APPRAISAL REPORT

OF THE

STATE OF VERMONT PROPERTY

13 BALDWIN STREET

MONTPELIER, VERMONT

Effective Date: August 20, 2020

By: Michael F. Keller, MAI, AI-GRS

KELLER & ASSOCIATES, INC.

192 Crescent Road

Burlington, Vermont 05401

Keller & Associates, Inc.

192 Crescent Road Burlington, VT 05401 Phone: (802) 861-4600

September 7, 2020

State of Vermont Attn: Christopher Cole 2 Governor Aiken Avenue Montpelier, Vermont 05633

Dear Mr. Cole,

At your request, I hereby submit one PDF of a real estate appraisal report on the market value of the State of Vermont property located at 13 Baldwin Street in Montpelier, Vermont. An inspection of the property for the appraisal was conducted on August 20, 2020.

The purpose of this report is to estimate the market value of the property's fee simple estate according to the definition thereof stated in the report, subject to the assumptions, limitations, and certification therein.

The market has been noticeably slowed due to COVID 19. Current economic models reportedly indicate that in the later part of the fall this crisis will be over, the virus will be under control and the market will be expanding in a responsible way. In the meantime, there is no meaningful evidence that the long term value of properties like the subject are adversely influenced by the short term nature of this business interruption. In fact, values have noticeably risen for segments of the market.

After analyzing all available information, it is the appraiser's opinion that the market value of the property herein described, as of August 20, 2020, is \$400,000.

Sincerely yours,

Michael F. Keller, MAI, AI-GRS

CERTIFICATION OF VALUE

I certify that, to the best of my knowledge and belief:

- the statements of fact contained in this report are true and correct.
- the reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report, and I have no personal interest or bias with respect to the parties involved.
- I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- my compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- the reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute, which include the Uniform Standards of Professional Appraisal Practice.
- I have made a personal inspection of the property that is the subject of this report.
- no one provided significant professional assistance to the person signing this report.
- the use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- as of the date of this report, I have completed the continuing education program for Designated Members of the Appraisal Institute.
- my engagement in this assignment was not contingent upon developing or reporting predetermined results.
- no services have been performed regarding the subject property within the three year period immediately preceding acceptance of this assignment, as an appraiser or in any other capacity.
- the appraiser has experience in the appraisal of the subject's property type and considers himself qualified to complete the appraisal assignment, or has taken the appropriate steps required to meet the competency provision of USPAP.
- I have complied with the State of Vermont standards and specifications in conducting the research, analysis and formulation of the value conclusion.



Michael F. Keller, MAI, AI-GRS

TABLE OF CONTENTS

	Page
Letter of Transmittal	2
Certification of Value	3
Table of Contents	4
Summary of Important Facts & Conclusions	5
Area and Neighborhood Data	7
Property Description	10
Definitions and Appraisal Process	15
Market Analysis	17
Highest and Best Use	18
Cost Approach	19
Income Capitalization Approach	20
Sales Comparison Approach	21
Reconciliation	36
Qualifications of the Appraiser	37
Assumptions and Limitations of Appraisal	40
End Notes	44
Addenda	
Subject Property Photographs	
Subject Location Maps	
Subject Property Site/Building Sketches	
Deed	
Zoning	
Engagement Letter	

Copyright © by Keller & Associates, Inc., 2015. All rights reserved.

SUMMARY OF IMPORTANT FACTS AND CONCLUSIONS

PROPERTY IDENTIFICATION

PROPERTY OWNER: State of Vermont
PROPERTY ADDRESS: 13 Baldwin Street

CITY/TOWN: Montpelier
COUNTY: Washington
STATE: Vermont

<u>LAND</u>

SIZE: 0.18 acre

BUILDING IMPROVEMENT

USE: Office

AGE: 130 years

SIZE: 2,622 square feet

QUALITY: Good

CONDITION: Good to average

OCCUPANCY: 100%, owner-occupied

SECONDARY STRUCTURE: None

USE, RIGHTS AND RESTRICTIONS

HIGHEST & BEST USE: Office

PURPOSE OF THE APPRAISAL: Estimation of market value

USE OF THE APPRAISAL: Potential sale PROPERTY RIGHTS APPRAISED: Fee simple \$235,600

TAXES: Exempt

ZONING: Mixed Use Residential

FLOOD PLAIN: No

OTHER RESTRICTIONS: None noted

VALUATION AND MARKETING TIME

ESTIMATES OF VALUE: Cost Approach: Not applicable

Income Capitalization Approach: Not utilized Sales Comparison Approach: \$400,000

RECONCILED VALUE: \$400,000

EXPOSURE TIME: Less than one year

MARKETING TIME: Less than one year

DATE OF VALUE ESTIMATE: August 20, 2020

AREA DATA

COUNTY: Washington

MARKET AREA: Barre Town, Barre City, Montpelier, and Berlin

PRIMARY ACCESS ROUTES: U.S. Route 2, U.S. Route 302, and Interstate 89

POPULATION:	Washington County	1980 1990 2000 2010	52,393 54,928 58,039 59,534
	Montpelier	1980 1990 2000 2010	8,241 8,247 8,035 7,855
HOUSING UNITS:	Washington County	1980 1990 2000 2010	22,113 25,328 27,644 29,941
	Montpelier	1980 1990 2000 2010	3,414 3,769 3,899 4,034

COMMENTS

The subject property is located within the city of Montpelier which is contained within Washington County. Washington County is located within the north-central section of the state of Vermont and is bounded on the west by Chittenden and Addison counties, on the north by Lamoille County, on the east by Caledonia and Orange counties, and on the south by Addison and Orange counties.

Contained within Washington County are twenty municipalities. The greatest concentration of population is contained within the municipalities of Montpelier, Barre City, Barre Town, and Berlin. However, the slowest growth within the county can be noted within these municipalities, particularly Montpelier City and Barre City. The greatest growth, at least on a percentile basis, occurred in outlying areas where land is available for development. These growth figures are similar to changes in housing units within the county.

The Barre/Montpelier/Berlin area is a major commerce center for Washington County and central Vermont. Montpelier serves as the state capital and provides over one-third of the County's jobs. Major influences for the area's economy are state government, National Life Insurance Company in Montpelier and the Rock of Ages granite quarry within Barre Town.

As of July 2020, the reported unemployment rate for Washington County was 7.4%. It was 8.3% for the city of Montpelier. The unemployment rates in the surrounding market area are as follows: East Montpelier (5.8%), Barre City (7.9%), Barre Town (6.0%) and Berlin (5.8%). The State of Vermont had a rate of 8.2%. These rates are higher than typically seen due to the COVID-19 pandemic.

Each municipality contained within the county is self-governed and provides services to its residents that include primary and secondary education, fire protection, road maintenance, etc. The municipalities have the authority to tax property and set tax rates according to budget. The availability of municipal water, municipal sewer and police protection varies by community.

NEIGHBORHOOD DATA

ACCESS: Good via State Street and secondary streets

BUILT-UP: At or near fully developed

USES: Predominately public with limited commercial

OCCUPANCY: Owned or leased with little vacancy observed

BUILDING CHARACTERISTICS: Mix of 2 to 3 story historic buildings generally

used for office space, 100 - 200 years in age

UTILITIES: Electricity, communication cables, municipal

water and municipal sewer

ADVERSE INFLUENCES: None noted

TREND: Stable

COMMENTS

The subject property is located adjacent to Baldwin Street just northwest of the Vermont State House. The neighborhood houses many historic structures converted from single-family to office. The State of Vermont owns many buildings in the vicinity and a variety of professional offices such as law offices and counselors can be found close by. Interspersed are residential buildings, many of which have been converted from single-family homes to multi-unit apartment houses. The neighborhood is located within walking distance to the city center where many shops and restaurants are located.

One could define the subject's neighborhood as a part of the State's Capital Campus.

PROPERTY DESCRIPTION

HISTORY OF CONVEYANCE AND USE

The current owner of the subject property acquired title through a warranty deed that has been photocopied for inclusion within the Addenda of this report. This transfer represents the most recent conveyance to or from the property and is summarized as follows:

Grantor: Raymond J. and Michele H. D'Alfonso

Grantee: State of Vermont
Date of Deed: July 5, 1978
Municipality Recorded: Montpelier

Deed Reference: Volume 155, Page 155

The subject is an office property for the State of Vermont.

PROPERTY IDENTIFICATION

The property is identified as 13 Baldwin Street, Montpelier, VT. The parcel ID is 500-048000 and can be visualized on Tax Map 17. Additionally, the parcel has been detailed on a survey titled "Land to be Purchased from Raymond J. and Michele H. D'Alfonso" drafted in June of 1978.

LAND ANALYSIS

LOCATION: 13 Baldwin Street, Montpelier, VT

SIZE: 0.18 acre

FRONTAGE: 67.00' on Baldwin Street **ACCESS**: Good with one curb cut

STREETS: Public with appropriate infrastructure

EXPOSURE: Good from Baldwin Street

TOPOGRAPHY: Level to sloping

GRADE: At grade with the abutting streets and ascends thereafter

COVER: Part consumed by building and parking lot, part tree-covered

SOILS: Adequate for development

SHAPE: Rectangular

ELECTRICITY: Green Mountain Power Corporation

WATER: Municipal
SEWER: Municipal
DRIVEWAY: Asphalt
PARKING: Limited
LANDSCAPING: Average

EXTERIOR LIGHTING: Adequate for the property's use

RESTRICTIONS None noted

COMMENTS

The subject is situated on a 0.18± acre site per the 1978 survey titled "Land to be Purchased from Raymond J. and Michele H. D'Alfonso." The building and asphalt parking area are centrally located on the lot which slopes downward to Baldwin Street and is at grade upon meeting the street. Tree cover is present in both the front and rear of the lot. Parking is available for approximately 4 vehicles.

