

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
109 State St
Montpelier VT 05609-3001
USA

CONTRACT



Supplier 0000112748
Alderman's Motor Cars LLC
DBA Alderman's Toyota
33 Seward Rd
Rutland VT 05701
USA

Phone #: 802-776-6000

Contract ID 0000000000000000000039295		Page 1 of 15
Contract Dates 12/31/2019 to 10/31/2023		Origin CPS
Description: CPS MODEL YEAR VEHICLES TOYOTA		Contract Maximum \$6,000,000.00
Buyer Name William A Vivian Jr.	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1		MFR: Toyota Model: Corolla Model Number: 1852 Model Year: 2020 Markup on Invoice option: 3%	EA	18,230.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
2		MFR: Toyota Model: Yaris Sedan Model Number: 6266 Model Year: 2020 Markup on Invoice option: 3%	EA	16,312.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
3		MFR: Toyota Model: Corolla Hybrid Model Number: 1882 Model Year: 2020 Markup on Invoice option: 3%	EA	20,992.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty Hybrids have an 8 year/100,000 warranty on hybrid components Hybrids in 2020 have a 10 year/150,000 mile warranty on the battery itself.				
4		MFR: Toyota Model: Corolla Hatchback Model Number: 6272 Model Year: 2020 Markup on Invoice option: 3%	EA	19,444.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
5		MFR: Toyota Model: CHR Model Number: 2402 Model Year: 2020 Markup on Invoice option: 3%	EA	19,536.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
6		MFR: Toyota Model: Yaris Hatchback Model Number: 1466 Model Year: 2020 Markup on Invoice option: 3%	EA	17,252.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
7		MFR: Toyota Model: Camry Model Number: 2514 Model Year: 2020 Markup on Invoice option: 3%	EA	21,310.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
8		MFR: Toyota Model: Camry Model Number: 2532 Model Year: 2020 Markup on Invoice option: 3%	EA	21,798.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
9		MFR: Toyota Model: Prius Model Number: 1221 Model Year: 2020 Markup on Invoice option: 3%	EA	21,930.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty Hybrids have an 8 year/100,000 warranty on hybrid components Hybrids in 2020 have a 10 year/150,000 mile warranty on the battery itself.				
10		MFR: Toyota Model: Prius Prime Model Number: 1235 Model Year: 2020 Markup on Invoice option: 3%	EA	24,210.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty Hybrids have an 8 year/100,000 warranty on hybrid components Hybrids in 2020 have a 10 year/150,000 mile warranty on the battery itself.				
11		MFR: Toyota Model: Camry Hybrid Model Number: 2559 Model Year: 2020 Markup on Invoice option: 3%	EA	24,992.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty Hybrids have an 8 year/100,000 warranty on hybrid components Hybrids in 2020 have a 10 year/150,000 mile warranty on the battery itself.				

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
12		MFR: Toyota Model: Prius AWD Model Number: 1263 Model Year: 2020 Markup on Invoice option: 3%	EA	24,331.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty Hybrids have an 8 year/100,000 warranty on hybrid components Hybrids in 2020 have a 10 year/150,000 mile warranty on the battery itself.				
13		MFR: Toyota Model: Avalon Model Number: 3544 Model Year: 2020 Markup on Invoice option: 3%	EA	31,070.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
14		MFR: Toyota Model: Avalon Hybrid Model Number: 3504 Model Year: 2020 Markup on Invoice option: 3%	EA	31,995.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty Hybrids have an 8 year/100,000 warranty on hybrid components Hybrids in 2020 have a 10 year/150,000 mile warranty on the battery itself.				

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15		MFR: Toyota Model: Rav4 Model Number: 4432 Model Year: 2020 Markup on Invoice option: 3%	EA	24,965.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
16		MFR: Toyota Model: Rav4 Hybrid Model Number: 4435 Model Year: 2020 Markup on Invoice option: 3%	EA	25,883.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty Hybrids have an 8 year/100,000 warranty on hybrid components Hybrids in 2020 have a 10 year/150,000 mile warranty on the battery itself.				
17		MFR: Toyota Model: 4Runner Model Number: 8664 Model Year: 2020 Markup on Invoice option: 3%	EA	34,502.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
18		MFR: Toyota Model: Highlander Model Number: 6937 Model Year: 2020 Markup on Invoice option: 3%	EA	32,857.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
19		MFR: Toyota Model: Highlander Hybrid AWD Model Number: 6964 Model Year: 2020 Markup on Invoice option: 3%	EA	36,224.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty Hybrids have an 8 year/100,000 warranty on hybrid components Hybrids in 2020 have a 10 year/150,000 mile warranty on the battery itself.				
20		MFR: Toyota Model: Sequoia Model Number: 7919 Model Year: 2020 Markup on Invoice option: 3%	EA	48,022.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
21		MFR: Toyota Model: Sienna 7 Passenger Model Number: 5328 Model Year: 2020 Markup on Invoice option: 3%	EA	28,097.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
22		MFR: Toyota Model: Sienna 8 Passenger Model Number: 5338 Model Year: 2020 Markup on Invoice option: 3%	EA	30,650.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
23		MFR: Toyota Model: Sienna AWD 7 passenger Model Number: 5366 Model Year: 2020 Markup on Invoice option: 3%	EA	32,948.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
24		MFR: Toyota Model: Tacoma 4 cyl Two Wheel Regular Cab Model Number: 7162 Model Year: 2020 Markup on Invoice option: 3%	EA	22,435.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
25		MFR: Toyota Model: Tacoma 4 cyl Two Wheel Extended cab Model Number: 7162 Model Year: 2020 Markup on Invoice option: 3%	EA	23,932.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
26		MFR: Toyota Model: Tacoma 4 cyl 4 Wheel Drive Crew Cab Model Number: 7186 Model Year: 2020 Markup on Invoice option: 3%	EA	24,396.00000	0.00	0.00

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Warranty:

3 year/36,000 miles Comprehensive warranty
5 year/60,000 miles Power-train warranty

27		MFR: Toyota Model: Tacoma 4 cyl 4 wheel Regular Cab Model Number: 7514 Model Year: 2020 Markup on Invoice option: 3%	EA	25,256.00000	0.00	0.00
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Warranty:

3 year/36,000 miles Comprehensive warranty
5 year/60,000 miles Power-train warranty

28		MFR: Toyota Model: Tacoma 4 cyl Four Wheel Extended Cab Model Number: 7514 Model Year: 2020 Markup on Invoice option: 3%	EA	26,753.00000	0.00	0.00
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Warranty:

3 year/36,000 miles Comprehensive warranty
5 year/60,000 miles Power-train warranty

29		MFR: Toyota Model: Tacoma 4 cyl Four Wheel Drive Extended Cab Model Number: 7516 Model Year: 2020 Markup on Invoice option: 3%	EA	28,381.00000	0.00	0.00
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Warranty:

3 year/36,000 miles Comprehensive warranty
5 year/60,000 miles Power-train warranty

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
30		MFR: Toyota Model: Tacoma V6 Four Wheel Drive extended cab Model Number: 7552 Model Year: 2020 Markup on Invoice option: 3%	EA	29,186.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
31		MFR: Toyota Model: Tacoma V6 Four Wheel Drive extended cab Model Number: 7558 Model Year: 2020 Markup on Invoice option: 3%	EA	31,510.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
32		MFR: Toyota Model: Tacoma V6 Four Wheel Drive Crew Cab Model Number: 7594 Model Year: 2020 Markup on Invoice option: 3%	EA	29,321.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
33		MFR: Toyota Model: Tacoma V6 Four Wheel Drive Crew Cab Model Number: 7540 Model Year: 2020 Markup on Invoice option: 3%	EA	31,927.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
34		MFR: Toyota Model: Tacoma V6 Four Wheel Drive Crew Cab Model Number: 7544 Model Year: 2020 Markup on Invoice option: 3%	EA	33,535.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
35		MFR: Toyota Model: Tacoma V6 Four Wheel Drive Crew Cab Model Number: 7570 Model Year: 2020 Markup on Invoice option: 3%	EA	32,381.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
36		MFR: Toyota Model: Tundra Two Wheel Drive Extended Cab Model Number: 8242 Model Year: 2020 Markup on Invoice option: 3%	EA	29,856.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
37		MFR: Toyota Model: Tundra Two Wheel Drive Extended Cab Model Number: 8241 Model Year: 2020 Markup on Invoice option: 3%	EA	31,367.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
38		MFR: Toyota Model: Tundra Long Bed Two Wheel Drive Extended Cab Model Number: 8245 Model Year: 2020 Markup on Invoice option: 3%	EA	30,155.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
39		MFR: Toyota Model: Tundra Two Wheel Drive Crew Cab Model Number: 8261 Model Year: 2020 Markup on Invoice option: 3%	EA	33,725.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
40		MFR: Toyota Model: Tundra Four Wheel Drive Extended Cab Model Number: 8342 Model Year: 2020 Markup on Invoice option: 3%	EA	32,617.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
41		MFR: Toyota Model: Tundra Four Wheel Drive Extended Cab Model Number: 8341 Model Year: 2020 Markup on Invoice option: 3%	EA	34,127.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
42		MFR: Toyota Model: Tundra Long Bed Four Wheel Drive Extended Cab Model Number: 8345 Model Year: 2020 Markup on Invoice option: 3%	EA	32,914.00000	0.00	0.00

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Warranty:
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5 year/60,000 miles Power-train warranty

