D CABLE PLANT PARTS		<b>Contract Maximum</b> \$9,999,999.00
<b>Buyer Name</b> Stephen A Fazekas	<b>Buyer Phone</b>	<b>Contract Status</b> Approved

**Phone #:**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1		Cables / CAT5E CABLE PLENUM / Berk Tek / CBL-4PR-UTP-5e-CMP / 1000 Ft	EA	164.69000	0.00	0.00
2		Cables / CAT5E CABLE CMR / Berk Tek / CBL-4PR-UTP-5e-CMR 1000 Ft	EA	109.16000	0.00	0.00
3		Cables / CAT 6 CABLE PLENUM / Berk Tek / CBL-4PR-UTP-6-CMP 1000 Ft	EA	311.00000	0.00	0.00
4		Cables CAT 6 CABLE CMR / Berk Tek Lanmark 1000 / CBL-4PR-UTP-6-CMR 1000 Ft	EA	180.00000	0.00	0.00
5		Cables Cable 25 pair, 1000 ft roll / CBL-25PR 1000 Ft	EA	803.49000	0.00	0.00
6		Cables Under ground cable / CBL-25PR-UNDERGND / 1000 Ft	EA	743.50000	0.00	0.00
7		Cables Cable 100 pair Cat 3 / CBL-100PR 1000 Ft	EA	1,830.02000	0.00	0.00
8		Cables FIB M-RN-6-DN-L-OR-S / FB-6-STRAND-62.5MM 20 0 Ft	EA	139.01000	0.00	0.00
9		Cables Unicam 50UM ST MM Corning / FB-ST-95-050-50	EA	9.45000	0.00	0.00
10		Cables Unicam SGL MD PC ST Corning / FB-ST-95-200-51	EA	14.54000	0.00	0.00
11		Cables Unicam LC Senior 62.5 MMF / FB-LC 95-000-99	EA	13.05000	0.00	0.00
12		Cables 3M-FIBER SPLICE KIT / FB-2178-XSB-EG-1T	EA	152.66000	0.00	0.00
13		Cables UNICAM Connector ST-MM / FB-SIC95-000-50	EA	9.22000	0.00	0.00
14		Patch Cables CAT 5E patch cable 3FT BLU / CBL-AT1503EV-BU	EA	1.63000	0.00	0.00
15		Patch Cables CAT 5E patch cable 5FT BLU / CBL-AT1505EV-BU	EA	1.94000	0.00	0.00
16		Patch Cables CAT 5E patch cable 7FT BLU / CBL-AT1507EV-BU	EA	2.26000	0.00	0.00
17		Patch Cables CAT 5E patch cable 10FT BLU / CBL-AT1510EV-BU	EA	2.80000	0.00	0.00

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**Phone #:**

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18		Patch Cables CAT 5E patch cable 14FT BLU / CBL-AT1514EV-BU	EA	3.30000	0.00	0.00
19		Patch Cables CAT 5E patch cable 25FT BLU / CBL-AT1525EV-BU	EA	5.13000	0.00	0.00
20		Latch Duct and Wire Mold 6FT wire mold 1.5 in. / 6 foot increments / WM-2900	FT	1.77000	0.00	0.00
21		Latch Duct and Wire Mold IVY 3/4 LATCH DUCT P/FT / 6 foot increments / WM-2700	FT	1.11000	0.00	0.00
22		Latch Duct and Wire Mold WM-IVY-LATCH-DUCT-P/FT / 6 foot increments / WM-2800	FT	1.40000	0.00	0.00
23		Latch Duct and Wire Mold WM Ivory Blank / Per 10 / PG-OR-4210002-99	EA	2.64000	0.00	0.00
24		Latch Duct and Wire Mold Drop Ceiling Connector / WM-2786	EA	1.33000	0.00	0.00
25		Latch Duct and Wire Mold 90d flat elbow / WM-2911	EA	1.22000	0.00	0.00
26		Latch Duct and Wire Mold External elbow / WM-2918	EA	1.22000	0.00	0.00
27		Latch Duct and Wire Mold 3/4" NM Bushing / Conduit-3/4-Bushing	EA	0.10000	0.00	0.00
28		Latch Duct and Wire Mold 3/4 S S EMT CONN 231-DC2 / Conduit Conn 3/4	EA	0.42000	0.00	0.00
29		Latch Duct and Wire Mold WM-ELBOW EXTERNAL IVY / WM-2818	EA	1.15000	0.00	0.00
30		Latch Duct and Wire Mold J-HOOK-ceiling 2" / HANGER-J-CAT32AB	EA	3.34000	0.00	0.00
31		Latch Duct and Wire Mold J-Hook 3/4" / HANGER-J-CAT12	EA	1.27000	0.00	0.00
32		Latch Duct and Wire Mold D-RING 6" / HANGER-D-GB13B	EA	1.11000	0.00	0.00
33		Latch Duct and Wire Mold D-RING 4" / HANGER-D-GB13A	EA	1.05000	0.00	0.00
34		Latch Duct and Wire Mold J-HOOK 1-3/4" / HANGER-J-CAT21HP	EA	2.17000	0.00	0.00