BUILDING ANALYSIS

USE: Office building

NO. OF STORIES: 2

BASE AREA: 1,361 square feet GROSS FLOOR AREA: 2,622 square feet

YEAR BUILT: 1880

OCCUPANCY: 100% owner occupied

FOUNDATION: Stone and mortar

BASEMENT: Partial, unfinished basement

FRAME: Wood

EXTERIOR WALLS: Clapboard

ROOF COVER: Rubber membrane and standing seam metal

INSULATION: Not specified

HEAT: Oil-fired hot water heat

AIR CONDITIONING: Central air
ELECTRICAL: 200 amp
WATER LINES: Copper

SPRINKLER: No

WINDOWS: Insulated, fixed and operable

DOORWAYS: Exterior doorways located at front and side of building.

Handicapped access on side of building

FINISHED FLOORS: Hardwood, carpet, vinyl

FINISHED WALLS: Plaster and drywall

FINISHED CEILINGS: Plaster, drywall, suspended tile

LIGHTING: Fluorescent

BATHROOMS: Semi-modern

KITCHEN: Kitchenette

COMMENTS

The subject property can be accessed from the front or side of the building. The front of the building is accessed through an elevated covered porch. The side of the building has handicapped accessible access. The first level of the building houses an entry hall, large conference room, two office spaces, a kitchenette and a restroom. The second level houses four office spaces and a restroom. An interior staircase connects the first and second levels.

The basement runs the majority of the building, approximately spanning 753 square feet and has a cement and gravel floor. The foundation is constructed of stone and mortar.

The building is rated good for quality and good to average for condition. The building is functional for its current use. The floor plan is typical of office property converted from residential. Assumed for the valuation is that this property is structurally sound and has no meaningful items of deferred maintenance.

ZONING

ZONE: Mixed Use Residential

CONFORMANCE: Yes

COMMENTS:

Segments of the zoning ordinance pertinent to the subject have been photocopied and are contained within the Addenda of this report.

ASSESSMENT AND TAXES

ASSESSMENT: \$235,600

MUNICIPALITY'S REPORTED

EQUALIZATION RATE: 87%

DATE OF ASSESSMENT: 2010

TAXES: Exempt

COMMENTS:

The equalized assessment is \$270,805.

DEFINITIONS

PURPOSE

The purpose of this appraisal is to estimate the market value of the subject property herein described. The appraisal pertains to the property's fee simple interest or estate.

MARKET VALUE

Market value is defined as "The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. buyer and seller are typically motivated;
- 2. both parties are well informed or well advised, and acting in what they consider their best interests:
- 3. a reasonable time is allowed for exposure in the open market;
- 4. payment is made in terms of cash in United States dollars or in terms of financial arrangements comparable thereto; and
- 5. the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale."

PROPERTY RIGHTS APPRAISED

The property rights appraised herein relate to the fee simple interest or estate. The fee simple estate is defined as "Absolute ownership unencumbered by any other interest or estate subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat."

INTENDED USE AND INTENDED USERS

The "intended use" is defined in the Uniform Standards of Professional Appraisal Practice (USPAP) as "the use or uses of an appraiser's reported appraisal,..., as identified by the appraiser based on communication with the client at the time of the assignment." The "intended user" is defined in the USPAP as "the client and any other party as identified, by name or type, as users of the appraisal,...by the appraiser on the basis of communication with the client at the time of the assignment." The appraiser is of the understanding that the intended use of the appraisal is for the possible sale of the property. The intended user is the State of Vermont and its representatives.

EFFECTIVE DATE OF THE APPRAISAL AND DATE OF REPORT

The effective date of the appraisal is August 20, 2020. The report was completed on the date shown on the letter of transmittal. The last date of inspection was August 20, 2020.

MARKETING AND EXPOSURE TIME

Exposure time is defined in Statement on Appraisal Standards No. 6 (SMT-6) in the Uniform Standards of Professional Appraisal Practice (published by the Appraisal Foundation) as "the estimated length of time the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal; a retrospective opinion based on an analysis of past events assuming a competitive and open market." A reasonable exposure time for the subject's value estimate as rendered herein is estimated at less than one year.

Marketing time is defined in Advisory Opinion 7 of the Uniform Standards of Professional Appraisal Practice as "an opinion of the amount of time it might take to sell a real or personal property interest at the concluded market value level during the period immediately after the effective date of an appraisal." A reasonable marketing time for the subject property is estimated at less than one year.

SCOPE OF WORK

The scope of work relates to the degree to which the appraiser collected, confirmed, and reported data for the analysis. The appraisal problem was addressed by way of a thorough investigation and analysis of the subject's market area. The area was searched for data applicable for the valuation of the subject. All information was confirmed when possible. Reliance has been placed on information provided by a number of sources, possibly including the property owner, buyers, sellers, lessees, etc. and is assumed to be accurate. The information reported herein is a portion of the data considered and is believed to be representative of market conditions.

APPRAISAL PROCESS

The estimation of a real property's market value involves a systematic analysis of the factors that bear upon the value of real estate. One must define the problem, research and acquire data necessary to solve the problem, classify, analyze and interpret said data into an estimate of value. The process involves an analysis of the subject's competitive market, highest and best use, and the three recognized approaches to value: the Sales Comparison Approach, the Income Capitalization Approach, and the Cost Approach. A detailed presentation of each area of the appraisal process is provided in the sections which follow.

MARKET ANALYSIS

PROPERTY TYPE: Office

MARKETING TIME: One year or less based upon comparable sale information

and the subject's value estimate rendered herein

MARKET AREA: Montpelier

TYPICAL OCCUPANT: Individuals living or working in the Montpelier area

SUPPLY: Stable

DEMAND: Good

TREND: Stable

COMMENTS

Montpelier serves as a hub for many civic and state agencies, given it is home to Vermont's capital. The office market for Montpelier is good thanks to the State of Vermont and the draw the State has on others doing business with them. This above statement is supported by the recent sale of an office property that generated multiple offers.

Most office space is occupied and the overall vacancy rate is estimated to be less than 5%. Rents for quality office property approximate \$20 per square foot gross with periodic vacancy.

HIGHEST AND BEST USE

The highest and best use of the subject property has been carefully considered. Highest and best use has been defined as "The reasonably probable and legal use of vacant land or an improved property, which is physically possible, appropriately supported, financially feasible, and that results in the highest value. The four criteria the highest and best use must meet are legal permissibility, physical possibility, financial feasibility, and maximum profitability." Within the highest and best use analysis, consideration is given to the physical adaptability of the property to alternative uses, legal influences such as zoning, as well as market demand for competitive properties.

The highest and best use of the land was first considered. The highest and best use of the land is development, either for multi-family, parking or office use. These uses are permitted or conditionally allowed in the Mixed Use Residential zone, with four or less multi-family units qualifying under permitted use. Other permitted uses include senior housing, bed and breakfast, inn, personal or professional services, art studio, religious facility, park, academic institution, library, museum, gallery, cemetery, funeral home, cremation facility, daycare, bus stop shelter, utility structure, communication antenna and agriculture/forestry.

The required minimum parcel size is 3,000 square feet, with a minimum frontage of 45 feet and 70% maximum coverage. Specified setbacks are as follows: 5 foot minimum in front, 5 foot minimum at sides and 10 foot minimum at rear. The maximum building footprint is 3,000 square feet with a maximum height of 40 feet.

Office would appear to be the most profitable use because of location but multifamily and parking are also in demand. Absent marketability and feasibility studies, one cannot make a determination as to the highest and best use of the land. Therefore, the interim highest and best use is speculative landholding.

Next considered was the highest and best use of the improved property. The developed property is an office property with a building rated good for quality and good to average for condition.

The highest and best use of the subject is office with demand sufficient to generate a marketing time of one year of less if offered at a price reflective of market.

This highest and best use conclusion rest with the absence of an alternate use that would prove to be more productive and profitable.

VALUATION

COST APPROACH

The cost approach to value is defined as "A set of procedures through which a value indication is derived for the fee simple interest in a property by estimating the current cost to construct a reproduction of, or replacement for, the existing structure; deducting accrued depreciation from the reproduction or replacement cost; and adding the estimated land value plus an entrepreneurial profit. Adjustments may then be made to the indicated fee simple value of the subject property to reflect the value of the property interest being appraised."

The valuation of a property with an improvement which is old enough to exhibit more than a small degree of depreciation renders the cost approach inapplicable. The estimation of accrued depreciation is a judgment factor and the possibility of error is imminent. Therefore, since little credence can be placed in this approach to value, given the age and condition of the subject improvement, it has been omitted from this report.

INCOME CAPITALIZATION APPROACH

The Appraisal Institute defines the income capitalization approach as "A set of procedures through which an appraiser derives a value indication for an income-producing property by converting its anticipated benefits (cash flows and reversion) into property value. This conversion can be accomplished in two ways: One year's income expectancy can be capitalized at a market derived capitalization rate or a capitalization rate that reflects a specified income pattern, return on investment, and change in the value of the investment. Alternatively, the annual cash flows for the holding period and the reversion can be discounted at a specified yield rate."

Income capitalization was not used to estimate the subject's value because properties similar to the subject are generally owner occupied and not acquired as cash flow investments based on lease contracts.

SALES COMPARISON APPROACH

The Appraisal Institute defines the Sales Comparison Approach as "A set of procedures in which a value indication is derived by comparing the property being appraised to similar properties that have been sold recently, applying appropriate units of comparison, and making adjustments to the sale prices of the comparables based on the elements of comparison."