43		MFR: Toyota Model: Tundra Long Bed Two Wheel Drive Extended Cab Model Number: 8346 Model Year: 2020 Markup on Invoice option: 3%	EA	34,426.00000	0.00	0.00
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Warranty:
3 year/36,000 miles Comprehensive warranty
5 year/60,000 miles Power-train warranty

44		MFR: Toyota Model: Tundra Four Wheel Drive Extended Cab Model Number: 8361 Model Year: 2020 Markup on Invoice option: 3%	EA	36,485.00000	0.00	0.00
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Warranty:
3 year/36,000 miles Comprehensive warranty
5 year/60,000 miles Power-train warranty

45		MFR: Toyota Model: Highlander Hybrid FWD Model Number: 6960 Model Year: 2020 Markup on Invoice option: 3%	EA	34,789.00000	0.00	0.00
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Warranty:
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46		MFR: Toyota Model: Prius LE Model Number: 1223 Model Year: 2020 Markup on Invoice option: 3%	EA	23,043.00000	0.00	0.00
		Warranty: 3 year/36,000 miles Comprehensive warranty 5 year/60,000 miles Power-train warranty				
47		Off the Lot/Multi-Year vehicles other than Current Model Year.	EA	0.01000	0.00	0.00

Multi-year and off-the-lot purchasing option:
When the State or an Additional Purchaser wishes to buy a vehicle or vehicles other than ones that are specifically listed on this contract, which might be an "off-the-lot" purchase and/ or vehicle(s) of a different model year, or model, than covered in this contract, the process will proceed as identified in Attachment A, section 7.

- Future Years' Pricing and/or Alternative Model Offerings:

All pricing must remain in effect for the entire model year production. Contractors may submit pricing for the next model year vehicles as they become available. Pricing must be based on a manufacturer's percentage increase or decrease and the contract cannot incorporate additional pricing over and above the manufacturers. A letter from the manufacturer indicating the percentage increase or decrease must accompany the request by the contractor. If a manufacturer announces that it will be discontinuing production of a model of vehicle that is a subject of this contract, Contractor must notify the State at Contractor's earliest opportunity of the expected date of discontinuation of production, and any information that is available about opportunities to order or purchase prior to actual discontinuation. If, regardless of whether any model is discontinued, a manufacturer introduces an entirely new, distinct model that is not already a subject of this contract but that occupies a similar functional profile to a vehicle that is already a subject of this contract, Contractor should inform the State of the expected availability date, vehicle characteristics, and pricing information for the new model, and State may, in State's sole discretion opt to add the different new model to this contract. Contractors are to indicate for each vehicle on the contract their percentage off MSRP for optional equipment, percentage off MSRP aftermarket options and labor rate to install any and all aftermarket options. No other pricing structure will be allowed. Failure to adhere to this requirement may be cause for cancellation.

1. Parties. This is a contract between the State of Vermont, Department of Purchasing and Contracting (hereinafter called "State"), and Alderman's Motor Cars, with a principal place of business in Rutland VT, (hereinafter called "Contractor"). Contractor's form of business organization is corporation. It is Contractor's responsibility to contact the Vermont Department of Taxes to determine if, by law, Contractor is required to have a Vermont Department of Taxes Business Account Number.

2. Subject Matter. The subject matter of this contract is commodities generally on the subject of Model Year Vehicles Toyota. Detailed requirements to be provided by Contractor are described in Attachment A.

3. Maximum Amount. In consideration of the commodities to be provided by Contractor, the State agrees to pay Contractor, in accordance with the payment provisions specified in Attachment B, a sum not to exceed \$6,000,000.00.

4. Contract Term. The period of contractor's performance shall begin on December 31, 2019 and end on October 31, 2023 with the option to renew for up to two additional 12-month periods..

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5. Prior Approvals. This Contract shall not be binding unless and until all requisite prior approvals have been obtained in accordance with current State law, bulletins, and interpretations.

6. Amendment. No changes, modifications, or amendments in the terms and conditions of this contract shall be effective unless reduced to writing, numbered and signed by the duly authorized representative of the State and Contractor.

7. Termination for Convenience. This contract may be terminated by the State at any time by giving written notice at least thirty (30) days in advance. In such event, Contractor shall be paid under the terms of this contract for all services provided to and accepted by the State prior to the effective date of termination.

8. Attachments. This contract consists of 15 pages including the following attachments which are incorporated herein:

- Attachment A - Statement of Work
- Attachment B - Payment Provisions
- Attachment C - "Standard State Provisions for Contracts and Grants" a preprinted form (revision date 12/15/2017)
- Attachment D - Vehicle Specifications

9. Order of Precedence. Any ambiguity, conflict or inconsistency between the documents comprising this contract shall be resolved according to the following order of precedence:

- (1) Standard Contract\
 - (2) Attachment C (Standard Contract Provisions for Contracts and Grants)
 - (3) Attachment A
 - (4) Attachment D
 - (5) Attachment B
- List other attachments, if any, in order of precedence

Vendor Contact Information:
Name: Neil Carlson
Phone:802.776.6000
Email:neil.carlson@aldermansvt.com

State Contact Information:
Name: Bill Vivian
Phone:802.828.4681
Email:Bill.Vivian@Vermont.gov

WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the STATE of VERMONT

By the CONTRACTOR

Date: _____

Date: _____

Signature: _____

Signature: _____

Name: _____

Name: _____

Title: _____

Title: _____

Email: _____

Email: _____

ATTACHMENT A – STATEMENT OF WORK

The Contractor shall provide:

1. Line Items 1 through 8 as identified on Pages 1 through 2 of the Contract.
2. **WARRANTY:** Unless otherwise indicated, Warranties must be based on fleet and commercial use and shall extend for a minimum term of (36) thirty-six months / 36,000 miles from the date a vehicle is available for use by the purchaser.
3. **REPORTING REQUIREMENTS:** Contractor will be required to submit quarterly product sales report to the Purchasing Agent pursuant to the schedule below detailing the purchasing of all items under this Contractor. Contractor's reporting shall state "no activity" for any month in which there is no activity during a quarterly reporting period.

- a. The reports shall be an excel spreadsheet transmitted electronically to the Purchasing Agent.
- b. Reports are due for each quarter as follows:

Reporting Period	Report Due
January 1 to March 31	April 30
April 1 to June 30	July 31
July 1 to September 30	October 31
October 1 to December 31	January 31

- c. Failure to meet these reporting requirements may result in suspension or termination of this contract.
 - d. Notwithstanding the fact that any payment obligation for sales by contractor to any political subdivision or college, pursuant to "Purchasing Entities," below, shall be solely between the political subdivision or college and the contractor, the contractor must include, in reporting to State, the figures on quantities sold by contractor to, and amounts paid to contractor by, any such political subdivisions or independent colleges.
4. **DELIVERY LOCATIONS:** Responsibility for product delivery remains with Contractor until the product is properly delivered and signed for. Contractor shall securely and properly pack all shipments in accordance with accepted commercial practices. Upon delivery, all packaging and containers shall become the property of the State, unless otherwise stated. Delivered goods that do not conform to the specifications or are not in good condition upon receipt shall be replaced promptly by the Contractor. All State-owned vehicles must be delivered to one of three locations:
 - a. Fleet Management Services – 7 Green Mountain Drive, Montpelier, Vermont 05620-4502 – for all non-Public Safety and VTrans purchases.
 - b. Department Public Safety – 394 Hegeman Avenue, Colchester Vermont 05446 – for all Public Safety Vehicles.
 - c. Agency of Transportation – 1756 US Route 302, Berlin Vermont 05633 – for all VTrans Vehicles.

5. DELIVERY STANDARDS

5.1 ALL VEHICLES MUST MEET THE FOLLOWING CONDITIONS:

- a. Conform and be equipped to meet the requirements of the Vermont Department of Motor Vehicles.
- b. Meet California emissions standards
- c. Include manufacturers standard quantity of keys and fobs that normally are included with the vehicle.
- d. All necessary paperwork required to register vehicle.
- e. Be eligible to be registered in Vermont.
- f. Vendor is to provide order acknowledgement to “invoice to” address or an address determined by the ordering parties.
- g. Pricing for XM Satellite radio should be deducted from the bid price.
- h. OnStar (if standard with vehicle) may be included.
- i. All vehicles offered must be new; shall not be used, rebuilt, refurbished and shall not have been demonstration vehicles. Initial delivery of the vehicles shall not exceed 200 miles on the odometer without prior approval from the ordering entity.
- j. All products provided by the Contractor must meet all federal, state, and local standards for quality and safety requirements.
- k. All vehicle components, brake linings, clutch disks, etc. will be manufactured with asbestos free material.
- l. All equipment normally advertised as standard is to be included on the vehicles ordered unless superseded by the detailed specification.
- m. Vendor shall install a license plate bracket to the front of any purchased vehicle, so long as the option for a bracket exists.
- n. Be completely serviced by vendor including:**
 - i. Steering geometry.
 - ii. Balancing of all wheels and tires.

5.2 Products not meeting the requirements of this section will be deemed unacceptable and returned to the Contractor for credit at no charge to the State.