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**Phone #:**

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35		Latch Duct and Wire Mold J-Hook 1 5/16" hanger WBeam clamp / HANGER-J-CAT21BC	EA	3.50000	0.00	0.00
36		Latch Duct and Wire Mold J-HOOK 2" / HANGER-J-CAT32HP	EA	2.62000	0.00	0.00
37		Latch Duct and Wire Mold J-Hook 2" wBeam clamp / HANGER-J-CAT32BC	EA	3.96000	0.00	0.00
38		Latch Duct and Wire Mold Hanger bracket CAT5 angled / HANGER-CATHBA	EA	1.23000	0.00	0.00
39		Latch Duct and Wire Mold J-HOOK 2" / HANGER-J-CAT32	EA	2.62000	0.00	0.00
40		Latch Duct and Wire Mold J-Hook 2" wBeam clamp / HANGER-J-CAT32BC	EA	3.96000	0.00	0.00
41		Latch Duct and Wire Mold Hanger bracket CAT5 angled / HANGER-CATHBA	EA	1.23000	0.00	0.00
42		Latch Duct and Wire Mold J-HOOK-ceiling 1-3/4" / HANGER-J-CAT21AB	EA	2.64000	0.00	0.00
43		Terminations/Faceplates/Inserts Cable end RJ45 cat5e / 50 Pack / PG-RJ45	EA	14.90000	0.00	0.00
44		Terminations/Faceplates/Inserts OR-ortronics plug, blank / PG-OR-40300164	EA	0.33000	0.00	0.00
45		Terminations/Faceplates/Inserts Tracjack gray CAT5E / PG-OR-TJ5E00-68	EA	4.39000	0.00	0.00
46		Terminations/Faceplates/Inserts OR- FACE PLATE SINGLE GANG / JK-OR-40300158	EA	1.56000	0.00	0.00
47		Terminations/Faceplates/Inserts OR-TRACJACK 5e / PG-OR-TJ5E00	EA	4.38000	0.00	0.00
48		Terminations/Faceplates/Inserts TrackJack Surface mount 2port / JK-OR-404TJ2	EA	2.63000	0.00	0.00
49		Terminations/Faceplates/Inserts TRACJACK 3 HOLE / JK-OR-40300547	EA	1.49000	0.00	0.00
50		Terminations/Faceplates/Inserts TRACKJACK 4 HOLE / JK-OR-40300546	EA	1.49000	0.00	0.00
51		Terminations/Faceplates/Inserts 2port surface mount jack / JK-OR-404S22U	EA	3.02000	0.00	0.00
52		Terminations/Faceplates/Inserts Or-Single Surface Jack / JK-OR-404S21U	EA	2.57000	0.00	0.00