The sales comparison approach was used to estimate the subject's value. This method involved the research for and collection of comparable sale data, an analysis of the data, and the application of adjustments to the comparable sales to arrive at value indicators. The search provided a series of sales of which three were deemed to have common bonds with the subject. Sales 1, 2 and 4 were directly considered and are presented within a grid on a following page.

The sales were analyzed on a sale price basis with lump sum adjustments. This unit of comparison was deemed appropriate for the analysis. Considered for adjustments were financing; time/market conditions; location; lot size and desirability; size of improvement; quality of structure, age and condition; mechanical equipment; and utilities.

FINANCING

Financing was first considered and adjustments were not made as the sales transferred with cash to seller and the subject was analyzed on a cash equivalent basis.

TIME/MARKET CONDITIONS

Sales 1 and 2 are recent transfers and did not necessitate adjustment for value changes over time. Sale 4 is a little dated and was adjusted 12% to account for the upsurge in value over the past year or two.

LOCATION

Location was considered under lot size and desirability.

LOT SIZE & DESIRABILITY

The subject and sales have different locations but all were judged to be competitive. Modifications to the sale prices were made primarily for size and parking differences. Sale 1 was negatively adjusted for parking, Sale 2 was positively adjusted for size and Sale 4 did not necessitate an adjustment due to offsetting factors of size versus topography.

SIZE OF IMPROVEMENT

Each sale was adjusted for size differences with Sale 1 also adjusted for the contribution of this sale's partly finished basement. The adjustments were made based on a breakdown of the sales into their primary value factors.

QUALITY OF STRUCTURE, AGE & CONDITION

Sale 1 has an aesthetic brick building but required work at the time of sale. The exterior was positively adjusted a negative \$14 per square foot while the structure necessitate approximately \$200,000 but only a \$100,000 adjustment was made so as not to exceed the value of the subject's depreciated versus new condition. Sale 2 and the subject are similar while Sale 4 received a nominal adjustment.

MECHANICAL EQUIPMENT AND UTILITIES

These two value factors did not necessitate adjustments.

CONCLUSION

The grid analysis produced values for the subject that range from \$380,000 to \$500,000. Sale 4, the older sale indicated \$380,000. Sale 1 reflects the upper limits of value and Sale 4 the lower limit.

A review of the available information has led this appraiser to conclude that a reasonable value estimate for subject, per the sales comparison approach, as of the effective date of this report, is \$400,000.

VALUE FAC- TORS	SUBJECT	SALE No. 1	SALE No. 2	SALE No. 4
Sale Price		\$620,000	\$233,625	\$560,000
Sale Date		6-8-20	1-31-20	8-14-19
Size	2,622 SF	3,784 SF	1,440 SF	5,288 SF
Sale Price/SF		\$164	\$162	\$106
Financing		Cash to seller	Cash to seller	Cash to seller
Time/Market Conditions	August 20, 2020	2 mos before	7 mos before	12 mos before
Adj. Sale Price		 \$620,000	 \$233,625	+ \$67,200 \$627,200
Location	13 Baldwin Street, Montpelier, Ver- mont		39 Court Street, Montpelier, Ver- mont	11 West Street, Montpelier, Ver- mont
Lot Size and Desirability	0.18 acre, average landscaping, limited parking	0.25 acre, average landscaping, adequate parking - \$55,000	0.09 acre, minimal landscaping, limited parking + \$30,000	0.25 acre, average landscaping, limited parking 00
Size of Improvement	2 levels, 2,622 SF, partial, unfinished basement	2 levels, 3,784 SF above grade, full partially finished (~1,080 SF) base- ment - \$115,000 - \$10,000		3 levels, 5,288 SF, full and unfinished basement - \$270,000
Quality of Structure, Age and Condition	Structurally good, 140 years in age, good to average condition	Structurally good,		Structurally good, 124 years in age, good to average condition + \$10,000
Mechanical Equipment	OHW heat, A/C	OHW heat, radiant floor heat + \$10,000	OWA heat + \$10,000	Propane, steam heat + \$10,000
Utilities	Ele, tele, munic. water & munic. sewer	Ele, tele, munic. water & munic. sewer	Ele, tele, munic water & munic. sewer	Ele., tele., munic. water & munic. sewer
Net Adjustment		- \$120,000	+ \$155,000	- \$250,000
Indicated Value of Subject Rounded to:		\$500,000	\$388,625	\$377,200
		\$500,000	\$390,000	\$380,000

TYPE OF PROPERTY: Office

HIGHEST & BEST USE: Office/commercial

LOCATION: 99 State Street, Montpelier, Vermont
GRANTOR: Associated Industries of Vermont, Inc.
GRANTEE: Malone 99 State St Properties, LLC

DATE OF DEED: June 8, 2020

MUNICIPALITY RECORDED: Montpelier Book: 698 Page: 576

SALES PRICE: \$620,000

ZONING: Urban Center 1
FINANCING: Cash to seller
PRICE CONFIRMED WITH: Ken Libby

REMARKS:

This sale was reported to have been an arms-length transaction. The building was reported to need \$200,000 of improvements at the time of sale to raise to good quality

SITE DESCRIPTION

NEIGHBORHOOD: Urban

SHAPE: Rectangular SIZE: 0.25 acre

TOPOGRAPHY: Level

COVER: Open, consumed by building and parking

PARKING: Adequate LANDSCAPING: Average

UTILITIES: Electricity, telephone, municipal water and municipal

sewerage

DESCRIPTION OF THE IMPROVEMENTS

NO. OF STORIES: 2

CONSTRUCTION: Wood frame

GROSS FLOOR AREA: 3,784 finished square feet above grade and approxi-

mately 1,080 finished square feet below grade

FOUNDATION: Masonry, full, partially finished basement

UNITS: Multiple rooms with 2 restrooms

CONSTRUCTION QUALITY: Good

AGE: 204 years CONDITION: Average

MECHANICAL EQUIPMENT: Radiant floor heating, oil-fired forced hot water

SECONDARY STRUCTURES: None



TYPE OF PROPERTY: Office
HIGHEST & BEST USE: Office

LOCATION: 39 Court Street, Montpelier, Vermont

GRANTOR: Gertrude M. Otis

GRANTEE: Otis & Kennedy, LLC

DATE OF DEED: January 31, 2020

MUNICIPALITY RECORDED: Montpelier Book: 697 Page: 154

SALES PRICE: \$233,625

ZONING: Mixed Use Residential

FINANCING: Cash to seller
PRICE CONFIRMED WITH: Theo Kennedy

REMARKS:

This sale was reported to have been an arms-length transaction. The property appraised at \$245,000 but sold for less due to need for roof replacement and direct party sale not requiring brokerage fees.

SITE DESCRIPTION

NEIGHBORHOOD: Mixed use
SHAPE: Irregular
SIZE: 0.09 acre

TOPOGRAPHY: Level to sloping

COVER: Open, consumed by building and parking

PARKING: Limited LANDSCAPING: Minimal

UTILITIES: Electricity, telephone, municipal water and municipal

sewerage

DESCRIPTION OF THE IMPROVEMENTS

NO. OF STORIES: 2

CONSTRUCTION: Wood frame

GROSS FLOOR AREA: 1,440 square feet

FOUNDATION: Concrete block, full, unfinished basement

UNITS: Multiple rooms with 2 restrooms

CONSTRUCTION QUALITY: Good

AGE: 138+/- years

CONDITION: Good

MECHANICAL EQUIPMENT: Oil-fired hot air, furnace

SECONDARY STRUCTURES: None



TYPE OF PROPERTY: Office HIGHEST & BEST USE: Office

LOCATION: 56 College Street, Montpelier, Vermont

GRANTOR: Harris Hall, LLC

GRANTEE: Court Street Associates, Inc.

DATE OF DEED: December 19, 2019

MUNICIPALITY RECORDED: Montpelier Book: 696 Page: 578

SALES PRICE: \$1,250,000

ZONING: Mixed Use Residential

FINANCING: Cash to seller

PRICE CONFIRMED WITH: Jeff Nick

REMARKS:

This sale was reported to have been an arms-length transaction.

SITE DESCRIPTION

NEIGHBORHOOD: Mixed use SHAPE: Irregular SIZE: 0.45 acre

TOPOGRAPHY: Level to gently sloping

COVER: Predominantly open with some tree cover

PARKING: 2 spaces onsite – 28 spaces licensed in lot across street

LANDSCAPING: Average

UTILITIES: Electricity, telephone, municipal water and municipal

sewerage

DESCRIPTION OF THE IMPROVEMENTS

NO. OF STORIES: 2-3

CONSTRUCTION: Wood frame

GROSS FLOOR AREA: 8,630 finished square feet above grade, 395 finished

square feet in partially exposed basement

FOUNDATION: Poured concrete, granite and masonry, full, partially

finished basement

UNITS: Multiple

CONSTRUCTION QUALITY: Good to very good

AGE: 15 to 115 years

CONDITION: Good to very good

MECHANICAL EQUIPMENT: Elevator, sprinkler system, fire alarm system, gas-fired

hot water heat, central air, 3-phase 400 amp electrical

SECONDARY STRUCTURES: None



TYPE OF PROPERTY: Mixed use – education and office

HIGHEST & BEST USE: Education/office

LOCATION: 11 West Street, Montpelier, Vermont

GRANTOR: RKG, LLC

GRANTEE: New School Holdings, LLC

DATE OF DEED: August 14, 2019

MUNICIPALITY RECORDED: Montpelier Book: 694 Page: 216

SALES PRICE: \$560,000

ZONING: Mixed Use Residential

FINANCING: Cash to seller

PRICE CONFIRMED WITH: Tim Heney, broker

REMARKS:

This sale was between related parties but represented fair market value according to the broker.