6. **TITLES:** All titles shall be written to the requesting department. All State-owned vehicles shall indicate the first lien holder as the State of Vermont, Buildings and General Services, 7 Green Mountain Drive, Montpelier, VT 05620-4502.
7. **MULTI-YEAR AND OFF THE LOT PURCHASING OPTIONS:** The State or Additional Purchaser will provide Contractor, in writing (email or other), with a clear and concise description of the required type(s) and model(s), and quantity of vehicles, along with any specifically required equipment or options. Contractor shall reply promptly in writing with their actual availability (and, if not immediately available off-the-lot, then a reliable delivery date) and proposed pricing. Prices for multi-year sales of vehicles of model year(s) different than those than this contract should reflect pricing structures and discounts comparable to those listed in this contract. Prices for off-the-lot sales should generally reflect pricing structures and discounts comparable to those listed in this contract, unless it can be demonstrated that fleet incentives were a component of pricing within this contract and that such fleet incentives are completely unavailable for off-the-lot sales. Sale of limited-inventory and/ or limited-availability vehicles not specifically listed on this contract is at contractor discretion. Contractor may opt to, but is not obligated to, extend multi-year and/or off-the-lot transactions to include vehicles that contractor could obtain from inventory already on-site at a different dealer. If the State or Additional Purchaser wants to proceed with the purchase at the price quoted by contractor, the State or

Additional Purchaser will confirm that in writing to contractor. Further negotiations are permissible, on condition that final price is mutually agreed to in writing prior to purchase.

8. **FUTURE YEARS' PRICING AND/OR ALTERNATIVE MODEL OFFERINGS:** All pricing must remain in effect for the entire model year production. Contractors may submit pricing for the next model year vehicles as they become available. Pricing must be based on a manufacturer's percentage increase or decrease, and the contract cannot incorporate additional pricing over and above the manufacturers. A letter from the manufacturer indicating the percentage increase or decrease must accompany the request by the contractor. If a manufacturer announces that it will be discontinuing production of a model of vehicle that is a subject of this contract, Contractor must notify the State at Contractor's earliest opportunity of the expected date of discontinuation of production, and any information that is available about opportunities to order or purchase prior to actual discontinuation. If, regardless of whether any model is discontinued, a manufacturer introduces an entirely new, distinct model that is not already a subject of this contract but that occupies a similar functional profile to a vehicle that is already a subject of this contract, Contractor should inform the State of the expected availability date, vehicle characteristics, and pricing information for the new model, and State may, in State's sole discretion, opt to add the different new model to this contract. Contractors are to indicate for each vehicle on the contract their percentage off MSRP for optional equipment, percentage off MSRP aftermarket options and labor rate to install any and all aftermarket options. No other pricing structure will be allowed. Failure to adhere to this requirement may be cause for cancellation.
9. **DEFAULT:** In case of default of the Contractor, the State may procure the materials or supplies from other sources and hold the Contractor responsible for any excess cost occasioned thereby, provided, that if public necessity requires the use of materials or supplies not conforming to the specifications they may be accepted and payment therefore shall be made at a proper reduction in price.
10. **Primary Contacts.** The Parties will keep and maintain current at all times a primary point of contact for this contract. The primary contacts for this this Contract are as follows:
 - e. **For the Contractor:**

Vendor Contact Information

Name: John Martin

Phone: 802.748.2000

Fax: 802.748.8137

Email: jmartin@stjauto.com

f. ***For the State:***

Name: State of Vermont, Bill Vivian
Address: 109 State Street, Montpelier, VT 05633-3001
Phone: 802/828-4681
Fax: 802/828-2222
Email: Bill.Vivian@Vermont.gov

11. **Purchasing Entities:** This contract may be used by (a) all departments, offices, institutions, and other agencies of the State of Vermont and counties (each a “State Purchaser”) according to the process for ordering and other restrictions applicable to State Purchasers set forth herein; and (b) political subdivisions of the State of Vermont and any institution of higher education chartered in Vermont and accredited or holding a certificate of approval from the State Board of Education as authorized under 29 V.S.A. § 902 (each an “Additional Purchaser”). Issues concerning interpretation and eligibility for participation are solely within the authority of the State of Vermont Chief Procurement Officer. The State of Vermont and its officers and employees shall have no responsibility or liability for Additional Purchasers. Each Additional Purchaser is to make its own determination whether this Participating Addendum and the Master Agreement are consistent with its procurement policies and regulations.

ATTACHMENT B – PAYMENT PROVISIONS

The maximum dollar amount payable under this contract is not intended as any form of a guaranteed amount. The Contractor will be paid for products actually delivered or performed, as specified in Attachment A, up to the maximum allowable amount specified on page 1 of this contract.

1. Prior to commencement of work and release of any payments, Contractor shall submit to the State:
 - a. a certificate of insurance consistent with the requirements set forth in Attachment C, Section 8 (Insurance), and with any additional requirements for insurance as may be set forth elsewhere in this contract; and
2. Payment terms are **Net 30** days from the date the State receives an error-free invoice with all necessary and complete supporting documentation.
3. All invoices are to be rendered by the Contractor on the vendor's standard billhead and forwarded directly to the institution or agency ordering materials and shall specify the address to which payments will be sent. Percentage discounts may be offered for prompt payments of invoices; however, such discounts must be in effect for a period of 30 days or more in order to be considered in making awards.
4. **PRICING:** Contractor shall provide all products F.O.B. delivery to the ordering facility at no additional cost to the State. No request for extra delivery cost will be honored. All equipment shall be delivered assembled, serviced, and ready for immediate use, unless otherwise requested by the State. No charge for packing, shipping, or for any other purpose will be allowed over and above the price quoted.
5. Contractor shall submit invoice(s) to the State ordering entity in accordance with pages 1 through 15 of the Standard Contract Form.
6. Following complete delivery of the items, each as specified in Attachment A, and the State's written confirmation to the Contractor of the State's acceptance of those items, Contractor will, within 30 business days, invoice the State in accordance with the rates specified in Attachment A.

**ATTACHMENT C: STANDARD STATE PROVISIONS
FOR CONTRACTS AND GRANTS
REVISED DECEMBER 15, 2017**

1. Definitions: For purposes of this Attachment, “Party” shall mean the Contractor, Grantee or Subrecipient, with whom the State of Vermont is executing this Agreement and consistent with the form of the Agreement. “Agreement” shall mean the specific contract or grant to which this form is attached.

2. Entire Agreement: This Agreement, whether in the form of a contract, State-funded grant, or Federally-funded grant, represents the entire agreement between the parties on the subject matter. All prior agreements, representations, statements, negotiations, and understandings shall have no effect.

3. Governing Law, Jurisdiction and Venue; No Waiver of Jury Trial: This Agreement will be governed by the laws of the State of Vermont. Any action or proceeding brought by either the State or the Party in connection with this Agreement shall be brought and enforced in the Superior Court of the State of Vermont, Civil Division, Washington Unit. The Party irrevocably submits to the jurisdiction of this court for any action or proceeding regarding this Agreement. The Party agrees that it must first exhaust any applicable administrative remedies with respect to any cause of action that it may have against the State with regard to its performance under this Agreement. Party agrees that the State shall not be required to submit to binding arbitration or waive its right to a jury trial.

4. Sovereign Immunity: The State reserves all immunities, defenses, rights or actions arising out of the State’s sovereign status or under the Eleventh Amendment to the United States Constitution. No waiver of the State’s immunities, defenses, rights or actions shall be implied or otherwise deemed to exist by reason of the State’s entry into this Agreement.

5. No Employee Benefits For Party: The Party understands that the State will not provide any individual retirement benefits, group life insurance, group health and dental insurance, vacation or sick leave, workers compensation or other benefits or services available to State employees, nor will the State withhold any state or Federal taxes except as required under applicable tax laws, which shall be determined in advance of execution of the Agreement. The Party understands that all tax returns required by the Internal Revenue Code and the State of Vermont, including but not limited to income, withholding, sales and use, and rooms and meals, must be filed by the Party, and information as to Agreement income will be provided by the State of Vermont to the Internal Revenue Service and the Vermont Department of Taxes.

6. Independence: The Party will act in an independent capacity and not as officers or employees of the State.

7. Defense and Indemnity: The Party shall defend the State and its officers and employees against all third party claims or suits arising in whole or in part from any act or omission of the Party or of any agent of the Party in connection with the performance of this Agreement. The State shall notify the Party in the event of any such claim or suit, and the Party shall immediately retain counsel and otherwise provide a complete defense against the entire claim or suit. The State retains the right to participate at its own expense in the defense of any claim. The State shall have the right to approve all proposed settlements of such claims or suits.

After a final judgment or settlement, the Party may request recoupment of specific defense costs and may file suit in Washington Superior Court requesting recoupment. The Party shall be entitled to recoup costs only upon a showing that such costs were entirely unrelated to the defense of any claim arising from an act or omission of the Party in connection with the performance of this Agreement.

The Party shall indemnify the State and its officers and employees if the State, its officers or employees become legally obligated to pay any damages or losses arising from any act or omission of the Party or an agent of the Party in connection with the performance of this Agreement.

Notwithstanding any contrary language anywhere, in no event shall the terms of this Agreement or any document furnished by the Party in connection with its performance under this Agreement obligate the State to (1) defend or indemnify the Party or any third party, or (2) otherwise be liable for the expenses or reimbursement, including attorneys’ fees, collection costs or other costs of the Party or any third party.

8. Insurance: Before commencing work on this Agreement the Party must provide certificates of insurance to show that the following minimum coverages are in effect. It is the responsibility of the Party to maintain current certificates of insurance on file with the State through the term of this Agreement. No warranty is made that the coverages and limits listed

herein are adequate to cover and protect the interests of the Party for the Party's operations. These are solely minimums that have been established to protect the interests of the State.

Workers Compensation: With respect to all operations performed, the Party shall carry workers' compensation insurance in accordance with the laws of the State of Vermont. Vermont will accept an out-of-state employer's workers' compensation coverage while operating in Vermont provided that the insurance carrier is licensed to write insurance in Vermont and an amendatory endorsement is added to the policy adding Vermont for coverage purposes. Otherwise, the party shall secure a Vermont workers' compensation policy, if necessary to comply with Vermont law.