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53		Terminations/Faceplates/Inserts 4 port surface mt TJ Jack / JK-OR-404TJ2X2	EA	2.63000	0.00	0.00
54		Terminations/Faceplates/Inserts OR-Single gang outlet box / JK-OR-40300185	EA	3.25000	0.00	0.00
55		Terminations/Faceplates/Inserts OR-FACE PLATE DUAL / JK-OR-40300159	EA	3.96000	0.00	0.00
56		Terminations/Faceplates/Inserts Jack RJ31X / JK-AT635C1	EA	2.22000	0.00	0.00
57		Terminations/Faceplates/Inserts Jack white Cat5E / PG-HBL-CAT5E-WH	EA	4.38000	0.00	0.00
58		Terminations/Faceplates/Inserts OR-FURNITURE PLATE FOR TRACJACK / JK-OR-40300633-00	EA	2.52000	0.00	0.00
59		Terminations/Faceplates/Inserts Cat5E jack Black / PG-HBL-CAT5E-BL	EA	4.38000	0.00	0.00
60		Terminations/Faceplates/Inserts Rack mount 110 Block 100 pair / BLOCK-110P-100	EA	9.61000	0.00	0.00
61		Terminations/Faceplates/Inserts Wall mount bracket 3.50 patch panel / PNL-WALL-MOUNT-BR	EA	24.63000	0.00	0.00
62		Terminations/Faceplates/Inserts Wire management / PNL-WMGT-1U	EA	27.72000	0.00	0.00
63		Terminations/Faceplates/Inserts Clip 110 4 slot / 10 Pack / BLOCK-CLIP-110-C4	EA	6.52000	0.00	0.00
64		Terminations/Faceplates/Inserts Wall Plate Trackjack / JK-OR-403STJ1WP	EA	7.20000	0.00	0.00
65		Terminations/Faceplates/Inserts AllenTel E-Z Jack RED CAT5E / PG-AT65EZ-47	EA	3.15000	0.00	0.00
66		Terminations/Faceplates/Inserts OR-TRAC JACK 2 HOLE FACEPLATE / JK-OR-40300548	EA	1.49000	0.00	0.00
67		Terminations/Faceplates/Inserts Tracjack CAT5E GREEN / PG-OR-TJ5E00-45	EA	4.39000	0.00	0.00
68		Terminations/Faceplates/Inserts OR-BLANK TRACJACK / 10 Pack / PG-OR-42100002	EA	2.64000	0.00	0.00
69		Terminations/Faceplates/Inserts Tracjack CAT5E GREEN / PG-OR-TJ5E00-45	EA	4.39000	0.00	0.00

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70		Terminations/Faceplates/Inserts OR-SINGL E module 5e / PG-OR-S215E00	EA	5.10000	0.00	0.00
71		Telephone Cords Handset cord, 12 FT White / HC-12WHT-FM	EA	2.16000	0.00	0.00
72		Telephone Cords Handset cord, 25 FT Ash / HC-25ASH-FM	EA	3.63000	0.00	0.00
73		Telephone Cords Handset cord, 25 FT Black / HC-25BLK-FM	EA	3.63000	0.00	0.00
74		Telephone Cords Handset cord, 12 Ft Ash / HC-12ASH-FM	EA	2.16000	0.00	0.00
75		Telephone Cords Line Cord 14 FT / LC-14-FM	EA	2.71000	0.00	0.00
76		Telephone Cords Line cord 25 Ft Full mod / LC-25-FM	EA	4.32000	0.00	0.00
77		BULK CABLE	EA	0.01000	0.00	0.00
		BULK CABLE AT COST +17.5%				
78		PATCH CORDS/ASSEMBLED CABLES	EA	0.01000	0.00	0.00
		PATCH CORDS/ ASSEMBLED CABLES COST +17.5%				
79		CABLE ACCESSORIES	EA	0.01000	0.00	0.00
		CABLE ACCESSORIES COST + 17.5%				
80		ALL DATA ITEMS	EA	0.01000	0.00	0.00
		ALL OTHER DATA ITEMS COST + 17.5%				

**CONTRACT TERMS AND ADDITIONAL INFORMATION**

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED MARCH 1, 2015 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED NOVEMBER 10, 2010 ARE ATTACHED AND INCORPORATED AS PART OF THIS ORDER.

DELIVERY: RESPONSIBILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL EQUIPMENT PRICING IS TO INCLUDE F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED, UNLESS OTHERWISE STATED. FACTORY SECONDS OR REMANUFACTURED PRODUCTS WILL NOT BE ACCEPTED UNLESS SPECIFICALLY REQUESTED BY THE

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PURCHASING AGENCY. ALL PRODUCTS PROVIDED BY THE CONTRACTOR MUST MEET ALL FEDERAL, STATE, AND LOCAL STANDARDS FOR QUALITY AND SAFETY REQUIREMENTS. PRODUCTS NOT MEETING THESE STANDARDS WILL BE DEEMED UNACCEPTABLE AND RETURNED TO THE CONTRACTOR FOR CREDIT AT NO CHARGE TO THE STATE.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT # / PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES.

PERFORMANCE / CONTRACT PERIOD: THIS CONTRACT IS WRITTEN FOR AN INITIAL TWO (2) YEAR TERM, WITH OPTIONS TO EXTEND FOR TWO ADDITIONAL ONE-YEAR PERIODS UPON MUTUAL AGREEMENT OF BOTH PARTIES.