SITE DESCRIPTION

NEIGHBORHOOD: University campus

SHAPE: Irregular

SIZE: 0.25 acres

TOPOGRAPHY: Level to gently sloping

COVER: Open
PARKING: Limited
LANDSCAPING: Average

UTILITIES: Electricity, telephone, municipal water and municipal

sewerage

DESCRIPTION OF THE IMPROVEMENT

NO. OF STORIES: 3

CONSTRUCTION: Wood frame

GROSS FLOOR AREA: 5,288 square feet **FINISHED AREA**: 5,288 square feet

FOUNDATION: Masonry, full, unfinished basement

UNITS: Multiple units, 6 restrooms

CONSTRUCTION QUALITY: Good

AGE: 124 years

CONDITION: Average to good

MECHANICAL EQUIPMENT: Propane-fired steam heat



TYPE OF PROPERTY: Office HIGHEST & BEST USE: Office

LOCATION: 153 State Street, Montpelier, Vermont GRANTOR: Donald J. Neely and Noel A. Neely

GRANTEE: Robert L. McCullough

DATE OF DEED: August 3, 2016

MUNICIPALITY RECORDED: Montpelier Book: 674 Page: 327

SALES PRICE: \$560,000

ZONING: Mixed Use Residential

FINANCING: Cash to seller

PRICE CONFIRMED WITH: Robert McCullough

REMARKS:

This sale was reported to have been an arms-length transaction.

SITE DESCRIPTION

NEIGHBORHOOD: Mixed use
SHAPE: Irregular
SIZE: 0.75 acres

TOPOGRAPHY: Level to sloping
COVER: Part forested
PARKING: Adequate
LANDSCAPING: Average

UTILITIES: Electricity, telephone, municipal water and municipal

sewerage

DESCRIPTION OF THE IMPROVEMENTS

NO. OF STORIES: 1-3

CONSTRUCTION: Wood frame

GROSS FLOOR AREA: 5,457 square feet

FOUNDATION: Masonry, full, unfinished basement

UNITS: Multiple, 6 restrooms

CONSTRUCTION QUALITY: Good

AGE: 123 years

CONDITION: Good

MECHANICAL EQUIPMENT: Oil-fired steam heat



TYPE OF PROPERTY: Office HIGHEST & BEST USE: Office

LOCATION: 159 State Street, Montpelier, Vermont

GRANTOR: 159 State Street Associates **GRANTEE**: Court Street Associates, Inc.

DATE OF DEED: January 16, 2015

MUNICIPALITY RECORDED: Montpelier Book: 664 Page: 644 (902

corrective)

SALES PRICE: \$475,000

ZONING: Mixed Use Residential

FINANCING: Cash to seller

PRICE CONFIRMED WITH: Tim Heney, broker

REMARKS:

This sale was reported to have been an arms-length transaction.

SITE DESCRIPTION

NEIGHBORHOOD: Mixed use
SHAPE: Irregular
SIZE: 1.2 acre

TOPOGRAPHY: Level to sloping

COVER: Part open, part forested

PARKING: Adequate
LANDSCAPING: Average

UTILITIES: Electricity, telephone, municipal water and municipal

sewerage

DESCRIPTION OF THE IMPROVEMENTS

NO. OF STORIES: 2

CONSTRUCTION: Wood

GROSS FLOOR AREA: 3,745 square feet

FOUNDATION: Masonry, partial, unfinished basement and crawl space

UNITS: Multiple, 3 restrooms

CONSTRUCTION QUALITY: Good

AGE: 211 years

CONDITION: Average to good

MECHANICAL EQUIPMENT: Oil-fired steam heat

SECONDARY STRUCTURES: None



RECONCILIATION

The cost and income capitalization approach were not used for reasons previously stated.

The sales comparison approach to value has been analyzed. A sales comparison approach is presented and relied on for the valuation.

After considering all of the available data and indications of value contained within this report, this appraiser is of the opinion that the market value for the subject property, as of August 20, 2020, is:

FOUR HUNDRED THOUSAND DOLLARS

(\$400,000)

QUALIFICATIONS OF THE APPRAISER

Michael F. Keller, MAI, AI-GRS

I.	Education:		<u>Year</u>
	Bachelor of Arts, Economics, University of Vermont		1971
II.	Technical Training:		
	Courses	Sponsoring Institution	
	Course 101	Society of Real Estate Appraisers	1973
	Course 201	Society of Real Estate Appraisers	1974
	Course 410 - Standards of Professional Practice - Part A	Appraisal Institute	1995
	Course 420 - Standards of Professional Practice - Part B	Appraisal Institute	1995
	Course 430 - Standards of Professional Practice - Part C	Appraisal Institute	1998
	Course 620 - Sales Comparison Valuation of Small, Mixed-Use Properties	Appraisal Institute	1998
	Course II430 – Standards Of Professional Practice – Part C	Appraisal Institute	2002
	Course 400 - Standards of Professional Practice	Appraisal Institute	2004
	Valuation of Conservation Easements	Appraisal Institute	2008

Seminars - Partial List

Appraising Apartments	Society of Real Estate Appraisers	1978
Narrative Report Writing	Society of Real Estate Appraisers	1980
Creative Financing/ Cash Equivalency	Society of Real Estate Appraisers	1981
Marketability & Market Analysis	Society of Real Estate Appraisers	1984
Cash Flow & Risk Analysis	Society of Real Estate Appraisers	1984
Investment Feasibility Feasibility Analysis	Society of Real Estate Appraisers	1984
R-41-B & The Appraiser	Society of Real Estate Appraisers	1985
Professional Practice Seminar	Society of Real Estate Appraisers	1988
Discounted Cash Flow Analysis	American Institute of Real Estate Appraisers	1988
Hotel/Motel Valuation	Appraisal Institute	1992
The Internet and Appraising	Appraisal Institute	1998
Litigation Skills for the Appraiser	Appraisal Institute	1998
Appraisal of Nursing Facilities	Appraisal Institute	2000
Appraising from Blueprints And Specifications	Appraisal Institute	2000
Residential Property Construction	Appraisal Institute	2001
Valuation of Detrimental Conditions in Real Estate	Appraisal Institute	2001
Analyzing Operating Expenses	Appraisal Institute	2003
Attacking and Defending an Appraisal in Litigation	Appraisal Institute	2003

Case Studies in Partnership and Common Tenancy Valuation	• •	2004
Appraising Convenience Stores	Appraisal Institute	2006
Rates & Ratios	Appraisal Institute	2007
Valuation of Conservation Easements	Appraisal Institute	2008
Uniform Appraisal Standards For Federal Land Acquisitions	Appraisal Institute	2009
Condemnation Appraising: Principles & Applications	Appraisal Institute	2014
Review Theory - General	Appraisal Institute	2014

III. Experience & Current Status:

January 1972 - November 1972	Real Estate Salesman for The Allen Agency Real Estate, Inc.
	0.44

November 1972 - Staff Appraiser, Office of February 1975 George F. Silver

February 1975 - Independent Fee Appraiser, Partner November 2006 Keller O'Brien & Kaffenberger, Inc.

December 2006 - Independent Fee Appraiser Present Keller & Associates, Inc.

IV. Licensee:

Licensed as Certified General Real Estate Appraiser, #80-10, State of Vermont, 6/1/20-5/31/22

Licensed as Real Estate General Appraiser, #46000014905, State of New York, 7/13/20-7/12/22

Licensed as Certified General Real Estate Appraiser, NHCG-424, State of New Hampshire, 1/1/19-12/31/20

V. Professional Membership:

Member Appraisal Institute - MAI and AI-GRS designations; currently certified under the Appraisal Institute Continuing Education Program

ASSUMPTIONS AND LIMITATIONS OF APPRAISAL

Appraisal is not a Survey

No survey of the property has been made by the appraiser and no responsibility is assumed in connection with such matters. Any maps, plats, or drawings reproduced and included in this report are intended only for the purpose of showing spatial relationships. The reliability of the information contained on any such map or drawing is assumed by the appraiser and cannot be guaranteed to be correct.

It is assumed that the utilization of the land and improvements is within the boundaries of the property lines of the property described and that there is no encroachment or trespass unless noted within the report.

Appraisal is not a Legal Opinion

No responsibility is assumed for matters of legal nature affecting title to the property nor is an opinion of title rendered. The title is assumed to be good and marketable. The value estimate is given without regard to any questions of title, boundaries, encumbrances, or encroachments.

It is assumed that there is full compliance with all applicable federal, state, and local environmental regulations and laws unless noncompliance is stated, defined, and considered in the appraisal report. It is assumed that all applicable zoning and use of regulations and restrictions have been complied with, unless a non-conformity has been stated, defined, and considered in the appraisal report.

It is assumed that all required licenses, consents, or other legislative or administrative authority from any local, state, or national government or private entity or organization have been or can be obtained or renewed for any use on which the value estimate contained in this report is based.

It is assumed that lease encumbrances on the subject property, if present, are legally binding contracts between the lessee and the lessor. It is further assumed that all information transmitted to the appraiser regarding the lease documents is accurate and representative.

It is assumed that the subject property conforms to all land use and building regulations and codes.