General Liability and Property Damage: With respect to all operations performed under this Agreement, the Party shall carry general liability insurance having all major divisions of coverage including, but not limited to:

Premises - Operations

Products and Completed Operations

Personal Injury Liability

Contractual Liability

The policy shall be on an occurrence form and limits shall not be less than:

\$1,000,000 Each Occurrence

\$2,000,000 General Aggregate

\$1,000,000 Products/Completed Operations Aggregate

\$1,000,000 Personal & Advertising Injury

Automotive Liability: The Party shall carry automotive liability insurance covering all motor vehicles, including hired and non-owned coverage, used in connection with the Agreement. Limits of coverage shall not be less than \$500,000 combined single limit. If performance of this Agreement involves construction, or the transport of persons or hazardous materials, limits of coverage shall not be less than \$1,000,000 combined single limit.

Additional Insured. The General Liability and Property Damage coverages required for performance of this Agreement shall include the State of Vermont and its agencies, departments, officers and employees as Additional Insureds. If performance of this Agreement involves construction, or the transport of persons or hazardous materials, then the required Automotive Liability coverage shall include the State of Vermont and its agencies, departments, officers and employees as Additional Insureds. Coverage shall be primary and non-contributory with any other insurance and self-insurance.

Notice of Cancellation or Change. There shall be no cancellation, change, potential exhaustion of aggregate limits or non-renewal of insurance coverage(s) without thirty (30) days written prior written notice to the State.

9. Reliance by the State on Representations: All payments by the State under this Agreement will be made in reliance upon the accuracy of all representations made by the Party in accordance with this Agreement, including but not limited to bills, invoices, progress reports and other proofs of work.

10. False Claims Act: The Party acknowledges that it is subject to the Vermont False Claims Act as set forth in 32 V.S.A. § 630 *et seq.* If the Party violates the Vermont False Claims Act it shall be liable to the State for civil penalties, treble damages and the costs of the investigation and prosecution of such violation, including attorney's fees, except as the same may be reduced by a court of competent jurisdiction. The Party's liability to the State under the False Claims Act shall not be limited notwithstanding any agreement of the State to otherwise limit Party's liability.

11. Whistleblower Protections: The Party shall not discriminate or retaliate against one of its employees or agents for disclosing information concerning a violation of law, fraud, waste, abuse of authority or acts threatening health or safety, including but not limited to allegations concerning the False Claims Act. Further, the Party shall not require such employees or agents to forego monetary awards as a result of such disclosures, nor should they be required to report misconduct to the Party or its agents prior to reporting to any governmental entity and/or the public.

12. Location of State Data: No State data received, obtained, or generated by the Party in connection with performance under this Agreement shall be processed, transmitted, stored, or transferred by any means outside the continental United States, except with the express written permission of the State.

13. Records Available for Audit: The Party shall maintain all records pertaining to performance under this agreement. "Records" means any written or recorded information, regardless of physical form or characteristics, which is produced or

acquired by the Party in the performance of this agreement. Records produced or acquired in a machine readable electronic format shall be maintained in that format. The records described shall be made available at reasonable times during the period of the Agreement and for three years thereafter or for any period required by law for inspection by any authorized representatives of the State or Federal Government. If any litigation, claim, or audit is started before the expiration of the three-year period, the records shall be retained until all litigation, claims or audit findings involving the records have been resolved.

14. Fair Employment Practices and Americans with Disabilities Act: Party agrees to comply with the requirement of 21 V.S.A. Chapter 5, Subchapter 6, relating to fair employment practices, to the full extent applicable. Party shall also ensure, to the full extent required by the Americans with Disabilities Act of 1990, as amended, that qualified individuals with disabilities receive equitable access to the services, programs, and activities provided by the Party under this Agreement.

15. Set Off: The State may set off any sums which the Party owes the State against any sums due the Party under this Agreement; provided, however, that any set off of amounts due the State of Vermont as taxes shall be in accordance with the procedures more specifically provided hereinafter.

16. Taxes Due to the State:

- A. Party understands and acknowledges responsibility, if applicable, for compliance with State tax laws, including income tax withholding for employees performing services within the State, payment of use tax on property used within the State, corporate and/or personal income tax on income earned within the State.
- B. Party certifies under the pains and penalties of perjury that, as of the date this Agreement is signed, the Party is in good standing with respect to, or in full compliance with, a plan to pay any and all taxes due the State of Vermont.
- C. Party understands that final payment under this Agreement may be withheld if the Commissioner of Taxes determines that the Party is not in good standing with respect to or in full compliance with a plan to pay any and all taxes due to the State of Vermont.
- D. Party also understands the State may set off taxes (and related penalties, interest and fees) due to the State of Vermont, but only if the Party has failed to make an appeal within the time allowed by law, or an appeal has been taken and finally determined and the Party has no further legal recourse to contest the amounts due.

17. Taxation of Purchases: All State purchases must be invoiced tax free. An exemption certificate will be furnished upon request with respect to otherwise taxable items.

18. Child Support: (Only applicable if the Party is a natural person, not a corporation or partnership.) Party states that, as of the date this Agreement is signed, he/she:

- A. is not under any obligation to pay child support; or
- B. is under such an obligation and is in good standing with respect to that obligation; or
- C. has agreed to a payment plan with the Vermont Office of Child Support Services and is in full compliance with that plan.

Party makes this statement with regard to support owed to any and all children residing in Vermont. In addition, if the Party is a resident of Vermont, Party makes this statement with regard to support owed to any and all children residing in any other state or territory of the United States.

19. Sub-Agreements: Party shall not assign, subcontract or subgrant the performance of this Agreement or any portion thereof to any other Party without the prior written approval of the State. Party shall be responsible and liable to the State for all acts or omissions of subcontractors and any other person performing work under this Agreement pursuant to an agreement with Party or any subcontractor.

In the case this Agreement is a contract with a total cost in excess of \$250,000, the Party shall provide to the State a list of all proposed subcontractors and subcontractors' subcontractors, together with the identity of those subcontractors' workers compensation insurance providers, and additional required or requested information, as applicable, in accordance with Section 32 of The Vermont Recovery and Reinvestment Act of 2009 (Act No. 54).

Party shall include the following provisions of this Attachment C in all subcontracts for work performed solely for the State of Vermont and subcontracts for work performed in the State of Vermont: Section 10 ("False Claims Act"); Section 11 ("Whistleblower Protections"); Section 12 ("Location of State Data"); Section 14 ("Fair Employment Practices and

Americans with Disabilities Act”); Section 16 (“Taxes Due the State”); Section 18 (“Child Support”); Section 20 (“No Gifts or Gratuities”); Section 22 (“Certification Regarding Debarment”); Section 30 (“State Facilities”); and Section 32.A (“Certification Regarding Use of State Funds”).

20. No Gifts or Gratuities: Party shall not give title or possession of anything of substantial value (including property, currency, travel and/or education programs) to any officer or employee of the State during the term of this Agreement.

21. Copies: Party shall use reasonable best efforts to ensure that all written reports prepared under this Agreement are printed using both sides of the paper.

22. Certification Regarding Debarment: Party certifies under pains and penalties of perjury that, as of the date that this Agreement is signed, neither Party nor Party’s principals (officers, directors, owners, or partners) are presently debarred, suspended, proposed for debarment, declared ineligible or excluded from participation in Federal programs, or programs supported in whole or in part by Federal funds.

Party further certifies under pains and penalties of perjury that, as of the date that this Agreement is signed, Party is not presently debarred, suspended, nor named on the State’s debarment list at: <http://bgs.vermont.gov/purchasing/debarment>

23. Conflict of Interest: Party shall fully disclose, in writing, any conflicts of interest or potential conflicts of interest.

24. Confidentiality: Party acknowledges and agrees that this Agreement and any and all information obtained by the State from the Party in connection with this Agreement are subject to the State of Vermont Access to Public Records Act, 1 V.S.A. § 315 et seq.

25. Force Majeure: Neither the State nor the Party shall be liable to the other for any failure or delay of performance of any obligations under this Agreement to the extent such failure or delay shall have been wholly or principally caused by acts or events beyond its reasonable control rendering performance illegal or impossible (excluding strikes or lock-outs) (“Force Majeure”). Where Force Majeure is asserted, the nonperforming party must prove that it made all reasonable efforts to remove, eliminate or minimize such cause of delay or damages, diligently pursued performance of its obligations under this Agreement, substantially fulfilled all non-excused obligations, and timely notified the other party of the likelihood or actual occurrence of an event described in this paragraph.

26. Marketing: Party shall not refer to the State in any publicity materials, information pamphlets, press releases, research reports, advertising, sales promotions, trade shows, or marketing materials or similar communications to third parties except with the prior written consent of the State.

27. Termination:

A. Non-Appropriation: If this Agreement extends into more than one fiscal year of the State (July 1 to June 30), and if appropriations are insufficient to support this Agreement, the State may cancel at the end of the fiscal year, or otherwise upon the expiration of existing appropriation authority. In the case that this Agreement is a Grant that is funded in whole or in part by Federal funds, and in the event Federal funds become unavailable or reduced, the State may suspend or cancel this Grant immediately, and the State shall have no obligation to pay Subrecipient from State revenues.

B. Termination for Cause: Either party may terminate this Agreement if a party materially breaches its obligations under this Agreement, and such breach is not cured within thirty (30) days after delivery of the non-breaching party’s notice or such longer time as the non-breaching party may specify in the notice.