**PERFORMANCE MEASUREMENTS**

1. DELIVERY IS REQUIRED WITHIN TWO WEEKS OF ACCEPTANCE OF A PURCHASE ORDER, UNLESS THE CONTRACTOR HAS ADVISED THE CUSTOMER ON AN ALTERNATE DELIVERY SCHEDULE (EXAMPLE-LONGER LEAD-TIME DUE TO MANUFACTURING CYCLE WHEN ORDERED FROM OEM). THE ACCEPTABLE QUALITY LEVEL FOR ON TIME DELIVERY WILL BE 99%; THE CUSTOMER WILL REPORT ANY DELIVERIES THAT DO NOT MEET THE CONTRACTORS PROMISED DELIVERY DATE TO THE STATE CONTRACT MANAGER. CONTRACTORS DELIVERY PERFORMANCE WILL BE REVIEWED IN PERIODIC CONTRACT REVIEW MEETINGS BETWEEN THE STATE OF VERMONT (SOV) AND THE CONTRACTOR.

2. THE CONTRACTOR MUST COMPLETE THE REPORTING REQUIREMENTS OUTLINED IN THE RFP AND IN THIS CONTRACT, A FAILURE BY THE CONTRACTOR TO COMPLETE THEIR QUARTERLY REPORTING ON TIME IN TWO CONSECUTIVE QUARTERS WILL RESULT IN A CONTRACT REVIEW WITH POTENTIAL CONSEQUENCES AS SEVERE AS TERMINATION.

3. ORDERING - SUPPLIER MUST RESPOND TO CUSTOMERS REQUESTS FOR TECHNICAL INFORMATION, PRICING, AND DELIVERY INFORMATION WITHIN 48 HOURS OR LESS OF THE FIRST CONTACT BY THE CUSTOMER. THE CUSTOMER WILL REQUIRE A 99% COMPLIANCE TO THIS REQUIREMENT, WITH THE CUSTOMER REPORTING ANY CONTRACTOR NON-COMPLIANCE TO THE STATE CONTRACT MANAGER. THE CONTRACTORS CUSTOMER RESPONSE PERFORMANCE WILL BE REVIEWED IN PERIODIC CONTRACT REVIEW MEETINGS BETWEEN THE SOV AND THE CONTRACTOR.

EQUIPMENT WARRANTY: THE MANUFACTURER SHALL INCLUDE A WRITTEN WARRANTY FOR EACH PIECE OF EQUIPMENT AND SOFTWARE THAT THEY INTEND TO FURNISH. WARRANTEES ARE TO BE BASED ON COMMERCIAL USE. A MINIMUM OF ONE (1) YEAR COMMERCIAL USE WARRANTY IS REQUIRED. IT IS DESIRABLE THAT THE VENDOR OFFER MORE THAN ONE (1) YEAR.

**SALES POC INFORMATION:**  
 KIEVE STENROOS  
 P: 802-448-7613  
 F: 802-660-8700  
 kieve.stenroos@graybar.com

===== AMENDMENT #1=====

SEPTEMBER 28, 2015 AMENDMENT #1

USERS OF THIS CONTRACT MAY PURCHASE ITEMS FROM THE FOLLOWING CATEGORIES IN ADDITION TO THE LISTED PARTS. ALL OTHER TERMS AND CONDITIONS REMAINS THE SAME.

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CATEGORY 1) BULK CABLE AT COST +17.5%

CATEGORY 2) PATCH CORDS/ ASSEMBLED CABLES COST + 17.5%

CATEGORY 3) CABLE ACCESSORIES COST + 17.5%

CATEGORY 4) ALL DATA ITEMS COST + 17.5%

ATTACHMENT C: ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS FOR CONTRACTS AND GRANTS DATED SEPTEMBER 1, 2015 SEE ATTACHED, WHICH SUPERSEDES ALL PRIOR VERSIONS OF ATTACHMENT C.

THE VISA PURCHASING CARD MAY BE USED AS A FORM OF PAYMENT UNDER THIS CONTRACT.

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:

STEPHEN FAZEKAS  
TECHNOLOGY PROCUREMENT ADMINISTRATOR  
PHONE: 802-828-2210  
FAX: 802-828-2222  
stephen.fazekas@state.vt.us

**WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT**

**By the STATE of VERMONT**

**By the CONTRACTOR**

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_

Email: \_\_\_\_\_