Appraisal is not an Engineering Report

This appraisal should not be considered a report on the physical items that are a part of this property. Although the appraisal may contain information about the physical items being appraised (including their adequacy and/or condition), it should be clearly understood that this information is only to be used as a general guide for property valuation and not as a complete or detailed physical report. The appraiser is not a construction, engineering, or legal expert, and any opinion given on these matters in this report should be considered preliminary in nature.

It is assumed that there are no hidden or inapparent conditions of the property, sub-soil, or structures which would render it more or less valuable. No responsibility is assumed for such conditions or the engineering which may be required to discover such factors. Since no engineering or percolation tests were made, no liability is assumed for soil conditions. Sub-surface rights (mineral and oil) were not considered in making this appraisal.

For properties with structures: The observed condition of the foundation, roof, exterior walls, interior walls, floors, heating system, plumbing, insulation, electrical service, and all mechanicals and construction is based on a casual inspection only and no detailed inspection was made. For instance, we are not experts on heating systems and no attempt was made to inspect the interior of the furnace. The structures were not checked for building code violations and it is assumed that all buildings meet the building codes unless so stated in the report.

Some items such as conditions behind walls, above ceilings, behind locked doors, or under the ground are not exposed to casual view and, therefore, were not inspected. The existence of insulation (if any is mentioned) was found by conversation with others and/or circumstantial evidence. Since it is not exposed to view, the accuracy of any statements about insulation cannot be guaranteed.

Because no detailed inspection was made, and because such knowledge goes beyond the scope of this appraisal, any observed condition comments given in this appraisal report should not be taken as a guarantee that a problem does not exist. Specifically, no guarantee is made as to the adequacy or condition of the foundation, roof, exterior walls, interior walls, floors, heating system, air conditioning system, plumbing, electrical service, insulation or any other detailed construction matters. If any interested party is concerned about the existence, condition, or adequacy of any particular item, we would strongly suggest that a construction expert be hired for a detailed investigation.

Unless otherwise stated in this report, the existence of hazardous material, which may or may not be present on the property, was not observed by the appraiser. The appraiser has no knowledge of the existence of such materials on or in the property. The appraiser, however, is not qualified to detect such substances. The presence of substances such as asbestos, urea-formaldehyde foam insulation, or other potentially hazardous materials may affect the value of the property. The value estimate is predicated on the assumption that there is no such material on or in the property that would cause a loss in value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required to discover them. The client is urged to retain an expert in this field, if desired.

Americans with Disabilities Act of 1990

The Americans with Disabilities Act ("ADA") became effective January 26, 1992. I have not made a specific compliance survey and analysis of this property to determine whether or not it is in conformity with the various detailed requirements of the ADA. It is possible that a compliance survey of the property, together with a detailed analysis of the requirements of the ADA, could reveal that the property is not in compliance with one or more of the requirements of the Act. The lack of compliance may or may not require modification to the property and may impact the property's value and marketability. Unless otherwise indicated in the report, value reductions resulting from the ADA have not

been considered in this appraisal because of the uncertainties regarding the property's compliance with the Act, the administration of enforcement and waivers, and the resulting value impacts.

Appraisal is Made Under Conditions of Uncertainty

Information (including projections of income and expenses) provided by informed local sources, such as government agencies, financial institutions, realtors, buyers, sellers, property owners, bookkeepers, accountants, attorneys, and others is assumed to be true, correct, and reliable. No responsibility for the accuracy of such information is assumed by the appraiser.

The comparable sales data relied upon in the appraisal is believed to be from reliable sources. Though all the comparables were examined, it was not possible to inspect them all in detail. The value conclusions are subject to the accuracy of said data.

Engineering analyses of the subject property were neither provided for use nor made as a part of this appraisal contract. Any representation as to the suitability of the property for uses suggested in this analysis is therefore based only on a rudimentary investigation by the appraiser and the value conclusions are subject to said limitations.

All values shown in the appraisal report are projections based on my analysis as of the date of the appraisal. These values may not be valid in other time periods or as conditions change. Since the projected mathematical models are based on estimates and assumptions which are inherently subject to uncertainty and variation depending upon evolving events, I do not represent them as results that will actually be achieved.

This appraisal is an estimate of value based on an analysis of information known to us at the time the appraisal was made. I do not assume any responsibility for incorrect analysis because of incorrect or incomplete information. If new information of significance comes to light, the value given in this report is subject to change without notice.

Use of the Appraisal Report

The appraisal report, or any parts thereof, may not be reproduced in any form without permission of the appraiser.

The appraisal report, and any parts thereof, is intended for the sole use of the client and the appraiser. Information relating to the analysis or value conclusions contained herein will not be released by this office except under the following conditions:

- 1) Permission of the client to release a copy of this report to any authorized individual or individuals,
- Use by the appraiser or member of his/her immediate office in a professional capacity, however, never revealing the analysis of data or value conclusions contained herein,
- Use by approved representatives of Appraisal Institute as required and in observance of the code of ethics and standards of professional practice of said organization.

Testimony or attendance in court or at any other hearing is not required by reason of rendering this appraisal unless such arrangements are made in a reasonable time in advance. In addition, the appraiser reserves the right to consider and evaluate additional data that becomes available between the date of evaluation and the date of any trial and to make any adjustments to the value opinions that may be required.

Personal Property

Unless otherwise indicated, the appraisal has not given consideration to personal property located on the premises or to the cost of moving or relocating such personal property; only the real property has been considered in the analysis.

Hypothetical Condition

Hypothetical condition is defined in the Uniform Standards of Professional Appraisal Practice (USPAP) as "that which is contrary to what exists but is supposed for the purpose of analysis." The analysis includes no hypothetical conditions.

Extraordinary Assumptions

An extraordinary assumption is defined in the Uniform Standards of Professional Appraisal Practice (USPAP) as "an assumption, directly related to a specific assignment, which, if found to be false, could alter the appraiser's opinions or conclusions." The analysis includes no extraordinary assumptions.

END NOTES

The Appraisal Foundation, *Uniform Standards of Professional Appraisal Practice (US-PAP)*, 2014-2015 Edition

<u>Definition</u>	<u>Page</u>	
Exposure Time	Page	U-2
Extraordinary Assumptions	Page	U-3
Hypothetical Condition	Page	U-3
Marketing Time	Page	A-13

Interagency Appraisal & Evaluation Guidelines, Federal Register, Vol. 75, No. 237, 12/10/2010

<u>Definition</u> <u>Page</u> Market Value 77472

Appraisal Institute, The Appraisal of Real Estate, 13th Edition

Definition Page
Use Value Page 27

Appraisal Institute, *The Dictionary of Real Estate Appraisal*, 5th Edition, Chicago, Illinois, 2010

<u>Definition</u>	<u>Page</u>	
Condominium	Page	41
Cost Approach	Page	47
Depreciation	Page	56
Entrepreneurial Profit	Page	67
External Obsolescence	Page	73
Fee Simple Estate	Page	78
Functional Obsolescence	Page	85
Highest and Best Use	Page	93
Income Approach	Page	99
Intended Use	Page	102
Intended User	Page	102
Leased Fee Estate	Page	111
Leasehold Interest	Page	111
Replacement Cost	Page	168
Reproduction Cost New	Page	169
Retrospective Value Opinion	Page	171
Sales Comparison Approach	Page	175
Use of Appraisal	Page :	204
Use Value	Page :	204