C. Termination Assistance: Upon nearing the end of the final term or termination of this Agreement, without respect to cause, the Party shall take all reasonable and prudent measures to facilitate any transition required by the State. All State property, tangible and intangible, shall be returned to the State upon demand at no additional cost to the State in a format acceptable to the State.

28. Continuity of Performance: In the event of a dispute between the Party and the State, each party will continue to perform its obligations under this Agreement during the resolution of the dispute until this Agreement is terminated in accordance with its terms.

29. No Implied Waiver of Remedies: Either party's delay or failure to exercise any right, power or remedy under this Agreement shall not impair any such right, power or remedy, or be construed as a waiver of any such right, power or remedy. All waivers must be in writing.

30. State Facilities: If the State makes space available to the Party in any State facility during the term of this Agreement for purposes of the Party's performance under this Agreement, the Party shall only use the space in accordance with all policies and procedures governing access to and use of State facilities which shall be made available upon request. State facilities will be made available to Party on an "AS IS, WHERE IS" basis, with no warranties whatsoever.

31. Requirements Pertaining Only to Federal Grants and Subrecipient Agreements: If this Agreement is a grant that is funded in whole or in part by Federal funds:

- A. Requirement to Have a Single Audit:** The Subrecipient will complete the Subrecipient Annual Report annually within 45 days after its fiscal year end, informing the State of Vermont whether or not a Single Audit is required for the prior fiscal year. If a Single Audit is required, the Subrecipient will submit a copy of the audit report to the granting Party within 9 months. If a single audit is not required, only the Subrecipient Annual Report is required. For fiscal years ending before December 25, 2015, a Single Audit is required if the subrecipient expends \$500,000 or more in Federal assistance during its fiscal year and must be conducted in accordance with OMB Circular A-133. For fiscal years ending on or after December 25, 2015, a Single Audit is required if the subrecipient expends \$750,000 or more in Federal assistance during its fiscal year and must be conducted in accordance with 2 CFR Chapter I, Chapter II, Part 200, Subpart F. The Subrecipient Annual Report is required to be submitted within 45 days, whether or not a Single Audit is required.
- B. Internal Controls:** In accordance with 2 CFR Part II, §200.303, the Party must establish and maintain effective internal control over the Federal award to provide reasonable assurance that the Party is managing the Federal award in compliance with Federal statutes, regulations, and the terms and conditions of the award. These internal controls should be in compliance with guidance in "Standards for Internal Control in the Federal Government" issued by the Comptroller General of the United States and the "Internal Control Integrated Framework", issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).
- C. Mandatory Disclosures:** In accordance with 2 CFR Part II, §200.113, Party must disclose, in a timely manner, in writing to the State, all violations of Federal criminal law involving fraud, bribery, or gratuity violations potentially affecting the Federal award. Failure to make required disclosures may result in the imposition of sanctions which may include disallowance of costs incurred, withholding of payments, termination of the Agreement, suspension/debarment, etc.

32. Requirements Pertaining Only to State-Funded Grants:

- A. Certification Regarding Use of State Funds:** If Party is an employer and this Agreement is a State-funded grant in excess of \$1,001, Party certifies that none of these State funds will be used to interfere with or restrain the exercise of Party's employee's rights with respect to unionization.
- B. Good Standing Certification (Act 154 of 2016):** If this Agreement is a State-funded grant, Party hereby represents: (i) that it has signed and provided to the State the form prescribed by the Secretary of Administration for purposes of certifying that it is in good standing (as provided in Section 13(a)(2) of Act 154) with the Agency of Natural Resources and the Agency of Agriculture, Food and Markets, or otherwise explaining the circumstances surrounding the inability to so certify, and (ii) that it will comply with the requirements stated therein.

(End of Standard Provisions)

ATTACHMENT A – STATEMENT OF WORK

The Contractor shall provide:

1. Line Items 1 through 45 as identified on Pages 1 through 13.
2. **WARRANTY:** Unless otherwise indicated, Warranties must be based on fleet and commercial use and shall extend for a minimum term of (36) thirty-six months / 36,000 miles from the date a vehicle is available for use by the purchaser.
3. **REPORTING REQUIREMENTS:** Contractor will be required to submit quarterly product sales report to the Purchasing Agent pursuant to the schedule below detailing the purchasing of all items under this Contractor. Contractor’s reporting shall state "no activity" for any month in which there is no activity during a quarterly reporting period.
 - a. The reports shall be an excel spreadsheet transmitted electronically to the Purchasing Agent.
 - b. Reports are due for each quarter as follows:

Reporting Period	Report Due
January 1 to March 31	April 30
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October 1 to December 31	January 31

- c. Failure to meet these reporting requirements may result in suspension or termination of this contract.
 - d. Notwithstanding the fact that any payment obligation for sales by contractor to any political subdivision or college, pursuant to “Purchasing Entities,” below, shall be solely between the political subdivision or college and the contractor, the contractor must include, in reporting to State, the figures on quantities sold by contractor to, and amounts paid to contractor by, any such political subdivisions or independent colleges.
4. **DELIVERY LOCATIONS:** Responsibility for product delivery remains with Contractor until the product is properly delivered and signed for. Contractor shall securely and properly pack all shipments in accordance with accepted commercial practices. Upon delivery, all packaging and containers shall become the property of the State, unless otherwise stated. Delivered goods that do not conform to the specifications or are not in good condition upon receipt shall be replaced promptly by the Contractor. All State-owned vehicles must be delivered to one of three locations:
 - a. Fleet Management Services – 7 Green Mountain Drive, Montpelier, Vermont 05620-4502 – for all non-Public Safety and VTrans purchases.
 - b. Department Public Safety – 394 Hegeman Avenue, Colchester Vermont 05446 – for all Public Safety Vehicles.
 - c. Agency of Transportation – 1756 US Route 302, Berlin Vermont 05633 – for all VTrans Vehicles.

5. DELIVERY STANDARDS

5.1 ALL VEHICLES MUST MEET THE FOLLOWING CONDITIONS:

- a. Conform and be equipped to meet the requirements of the Vermont Department of Motor Vehicles.
- b. Meet California emissions standards
- c. Include manufacturers standard quantity of keys and fobs that normally are included with the vehicle.
- d. All necessary paperwork required to register vehicle.
- e. Be eligible to be registered in Vermont.
- f. Vendor is to provide order acknowledgement to “invoice to” address or an address determined by the ordering parties.
- g. Pricing for XM Satellite radio should be deducted from the bid price.
- h. OnStar (if standard with vehicle) may be included.
- i. All vehicles offered must be new; shall not be used, rebuilt, refurbished and shall not have been demonstration vehicles. Initial delivery of the vehicles shall not exceed 200 miles on the odometer without prior approval from the ordering entity.
- j. All products provided by the Contractor must meet all federal, state, and local standards for quality and safety requirements.
- k. All vehicle components, brake linings, clutch disks, etc. will be manufactured with asbestos free material.
- l. All equipment normally advertised as standard is to be included on the vehicles ordered unless superseded by the detailed specification.
- m. Vendor shall install a license plate bracket to the front of any purchased vehicle, so long as the option for a bracket exists.
- n. Be completely serviced by vendor including:**
 - i. Steering geometry.
 - ii. Balancing of all wheels and tires.

5.2 Products not meeting the requirements of this section will be deemed unacceptable and returned to the Contractor for credit at no charge to the State.

6. **TITLES:** All titles shall be written to the requesting department. All State-owned vehicles shall indicate the first lien holder as the State of Vermont, Buildings and General Services, 7 Green Mountain Drive, Montpelier, VT 05620-4502.
7. **MULTI-YEAR AND OFF THE LOT PURCHASING OPTIONS:** The State or Additional Purchaser will provide Contractor, in writing (email or other), with a clear and concise description of the required type(s) and model(s), and quantity of vehicles, along with any specifically required equipment or options. Contractor shall reply promptly in writing with their actual availability (and, if not immediately available off-the-lot, then a reliable delivery date) and proposed pricing. Prices for multi-year sales of vehicles of model year(s) different than those than this contract should reflect pricing structures and discounts comparable to those listed in this contract. Prices for off-the-lot sales should generally reflect pricing structures and discounts comparable to those listed in this contract, unless it can be demonstrated that fleet incentives were a component of pricing within this contract and that such fleet incentives are completely unavailable for off-the-lot sales. Sale of limited-inventory and/ or limited-availability vehicles not specifically listed on this contract is at contractor discretion. Contractor may opt to, but is not obligated to, extend multi-year and/or off-the-lot transactions to include vehicles that contractor could obtain from inventory already on-site at a different dealer. If the State or Additional Purchaser wants to proceed with the purchase at the price quoted by contractor, the State or

Additional Purchaser will confirm that in writing to contractor. Further negotiations are permissible, on condition that final price is mutually agreed to in writing prior to purchase.