ADDENDA























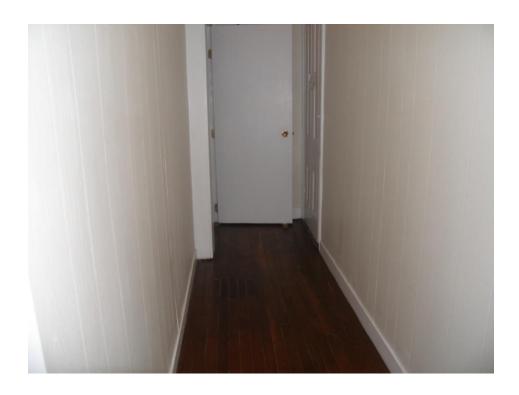








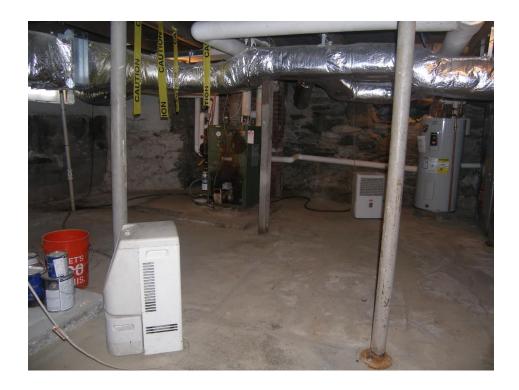


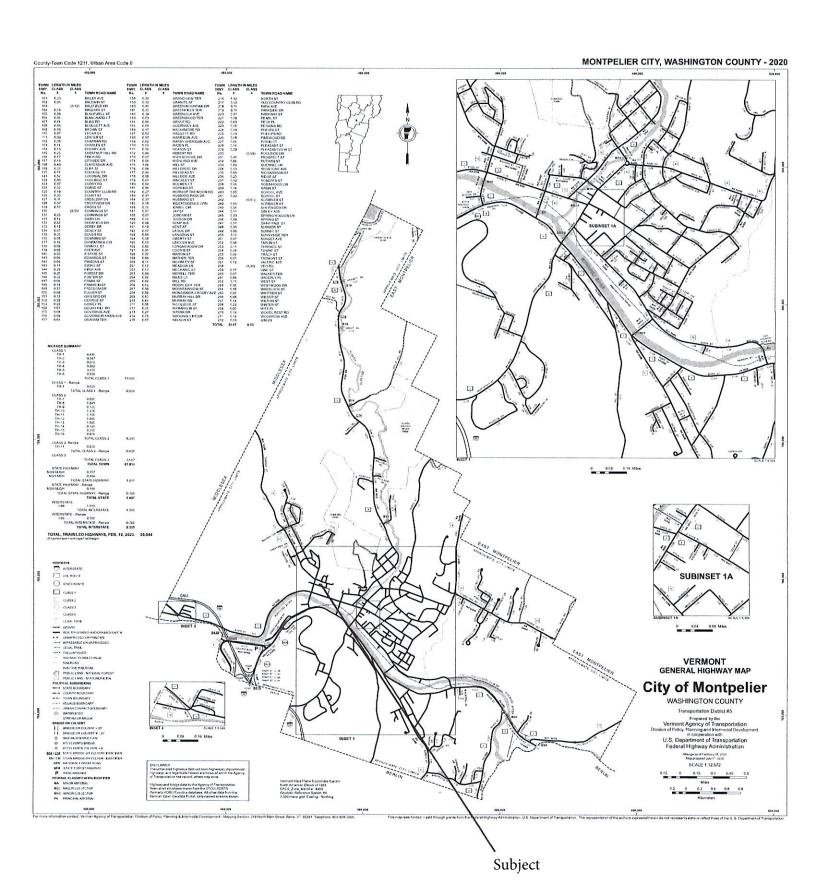


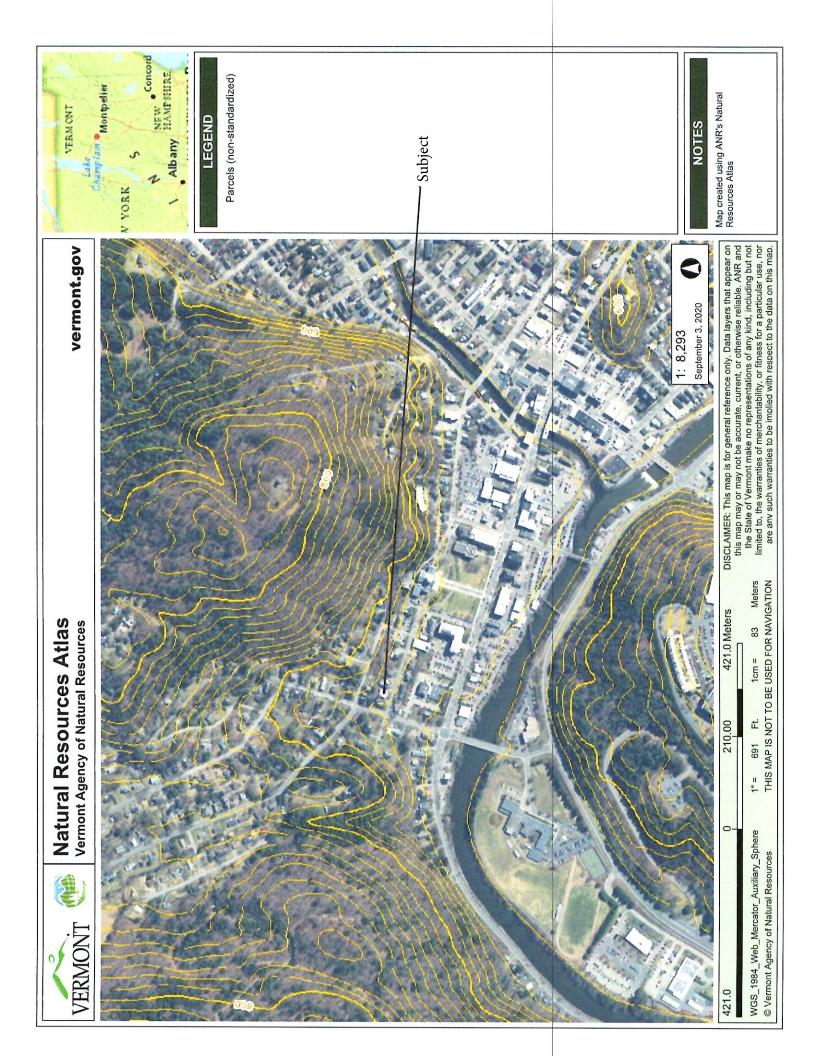














Natural Resources Atlas

Vermont Agency of Natural Resources

vermont.gov



LEGEND

Parcels (non-standardized) Parcels (standardized)

-Subject

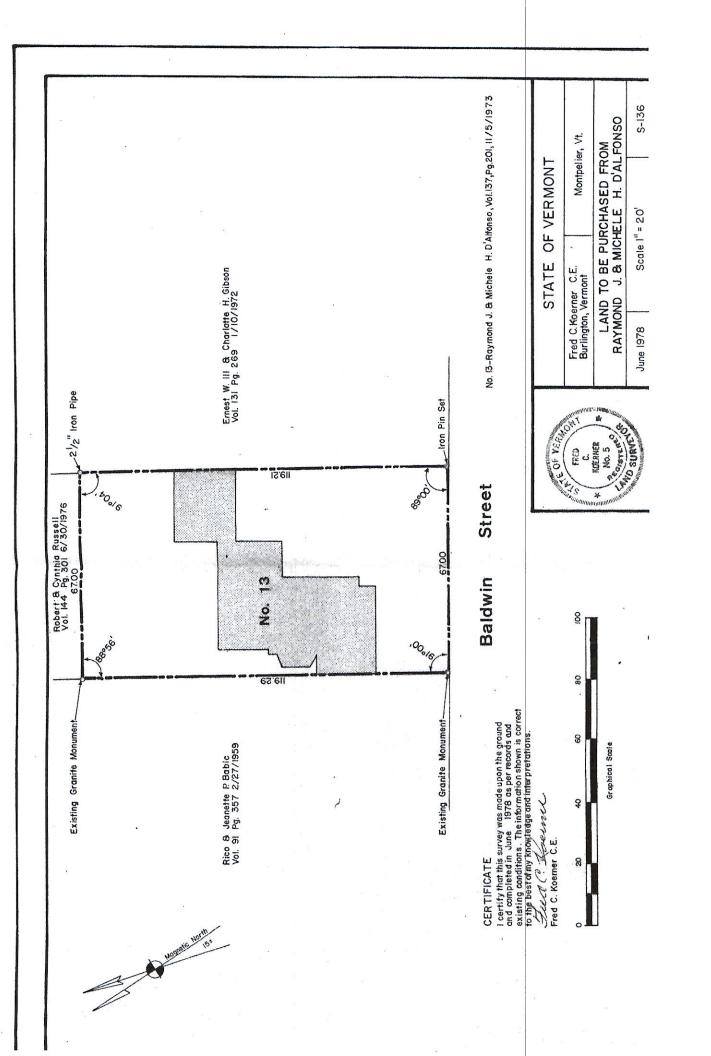
NOTES

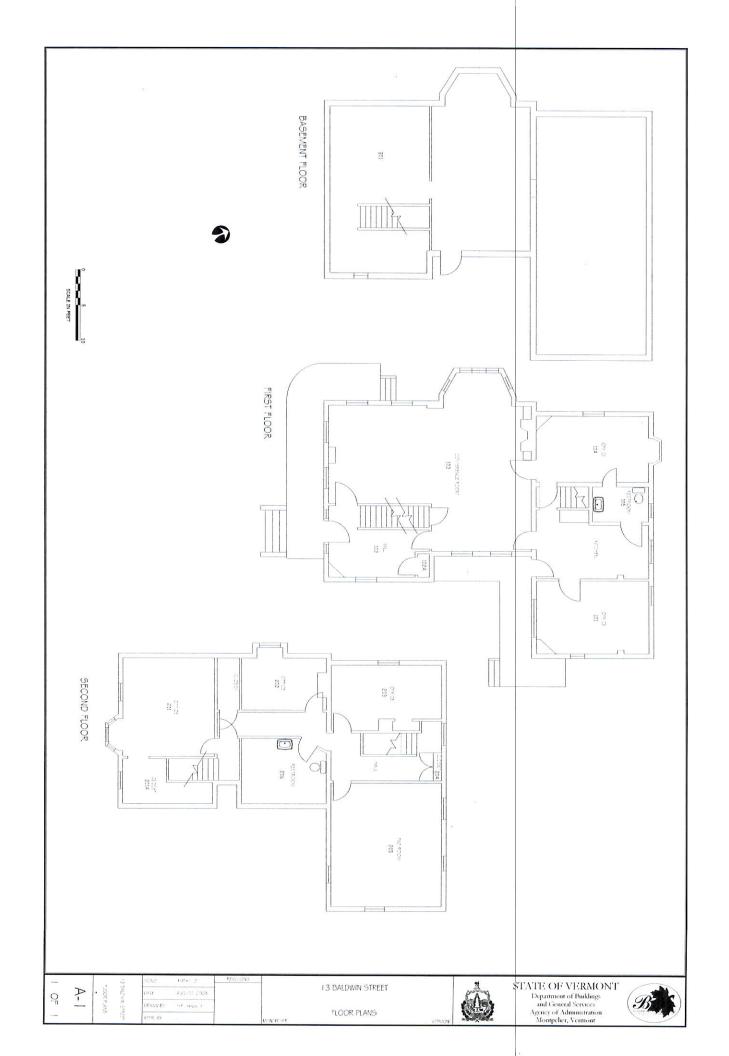
September 3, 2020 1: 2,073

Map created using ANR's Natural Resources Atlas

DISCLAIMER: This map is for general reference only. Data layers that appear on 1" = 173 Ft. 1cm = 21 Meters THIS MAP IS NOT TO BE USED FOR NAVIGATION 105.0 Meters 52,00 WGS_1984_Web_Mercator_Auxiliary_Sphere © Vermont Agency of Natural Resources 105.0

this map may or may not be accurate, current, or otherwise reliable. ANR and the State of Vermont make no representations of any kind, including but not limited to, the warranties of merchantability, or fitness for a particular use, nor are any such warranties to be implied with respect to the data on this map.





FORM 911 VERMONT WARRANTY DEED

Enow all Then by these Tresents Ultit we, Raymond J. and Michele H. D'Alfonso,

of and States of freely in khax Crustus (1)

Grantee , by these presents, do

Give. Grant. Bell. Convey And Confirm unto the said Grantee

and its heirs and assigns forever, a certain piece of land in the City of Montpelier in the County of Washington and State of Vermont, described as

follows, viz: It being all and the same land and premises conveyed to Raymond J. D'Alfonso and Michele H. D'Alfonso by Edward J. Rogers and Ruth C. Rogers by Warranty Deed dated November 5, 1973, and recorded in Book 137, Pages 201 and 202 of the Land Records of the City of Montpelier, and being more particularly described therein as follows:

"It being all and the same land and premises conveyed to Edward J. Rogers and Ruth C. Rogers by Robert L. Snow and Mary C. Snow by deed of warranty dated the 16th of April, A.D., 1959 and recorded in Book 92, Pages 1-2 of the Land Records of the City of Montpelier" and

"It being all that same land and premises conveyed to the Grantors herein, Robert L. and Mary C. Snow, by Warranty Deed of B. Howard and Doris Ann Peake dated April 22, 1955, which deed is recorded in Book 80, on pages 390-392 of the Land Records of the City of Montpelier.

It being more particularly the land with house and outbuildings situated thereon located at #13 Baldwin Street, in the City of Montpelier".

Reference may be had to the above mentioned deeds and land records and to all prior deeds and land records therein referred to for a more complete and particular description of the land and premises herein conveyed.

EXCEPTING AND RESERVING the use and possession in and to the above described land and premises to the herein grantors as specifically described in a lease agreement between Grantors and grantee executed on this date.

Vermont Property Transfar Tex
32 V.S.A. Chap. 231

—ACKNOWLE DOMENTY

Petern Road-Far Port-board of house Carl Reco.

W. Lend Gas & Davidopin an Part Act Carl Reco.

Return No. A 4327201

Dransd Jean A 7327201

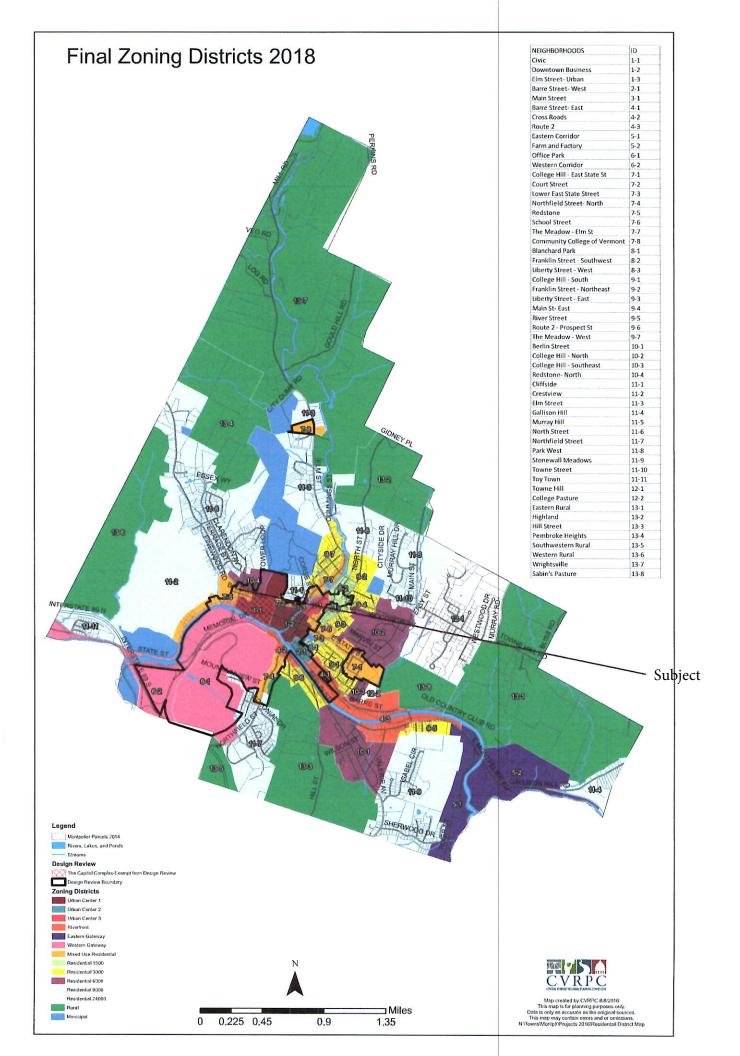
Dransd Jean A 75776

El carde # 254,387

In Haur and to Hold said granted premises, with all the privileges and appurtenances thereof, to the said Grantee, the State of Vermont,	
and its heixxxand assigns, to their own use and behoof forever; And we the said Grantors,	
Raymond J. and Michele H. D'Alfonso for ourselves and our heirs, executors and administrators, do covenant with the said Grantee	
The State of Vermont and assigns,	
keits and assigns, that until the ensealing of these presents we are the sole owners of the premises, and have good right and title to convey the same in manner aforesaid, that they are Bree Brow Every Encumbrance;	
And we, hereby engage to Warrant And Befend the same against all lawful claims whatever,	
In Mitness Mherent, we hereunto set our hand and seal this day of Liefy A. D. 1970	
In Presence of Therefore the Color Person Allegan	
State Of Bermont, County WASHINGTON See. At Montpelier, Vermont this day of -1.11/y A. D. 19	
Raymond J. and Michele H. D'Alfonso	
personally appeared, and they acknowledged this instrument, by them sealed and subscribed, to be their free act and deed.	
Before meNotary Public	
	r)

Montpelier, Vermont
Received for record July 10, A.D. 1978 at 8 o'clock 00 minutes A.M.
Attest:

Jean () How



Section 2107. Mixed Use Residential (MUR) District & Neighborhoods

- 2107.A **Purpose.** The Mixed Use Residential District is composed mainly of traditional neighborhoods in proximity to the city's downtown that are predominately residential in form but that are more diverse in use. The land in this district is served by city water and sewer, a gridded network of neighborhood streets and public transit. The purpose of this district is to encourage infill development including neighborhood-scale businesses and a range of housing choices while preserving each neighborhood's distinct character and quality.
- 2107.B **Neighborhood Character.** The Mixed Use Residential District includes the following neighborhoods:
 - (1) College Hill East State Street. This neighborhood east of downtown includes the campus of the Vermont College of Fine Arts, as well as historic homes along major streets, many of which have been converted to multi-unit or mixed-use buildings. The institutional properties have a substantial amount of greenspace that enhances the neighborhood. Proposed development should protect the historic character and appeal of this neighborhood while allowing for compatible infill development and adaptive reuse of older institutional and residential structures.
 - (2) Community College of Vermont. This neighborhood north of the downtown on Elm Street includes a small group of commercial properties near the recreation fields, which includes the campus of the Community College of Vermont and what is currently a licensed day care facility. It is surrounded by residential properties and recreation fields that are farther from downtown than many other neighborhoods and therefore could benefit from some small commercial options in walking distance. Future development in this area should therefore support the college, recreation fields, and residential character of the abutting neighborhoods.
 - (3) Court Street. This neighborhood includes the parcels fronting on or accessed from Court Street east of the State House, primarily developed with modest, historic homes, some of which have now been converted to office or multi-unit buildings. Proposed development should protect the residential scale and character of the neighborhood while allowing conversion of buildings to compatible nonresidential uses as appropriate for their location. The scale of these buildings and their proximity to the Capitol Complex and downtown makes this neighborhood particularly appropriate for a mix of office and residential uses. Court Street is a rare street whose neighborhood is different on the north (MUR) than the south (UC-1). Properties on each side of the street are expected to be developed consistent with the respective character of that neighborhood and therefore have difficulty meeting requirements regarding character of the neighborhood. As such, Urban Center projects on Court Street shall be exempt from the requirement of 3304.A that potential impacts of both neighborhoods shall be considered.
 - (4) Lower East State Street. This neighborhood provides a transition from the urban downtown to the mixed use College Hill neighborhoods. The area includes high-density residential housing with some mixed use and commercial uses primarily in historic buildings. Proposed development should protect historic character and architectural appeal of this area, as it shall continue to be a critical walking and biking route into the downtown.