8. **FUTURE YEARS' PRICING AND/OR ALTERNATIVE MODEL OFFERINGS:** All pricing must remain in effect for the entire model year production. Contractors may submit pricing for the next model year vehicles as they become available. Pricing must be based on a manufacturer's percentage increase or decrease, and the contract cannot incorporate additional pricing over and above the manufacturers. A letter from the manufacturer indicating the percentage increase or decrease must accompany the request by the contractor. If a manufacturer announces that it will be discontinuing production of a model of vehicle that is a subject of this contract, Contractor must notify the State at Contractor's earliest opportunity of the expected date of discontinuation of production, and any information that is available about opportunities to order or purchase prior to actual discontinuation. If, regardless of whether any model is discontinued, a manufacturer introduces an entirely new, distinct model that is not already a subject of this contract but that occupies a similar functional profile to a vehicle that is already a subject of this contract, Contractor should inform the State of the expected availability date, vehicle characteristics, and pricing information for the new model, and State may, in State's sole discretion, opt to add the different new model to this contract. Contractors are to indicate for each vehicle on the contract their percentage off MSRP for optional equipment, percentage off MSRP aftermarket options and labor rate to install any and all aftermarket options. No other pricing structure will be allowed. Failure to adhere to this requirement may be cause for cancellation.
9. **DEFAULT:** In case of default of the Contractor, the State may procure the materials or supplies from other sources and hold the Contractor responsible for any excess cost occasioned thereby, provided, that if public necessity requires the use of materials or supplies not conforming to the specifications they may be accepted and payment therefore shall be made at a proper reduction in price.
10. **Primary Contacts.** The Parties will keep and maintain current at all times a primary point of contact for this contract. The primary contacts for this this Contract are as follows:
 - e. **For the Contractor:**

Vendor Contact Information

Name: Neil Carlson

Phone:802.776.6000

Email:neil.cerlson@aldermansvt.com

f. ***For the State:***

Name: State of Vermont, Bill Vivian
Address: 109 State Street, Montpelier, VT 05633-3001
Phone: 802/828-4681
Fax: 802/828-2222
Email: Bill.Vivian@Vermont.gov

11. **Purchasing Entities:** This contract may be used by (a) all departments, offices, institutions, and other agencies of the State of Vermont and counties (each a “State Purchaser”) according to the process for ordering and other restrictions applicable to State Purchasers set forth herein; and (b) political subdivisions of the State of Vermont and any institution of higher education chartered in Vermont and accredited or holding a certificate of approval from the State Board of Education as authorized under 29 V.S.A. § 902 (each an “Additional Purchaser”). Issues concerning interpretation and eligibility for participation are solely within the authority of the State of Vermont Chief Procurement Officer. The State of Vermont and its officers and employees shall have no responsibility or liability for Additional Purchasers. Each Additional Purchaser is to make its own determination whether this Participating Addendum and the Master Agreement are consistent with its procurement policies and regulations.

ATTACHMENT B – PAYMENT PROVISIONS

The maximum dollar amount payable under this contract is not intended as any form of a guaranteed amount. The Contractor will be paid for products actually delivered or performed, as specified in Attachment A, up to the maximum allowable amount specified on page 1 of this contract.

1. Prior to commencement of work and release of any payments, Contractor shall submit to the State:
 - a. a certificate of insurance consistent with the requirements set forth in Attachment C, Section 8 (Insurance), and with any additional requirements for insurance as may be set forth elsewhere in this contract; and
2. Payment terms are **Net 30** days from the date the State receives an error-free invoice with all necessary and complete supporting documentation.
3. All invoices are to be rendered by the Contractor on the vendor's standard billhead and forwarded directly to the institution or agency ordering materials and shall specify the address to which payments will be sent. Percentage discounts may be offered for prompt payments of invoices; however, such discounts must be in effect for a period of 30 days or more in order to be considered in making awards.
4. **PRICING:** Contractor shall provide all products F.O.B. delivery to the ordering facility at no additional cost to the State. No request for extra delivery cost will be honored. All equipment shall be delivered assembled, serviced, and ready for immediate use, unless otherwise requested by the State. No charge for packing, shipping, or for any other purpose will be allowed over and above the price quoted.
5. Contractor shall submit invoice(s) to the State ordering entity in accordance with pages 1 through 15 of the Standard Contract Form.
6. Following complete delivery of the items, each as specified in Attachment A, and the State's written confirmation to the Contractor of the State's acceptance of those items, Contractor will, within 30 business days, invoice the State in accordance with the rates specified in Attachment A.

**ATTACHMENT C: STANDARD STATE PROVISIONS
FOR CONTRACTS AND GRANTS
REVISED DECEMBER 15, 2017**

1. Definitions: For purposes of this Attachment, “Party” shall mean the Contractor, Grantee or Subrecipient, with whom the State of Vermont is executing this Agreement and consistent with the form of the Agreement. “Agreement” shall mean the specific contract or grant to which this form is attached.

2. Entire Agreement: This Agreement, whether in the form of a contract, State-funded grant, or Federally-funded grant, represents the entire agreement between the parties on the subject matter. All prior agreements, representations, statements, negotiations, and understandings shall have no effect.

3. Governing Law, Jurisdiction and Venue; No Waiver of Jury Trial: This Agreement will be governed by the laws of the State of Vermont. Any action or proceeding brought by either the State or the Party in connection with this Agreement shall be brought and enforced in the Superior Court of the State of Vermont, Civil Division, Washington Unit. The Party irrevocably submits to the jurisdiction of this court for any action or proceeding regarding this Agreement. The Party agrees that it must first exhaust any applicable administrative remedies with respect to any cause of action that it may have against the State with regard to its performance under this Agreement. Party agrees that the State shall not be required to submit to binding arbitration or waive its right to a jury trial.

4. Sovereign Immunity: The State reserves all immunities, defenses, rights or actions arising out of the State’s sovereign status or under the Eleventh Amendment to the United States Constitution. No waiver of the State’s immunities, defenses, rights or actions shall be implied or otherwise deemed to exist by reason of the State’s entry into this Agreement.

5. No Employee Benefits For Party: The Party understands that the State will not provide any individual retirement benefits, group life insurance, group health and dental insurance, vacation or sick leave, workers compensation or other benefits or services available to State employees, nor will the State withhold any state or Federal taxes except as required under applicable tax laws, which shall be determined in advance of execution of the Agreement. The Party understands that all tax returns required by the Internal Revenue Code and the State of Vermont, including but not limited to income, withholding, sales and use, and rooms and meals, must be filed by the Party, and information as to Agreement income will be provided by the State of Vermont to the Internal Revenue Service and the Vermont Department of Taxes.

6. Independence: The Party will act in an independent capacity and not as officers or employees of the State.

7. Defense and Indemnity: The Party shall defend the State and its officers and employees against all third party claims or suits arising in whole or in part from any act or omission of the Party or of any agent of the Party in connection with the performance of this Agreement. The State shall notify the Party in the event of any such claim or suit, and the Party shall immediately retain counsel and otherwise provide a complete defense against the entire claim or suit. The State retains the right to participate at its own expense in the defense of any claim. The State shall have the right to approve all proposed settlements of such claims or suits.

After a final judgment or settlement, the Party may request recoupment of specific defense costs and may file suit in Washington Superior Court requesting recoupment. The Party shall be entitled to recoup costs only upon a showing that such costs were entirely unrelated to the defense of any claim arising from an act or omission of the Party in connection with the performance of this Agreement.

The Party shall indemnify the State and its officers and employees if the State, its officers or employees become legally obligated to pay any damages or losses arising from any act or omission of the Party or an agent of the Party in connection with the performance of this Agreement.

Notwithstanding any contrary language anywhere, in no event shall the terms of this Agreement or any document furnished by the Party in connection with its performance under this Agreement obligate the State to (1) defend or indemnify the Party or any third party, or (2) otherwise be liable for the expenses or reimbursement, including attorneys’ fees, collection costs or other costs of the Party or any third party.

8. Insurance: Before commencing work on this Agreement the Party must provide certificates of insurance to show that the following minimum coverages are in effect. It is the responsibility of the Party to maintain current certificates of insurance on file with the State through the term of this Agreement. No warranty is made that the coverages and limits listed

herein are adequate to cover and protect the interests of the Party for the Party's operations. These are solely minimums that have been established to protect the interests of the State.

Workers Compensation: With respect to all operations performed, the Party shall carry workers' compensation insurance in accordance with the laws of the State of Vermont. Vermont will accept an out-of-state employer's workers' compensation coverage while operating in Vermont provided that the insurance carrier is licensed to write insurance in Vermont and an amendatory endorsement is added to the policy adding Vermont for coverage purposes. Otherwise, the party shall secure a Vermont workers' compensation policy, if necessary to comply with Vermont law.

General Liability and Property Damage: With respect to all operations performed under this Agreement, the Party shall carry general liability insurance having all major divisions of coverage including, but not limited to:

Premises - Operations

Products and Completed Operations

Personal Injury Liability

Contractual Liability

The policy shall be on an occurrence form and limits shall not be less than:

\$1,000,000 Each Occurrence

\$2,000,000 General Aggregate

\$1,000,000 Products/Completed Operations Aggregate

\$1,000,000 Personal & Advertising Injury

Automotive Liability: The Party shall carry automotive liability insurance covering all motor vehicles, including hired and non-owned coverage, used in connection with the Agreement. Limits of coverage shall not be less than \$500,000 combined single limit. If performance of this Agreement involves construction, or the transport of persons or hazardous materials, limits of coverage shall not be less than \$1,000,000 combined single limit.

Additional Insured. The General Liability and Property Damage coverages required for performance of this Agreement shall include the State of Vermont and its agencies, departments, officers and employees as Additional Insureds. If performance of this Agreement involves construction, or the transport of persons or hazardous materials, then the required Automotive Liability coverage shall include the State of Vermont and its agencies, departments, officers and employees as Additional Insureds. Coverage shall be primary and non-contributory with any other insurance and self-insurance.

Notice of Cancellation or Change. There shall be no cancellation, change, potential exhaustion of aggregate limits or non-renewal of insurance coverage(s) without thirty (30) days written prior written notice to the State.

9. Reliance by the State on Representations: All payments by the State under this Agreement will be made in reliance upon the accuracy of all representations made by the Party in accordance with this Agreement, including but not limited to bills, invoices, progress reports and other proofs of work.