- Northfield Street North. This linear neighborhood begins a block south of the intersection of Northfield Street and Berlin Street and is largely defined by its terrain. The street is traversing a hill and the adjacent land is steeply sloped. Development has been fit into the terrain and wooded landscape where feasible, resulting a more rural character than found in other neighborhoods in this district. At the same time, this neighborhood is very close to downtown and on a main highway corridor. There is a sidewalk along Northfield Street, although the hill limits the walkability of the neighborhood. Proposed development should feature a mix of residential and commercial uses on those lands suitable for development.
- (6) Redstone. This historic neighborhood, which extends up the hill west of the Capitol Complex and along Route 2, is primarily developed with residential structures, a number of which have been converted to offices. These regulations are intended to protect the residential scale and character of the neighborhood while allowing conversion of buildings to compatible nonresidential uses as appropriate for their location as a gateway to downtown.
- (7) **School Street.** This neighborhood is a small transitional neighborhood that connects the urban downtown to the high-density residential neighborhoods immediately adjacent to downtown. The neighborhood includes Montpelier Union Elementary School, the historic First Baptist Church, and other historic multiunit and commercial buildings. Proposed development should protect the safe walkable neighborhood characteristics and maintain the traditional mix of uses found in this area.
- (8) The Meadow Elm Street. This traditional residential neighborhood along Elm Street is densely developed with historic homes close to the sidewalk on tree-lined streets. While many large homes have been converted to multi-unit buildings, the neighborhood continues to have historic appeal. These regulations are intended to protect the residential scale and character of the neighborhood created by the primarily residential use, historic building stock, front yards, tree-lined streets.
- 2107.C **Use Standards.** Figure 2-15 lists the uses that are permitted or conditional in the Mixed Use Residential District. Drive-through facilities and drive-in establishments are prohibited as a component of any allowed use.
- 2107.D **Dimensional Standards.** Figure 2-07 establishes the dimensional standards for development in the Mixed Use Residential District. Dimensional standards are discussed further in Section 3002.
- 2107.E Architectural Standards. The following standards apply for major site plan applications (see Section 3201) under Section 3207:
 - (1) Building facades shall be composed of modules or bays that:
 - (a) Incorporate visible changes in the facade elevation through the use of wall plane projections or recesses, a change in roof form, or similar architectural features that create a distinct facade elevation.
 - (b) Feature a regular pattern of windows and entryways so that the length of solid or blank walls shall not exceed 20 feet in length.
 - (c) Shall not exceed 40 feet in width and an average of 32 feet in width for a single, continuous facade.

- (2) The principal entrance shall open onto a street, sidewalk, plaza, or public greenspace and shall not open onto a parking lot.
- (3) Pedestrian access shall be provided from the public sidewalk or street to the principal entrance.
- (4) Mechanical equipment, electrical meter and service components, and similar utility devices whether at ground level or mounted on the building shall be screened from view at the street with materials that are compatible with the building's predominant exterior materials.

Figure 2-07. Mixed Use Residential District Dimensional Standards

PARCELS	SETBACKS	DENSITY	BUILDINGS
Parcel size: 3,000 sf min	Front: 5 ft. min	Residential: 1 du/1,500 sf max	Footprint: 3,000 sf max
Frontage: 45 ft. min	Side: 5 ft, min	Floor Area Ratio: 1.0 FAR max	Height: 24 ft. min, 40 ft. max
Coverage: 70% max	Rear: 10 ft. min		
	Water: 25 ft, min		

Note 1 See Section 3002 for specific information and any exceptions regarding dimensional standards. Accessory structures may have reduced dimensional standards (see Section 3003 for specific details regarding accessory structures).

Figure 2-15. Use Table

P = Permitted Use						Z	ONING	ZONING DISTRICT	•					
C = Conditional Use = Use Not Allowed	UC 1	UC 2	UC 3	RIV	EG	WG	MUR	RES 1.5	RES 3	RES 6	RES 9	RES 24	R	MUN
RESIDENTIAL														
One and two dwelling-units7	۵	۵	Ъ	۵	ပ	ပ	۵	ட	۵	۵	۵	۵	Д.	1
Three and four dwelling-units ⁷	۵	۵	Ъ	۵	ပ	O	۵	а.	۵	۵	ပ	ပ	ပ	1
Multi-unit dwellings (5 or more units)	۵	۵	<u>а</u>	凸	O	O	ပ	ပ	ပ	O	ပ	ı	ı	-1
Group home, major	۵	۵.	<u> </u>	Д	ပ	O	ပ	ပ	ပ	ပ	ပ	ပ	ပ	1
Senior housing	۵.	а.	а.	<u>а</u>	O	ပ	Δ.	ட	а.	ပ	ပ	ပ	ပ	1
Congregate living	۵.	۵.	a	۵	ပ	၁	ပ	O	S	ပ	ပ	ပ	ı	1
Skilled-nursing services	۵	۵	۵	<u>а</u>	ပ	၁	ပ	O	S	ပ	ပ	ပ	1	1
LODGING														
Bed and breakfast	Д	۵.	Ъ	Ъ	Ъ	Д.	۵	Ъ	а.	ပ	၁	ပ	၁	ı
Inn	۵	۵	۵.	<u>а</u>	Д	۵	۵	1	1	1	స్త	1	ပ	1
Temporary housing	Д	Д	<u>а</u>	а.	ပ	ပ	ပ	ပ	ပ	ပ	ပ	ပ	1	1
Hotel or motel	۵	Ъ	Д.	а.	Д	Д.	ပ	1	1	1	1	1	1	1
COMMERCIAL							i.							
Retail sales and service (indoor)	ட	Ъ	凸	<u>а</u>	۵	Ф	5	1	ı	1	ı	ı	ı	ı
Retail sales & service (outdoor)	ı	ı	ι	ပ	ပ	ပ	ပ	ı	ı	ı	1	ı	ı	ı
Neighborhood market	1	ı	ı	ပ	ပ	ပ	ပ	ပ	ı	ı	1	ı		ı

ADOPTED SEPTEMBER 25, 2019 / EFFECTIVE OCTOBER 16, 2019 MONTPELIER UNIFIED DEVELOPMENT REGULATIONS

I

ı Ĩ

1 L

1 1

1

S T

O t

۵

Ü O 1

Open market or market shop Malls or shopping centers

O ۵

> O ပ ပ

O 1

I

Fueling station

Car wash

Δ. ۵.

MONTPELIER UNIFIED DEVELOPMENT REGULATIONS ADOPTED SEPTEMBER 25, 2019 / EFFECTIVE OCTOBER 16, 2019

MONTPELIER UNIFIED DEVELOPMENT REGULATIONS ADOPTED SEPTEMBER 25, 2019 / EFFECTIVE OCTOBER 16, 2019

MONTPELIER UNIFIED DEVELOPMENT REGULATIONS ADOPTED SEPTEMBER 25, 2019 / EFFECTIVE OCTOBER 16, 2019

P = Permitted Use						Z	ONING	ZONING DISTRICT	•					
C = Conditional Use -= Use Not Allowed	UC 1	UC 2	UC 3	RIV	EG	MG	MUR	RES 1.5	RES 3	RES 6	RES 9	RES 24	귐	MUN
MINING, AGRICULTURE AND FORESTRY	ID FORES	TRY												
Stable or equine facility	1	ı	1	ı	<u>_</u>	ı	O	1	1	ı	O	ပ	۵	U
Composting facility	ı	ı	1	1	ပ	1	1	1	1	ı	ı	1	ပ	ပ
Greenhouse	ட	_	<u>a</u>	<u>_</u>	۵	O	ပ	ပ	O	O	O	ပ	۵.	۵
Kennel	ı	1	1	ပ	௳	1	1	ı	1	1	ı	ı	а.	1
Mining, extracting, quarrying and stone cutting	ı	ı	l	ı	O	O	ı	1	1	ı	1	ı	U	1
Agriculture and forestry	а.	а.	ட	۵	۵	<u>a</u>	۵	а.	ட	۵	۵	_	۵	۵
Rural enterprise	ပ	ပ	ပ	ပ	ပ	ပ	ပ	O	O	ပ	ပ	O	ပ	ပ
Support functions for animal production	1	1	1	ပ	Ъ	ပ	ı	ı	1	1	1	ı	U	ı
Game and fishing retreats and reserves	ı	ı	1	,	ı	1	ı	ı	1	ı	1	ı	ட	ı.

Notes

- Drive-through or drive-in establishment allowed with conditional use approval from the Development Review Board.
- Use shall not occupy more than 20,000 square feet of floor area and shall be fully enclosed.
- Use allowed only in the Cross Roads neighborhood and on the river side of Berlin Street / River Street.
- Use shall not occupy more than 3,000 square feet of floor area.
- 5 Use shall not occupy more than 6,000 square feet of floor area.
- 6 Use is limited to a maximum of 20 guest rooms.
- Each residential category is a separate use. Although listed on the same line in the table, a change from one unit to two unts is a change of use. A change from three units to four units is a change of use.



Department of Buildings and General Services Office of the Commissioner

[phone] 802-828-3519

2 Governor Aiken Avenue Montpelier, VT 05633-5801

[fax] 802-828-3519 [fax] 802-828-3533 Agency of Administration

August 4, 2020

Keller & Associates, Inc. Attn: Michael F. Keller, MAI, AI-GRS 192 Crescent Road Burlington, Vermont, 05401

Subject: Appraisals of 7-9 Baldwin Street, Montpelier, VT

13 Baldwin Street, Montpelier, VT 14-16 Baldwin Street, Montpelier, VT

Dear Mr. Keller,

This letter is to inform you that the State of Vermont intends to enter into a contract with Keller Associates, Inc. to complete appraisals on the three properties noted above.

The State of Vermont is requesting three separate narrative reports, which are consistent with the former summary appraisal report format.

The fee for this assignment, as a package for all three appraisal reports, is not to exceed \$5,000, and the delivery date is August 28, 2020.

To expedite the execution of a formal contract, please furnish Marc O'Grady, Director of Planning and Property Management, with a certificate of insurance in accordance with Attachment C provisions. Also, please provide evidence of professional liability insurance as soon as possible.

To ensure accurate processing of this contract, please verify that your company is registered with the State of Vermont, Secretary of State's Office at: http://www.sec.state.vt.us/tutot/dobiz/dobizdoc.htm

Please do not hesitate to contact me with any questions or concerns.

Sincerely,

Christopher Cole Commissioner

Church