10. False Claims Act: The Party acknowledges that it is subject to the Vermont False Claims Act as set forth in 32 V.S.A. § 630 *et seq.* If the Party violates the Vermont False Claims Act it shall be liable to the State for civil penalties, treble damages and the costs of the investigation and prosecution of such violation, including attorney's fees, except as the same may be reduced by a court of competent jurisdiction. The Party's liability to the State under the False Claims Act shall not be limited notwithstanding any agreement of the State to otherwise limit Party's liability.

11. Whistleblower Protections: The Party shall not discriminate or retaliate against one of its employees or agents for disclosing information concerning a violation of law, fraud, waste, abuse of authority or acts threatening health or safety, including but not limited to allegations concerning the False Claims Act. Further, the Party shall not require such employees or agents to forego monetary awards as a result of such disclosures, nor should they be required to report misconduct to the Party or its agents prior to reporting to any governmental entity and/or the public.

12. Location of State Data: No State data received, obtained, or generated by the Party in connection with performance under this Agreement shall be processed, transmitted, stored, or transferred by any means outside the continental United States, except with the express written permission of the State.

13. Records Available for Audit: The Party shall maintain all records pertaining to performance under this agreement. "Records" means any written or recorded information, regardless of physical form or characteristics, which is produced or

acquired by the Party in the performance of this agreement. Records produced or acquired in a machine readable electronic format shall be maintained in that format. The records described shall be made available at reasonable times during the period of the Agreement and for three years thereafter or for any period required by law for inspection by any authorized representatives of the State or Federal Government. If any litigation, claim, or audit is started before the expiration of the three-year period, the records shall be retained until all litigation, claims or audit findings involving the records have been resolved.

14. Fair Employment Practices and Americans with Disabilities Act: Party agrees to comply with the requirement of 21 V.S.A. Chapter 5, Subchapter 6, relating to fair employment practices, to the full extent applicable. Party shall also ensure, to the full extent required by the Americans with Disabilities Act of 1990, as amended, that qualified individuals with disabilities receive equitable access to the services, programs, and activities provided by the Party under this Agreement.

15. Set Off: The State may set off any sums which the Party owes the State against any sums due the Party under this Agreement; provided, however, that any set off of amounts due the State of Vermont as taxes shall be in accordance with the procedures more specifically provided hereinafter.

16. Taxes Due to the State:

- A. Party understands and acknowledges responsibility, if applicable, for compliance with State tax laws, including income tax withholding for employees performing services within the State, payment of use tax on property used within the State, corporate and/or personal income tax on income earned within the State.
- B. Party certifies under the pains and penalties of perjury that, as of the date this Agreement is signed, the Party is in good standing with respect to, or in full compliance with, a plan to pay any and all taxes due the State of Vermont.
- C. Party understands that final payment under this Agreement may be withheld if the Commissioner of Taxes determines that the Party is not in good standing with respect to or in full compliance with a plan to pay any and all taxes due to the State of Vermont.
- D. Party also understands the State may set off taxes (and related penalties, interest and fees) due to the State of Vermont, but only if the Party has failed to make an appeal within the time allowed by law, or an appeal has been taken and finally determined and the Party has no further legal recourse to contest the amounts due.

17. Taxation of Purchases: All State purchases must be invoiced tax free. An exemption certificate will be furnished upon request with respect to otherwise taxable items.

18. Child Support: (Only applicable if the Party is a natural person, not a corporation or partnership.) Party states that, as of the date this Agreement is signed, he/she:

- A. is not under any obligation to pay child support; or
- B. is under such an obligation and is in good standing with respect to that obligation; or
- C. has agreed to a payment plan with the Vermont Office of Child Support Services and is in full compliance with that plan.

Party makes this statement with regard to support owed to any and all children residing in Vermont. In addition, if the Party is a resident of Vermont, Party makes this statement with regard to support owed to any and all children residing in any other state or territory of the United States.

19. Sub-Agreements: Party shall not assign, subcontract or subgrant the performance of this Agreement or any portion thereof to any other Party without the prior written approval of the State. Party shall be responsible and liable to the State for all acts or omissions of subcontractors and any other person performing work under this Agreement pursuant to an agreement with Party or any subcontractor.

In the case this Agreement is a contract with a total cost in excess of \$250,000, the Party shall provide to the State a list of all proposed subcontractors and subcontractors' subcontractors, together with the identity of those subcontractors' workers compensation insurance providers, and additional required or requested information, as applicable, in accordance with Section 32 of The Vermont Recovery and Reinvestment Act of 2009 (Act No. 54).

Party shall include the following provisions of this Attachment C in all subcontracts for work performed solely for the State of Vermont and subcontracts for work performed in the State of Vermont: Section 10 ("False Claims Act"); Section 11 ("Whistleblower Protections"); Section 12 ("Location of State Data"); Section 14 ("Fair Employment Practices and

Americans with Disabilities Act”); Section 16 (“Taxes Due the State”); Section 18 (“Child Support”); Section 20 (“No Gifts or Gratuities”); Section 22 (“Certification Regarding Debarment”); Section 30 (“State Facilities”); and Section 32.A (“Certification Regarding Use of State Funds”).

20. No Gifts or Gratuities: Party shall not give title or possession of anything of substantial value (including property, currency, travel and/or education programs) to any officer or employee of the State during the term of this Agreement.

21. Copies: Party shall use reasonable best efforts to ensure that all written reports prepared under this Agreement are printed using both sides of the paper.

22. Certification Regarding Debarment: Party certifies under pains and penalties of perjury that, as of the date that this Agreement is signed, neither Party nor Party’s principals (officers, directors, owners, or partners) are presently debarred, suspended, proposed for debarment, declared ineligible or excluded from participation in Federal programs, or programs supported in whole or in part by Federal funds.

Party further certifies under pains and penalties of perjury that, as of the date that this Agreement is signed, Party is not presently debarred, suspended, nor named on the State’s debarment list at: <http://bgs.vermont.gov/purchasing/debarment>

23. Conflict of Interest: Party shall fully disclose, in writing, any conflicts of interest or potential conflicts of interest.

24. Confidentiality: Party acknowledges and agrees that this Agreement and any and all information obtained by the State from the Party in connection with this Agreement are subject to the State of Vermont Access to Public Records Act, 1 V.S.A. § 315 et seq.

25. Force Majeure: Neither the State nor the Party shall be liable to the other for any failure or delay of performance of any obligations under this Agreement to the extent such failure or delay shall have been wholly or principally caused by acts or events beyond its reasonable control rendering performance illegal or impossible (excluding strikes or lock-outs) (“Force Majeure”). Where Force Majeure is asserted, the nonperforming party must prove that it made all reasonable efforts to remove, eliminate or minimize such cause of delay or damages, diligently pursued performance of its obligations under this Agreement, substantially fulfilled all non-excused obligations, and timely notified the other party of the likelihood or actual occurrence of an event described in this paragraph.

26. Marketing: Party shall not refer to the State in any publicity materials, information pamphlets, press releases, research reports, advertising, sales promotions, trade shows, or marketing materials or similar communications to third parties except with the prior written consent of the State.

27. Termination:

A. Non-Appropriation: If this Agreement extends into more than one fiscal year of the State (July 1 to June 30), and if appropriations are insufficient to support this Agreement, the State may cancel at the end of the fiscal year, or otherwise upon the expiration of existing appropriation authority. In the case that this Agreement is a Grant that is funded in whole or in part by Federal funds, and in the event Federal funds become unavailable or reduced, the State may suspend or cancel this Grant immediately, and the State shall have no obligation to pay Subrecipient from State revenues.

B. Termination for Cause: Either party may terminate this Agreement if a party materially breaches its obligations under this Agreement, and such breach is not cured within thirty (30) days after delivery of the non-breaching party’s notice or such longer time as the non-breaching party may specify in the notice.

C. Termination Assistance: Upon nearing the end of the final term or termination of this Agreement, without respect to cause, the Party shall take all reasonable and prudent measures to facilitate any transition required by the State. All State property, tangible and intangible, shall be returned to the State upon demand at no additional cost to the State in a format acceptable to the State.

28. Continuity of Performance: In the event of a dispute between the Party and the State, each party will continue to perform its obligations under this Agreement during the resolution of the dispute until this Agreement is terminated in accordance with its terms.

29. No Implied Waiver of Remedies: Either party's delay or failure to exercise any right, power or remedy under this Agreement shall not impair any such right, power or remedy, or be construed as a waiver of any such right, power or remedy. All waivers must be in writing.

30. State Facilities: If the State makes space available to the Party in any State facility during the term of this Agreement for purposes of the Party's performance under this Agreement, the Party shall only use the space in accordance with all policies and procedures governing access to and use of State facilities which shall be made available upon request. State facilities will be made available to Party on an "AS IS, WHERE IS" basis, with no warranties whatsoever.

31. Requirements Pertaining Only to Federal Grants and Subrecipient Agreements: If this Agreement is a grant that is funded in whole or in part by Federal funds:

- A. Requirement to Have a Single Audit:** The Subrecipient will complete the Subrecipient Annual Report annually within 45 days after its fiscal year end, informing the State of Vermont whether or not a Single Audit is required for the prior fiscal year. If a Single Audit is required, the Subrecipient will submit a copy of the audit report to the granting Party within 9 months. If a single audit is not required, only the Subrecipient Annual Report is required. For fiscal years ending before December 25, 2015, a Single Audit is required if the subrecipient expends \$500,000 or more in Federal assistance during its fiscal year and must be conducted in accordance with OMB Circular A-133. For fiscal years ending on or after December 25, 2015, a Single Audit is required if the subrecipient expends \$750,000 or more in Federal assistance during its fiscal year and must be conducted in accordance with 2 CFR Chapter I, Chapter II, Part 200, Subpart F. The Subrecipient Annual Report is required to be submitted within 45 days, whether or not a Single Audit is required.
- B. Internal Controls:** In accordance with 2 CFR Part II, §200.303, the Party must establish and maintain effective internal control over the Federal award to provide reasonable assurance that the Party is managing the Federal award in compliance with Federal statutes, regulations, and the terms and conditions of the award. These internal controls should be in compliance with guidance in "Standards for Internal Control in the Federal Government" issued by the Comptroller General of the United States and the "Internal Control Integrated Framework", issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).
- C. Mandatory Disclosures:** In accordance with 2 CFR Part II, §200.113, Party must disclose, in a timely manner, in writing to the State, all violations of Federal criminal law involving fraud, bribery, or gratuity violations potentially affecting the Federal award. Failure to make required disclosures may result in the imposition of sanctions which may include disallowance of costs incurred, withholding of payments, termination of the Agreement, suspension/debarment, etc.

32. Requirements Pertaining Only to State-Funded Grants:

- A. Certification Regarding Use of State Funds:** If Party is an employer and this Agreement is a State-funded grant in excess of \$1,001, Party certifies that none of these State funds will be used to interfere with or restrain the exercise of Party's employee's rights with respect to unionization.
- B. Good Standing Certification (Act 154 of 2016):** If this Agreement is a State-funded grant, Party hereby represents: (i) that it has signed and provided to the State the form prescribed by the Secretary of Administration for purposes of certifying that it is in good standing (as provided in Section 13(a)(2) of Act 154) with the Agency of Natural Resources and the Agency of Agriculture, Food and Markets, or otherwise explaining the circumstances surrounding the inability to so certify, and (ii) that it will comply with the requirements stated therein.

(End of Standard Provisions)

Contract 39295 Alderman's Motor Cars Model Year

Vehicle Attachment D

**Please Note, the prices handwritten were provided by the vendor and were not added or altered by OPC.

**DETAILED SPECIFICATION
HYBRID COMPACT SEDAN
FRONT WHEEL DRIVE
Submitted September 2019**

2020 Toyota Corolla Hybrid LE	**FACTORY ORDER**	State of Vermont
1. TYPE:	Compact Sedan, Front Wheel Drive. Four door, seating for five.	
2. WHEELBASE:	Minimum 104" 106.3"	
ENGINE:	Approx. Min. 1.8 Liter, 4 Cylinder, 87 Octane Gas Hybrid ...1.8L 4 cyl 121 HP	
4. TRANSMISSION:	Automatic, Minimum 4 speed, CVT acceptableCVT	
5. COOLING SYSTEM:	Manufacturer Standard Standard	
6. DRIVE TRAIN:	Front Wheel Drive Standard	
7. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard	
8. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard	
9. HEATING / COOLING:	Factory installed heating & AC. Rear Window Defogger Standard	
10. BODY / CAB:	4 door sedan, separate locking trunk, not EPA SUV or Crossover Sedan	
11. TIRES:	OEM 195/65R15 all-season radial tires balanced on OEM rim..... Standard	
12. AIR BAGS:	Manufacturer standard Air Bag package Standard	
13. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard	
14. SEATS:	Upholstery Cloth Standard	
15. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard	
16. STEERING:	Power steering & Tilt steering wheel Standard	
17. STEREO:	AM/FM Radio Standard	
BLUETOOTH:	Handsfree Bluetooth for Phone Standard	
18. FLOOR MATS:	Manufacturer standard, Front & rearNot Included (\$152)	
19. WINDSHIELD WIPERS:	Variable Speed including Intermittent Standard	
20. MUD FLAPS	Manufacturer standard front & rear if factory option.....Not Included (\$177)	
21. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard	
22. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard	
KEYS & FOBS	2 Keys, 1 with Fob built in Standard Extra Keys Cost (\$409 each)	

Examples of vehicles to be considered: Honda Civic, Toyota Corolla, Ford Focus, Chevy Cruze, Toyota Prius

Manufacturer: Toyota Model Year: 2020 Model: Corolla Hybrid LE Model # 1882
 Bid Price: \$20,992 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 53/52/52
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2019 Colors: Super White 040, Classic Silver 1F7, Celestite 1K3, Black Sand 209
 Barcelona Red 3R3, Blueprint 8X8, Blizzard Pearl 070 (Costs \$365 extra)

Fleet orders can take up to 150 days, "Off the Lot" Bids are subject to availability & price changes
 DPH = Delivery, Processing & Handling, H7 = Government Incentive, VBA = Vermont Bid Assistance

**DETAILED SPECIFICATION
COMPACT HATCHBACK
FRONT WHEEL DRIVE
Submitted September 2019**

2019 CHR LE	**FACTORY ORDER**	State of Vermont
1. TYPE:	Compact Sedan, Front Wheel Drive. Four door, seating for five.	
2. WHEELBASE:	Minimum 104"	103.9"
ENGINE:	Approx. Minimum 1.8 Liter, 4 Cylinder, 87 Octane Gas2.0L 144 hp	
4. TRANSMISSION:	Automatic, Minimum 4 speed, CVT acceptableCVT	
5. COOLING SYSTEM:	Manufacturer Standard	
6. DRIVE TRAIN:	Front Wheel Drive	
7. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS)	
8. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet	
9. HEATING / COOLING:	Factory installed heating & AC. Rear Window Defogger	
10. BODY / CAB:	5 door hatchback, EPA Small SUV	
11. TIRES:	OEM 215/60/17 all-season radial tires balanced on OEM rim	
12. AIR BAGS:	Manufacturer standard Air Bag package	
13. STABILITY/TRACTION CONTROL:	When available as manufacturer option	
14. SEATS:	Upholstery Cloth	
15. SPEED CONTROL:	Speed / Cruise Control, factory installed	
16. STEERING:	Power steering & Tilt steering wheel	
17. STEREO:	AM/FM Radio	
BLUETOOTH:	Handsfree Bluetooth for Phone	
18. FLOOR MATS:	Manufacturer standard, Front & rear	
19. WINDSHIELD WIPERS:	Variable Speed including Intermittent	
20. MUD FLAPS	Manufacturer standard front & rear if factory option.....	
21. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn")	
22. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper	
KEYS & FOBS	2 Laser Keys with Fob built in Standard.....	

Examples of vehicles to be considered: Mazda 3, Toyota Prius

Manufacturer: Toyota Model Year: 2019 Model: _____ CHR LE Model # 2402
 VT Bid: \$19,214 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 27/31/29
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 LE Colors: Magnetic Gray 1G3, Silver Knockout 1K0, Black Sand 209
 Blue Eclipse 8X2 & Blizzard Pearl 070 (\$365 extra), Supersonic Red 3U5 (\$365 extra)

DETAILED SPECIFICATION**MID SIZE SEDAN****FRONT WHEEL DRIVE****Submitted September 2019****2020 Toyota Camry 4cyl LE Upgrade **FACTORY ORDER** State of Vermont**

1. TYPE:	Mid-size Sedan, front wheel drive. Four door, seating for five.
2. WHEELBASE:	Minimum 108" 109.3"
3. ENGINE:	Approx. Minimum 2.4 Liter, 4 Cylinder, Regular unleaded 2.5L Gas 203 HP
4. TRANSMISSION:	Automatic, Minimum 4 speed, CVT acceptable 8 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard Standard
6. DRIVE TRAIN:	Front Wheel Drive Standard
7. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
8. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard
9. HEATING / COOLING:	Factory installed heating & AC. Rear Window Defogger Standard
10. BODY / CAB:	Four door sedan, separate locking trunk, not EPA SUV or Crossover Standard
11. TIRES:	OEM tubeless all-season radial tires balanced on OEM rim..... Standard
12. AIR BAGS:	Manufacturer standard Air Bag package Standard
13. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard
14. SEATS:	Upholstery Cloth Standard
15. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard
16. STEERING:	Power steering & Tilt steering wheel Standard
17. STEREO:	AM/FM Radio Standard
BLUETOOTH:	Handsfree Bluetooth for Phone Standard
18. FLOOR MATS:	Manufacturer standard, Front & rear Not Included (\$152)
19. WINDSHIELD WIPERS:	Variable Speed including Intermittent Standard
20. MUD FLAPS	Manufacturer standard front & rear if factory option..... Not Included (\$177)
21. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard
22. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS	2 Keys with Fobs built in standard..... Extra Keys Not Included
LE Model Adds:	Power driver's seat, 60/40 Split fold rear seat, Alloy wheels, More colors

Example of vehicles to be considered: Ford Fusion, Toyota Camry, Chevy Malibu

Manufacturer: Toyota Model Year: 2020 Model: Camry LE 4 cyl Model # 2532

VT Bid: \$21,798 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 28/39/32

Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 LE Colors: Super White 040, Celestial Silver 1J9, Predawn Gray 1H1, Midnight Black 218

Galactic Aqua 221, Brownstone 4X7, Blue Crush 8W7 & Ruby Flare 3T3 (costs \$365 extra)

Fleet orders can take up to 150 days, "Off the Lot" Bids are subject to availability & price changes
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**DETAILED SPECIFICATION
HYBRID MID SIZE AUTOMOBILES
SEDAN, HATCHBACK and/or WAGON
FRONT WHEEL DRIVE
Submitted September 2019**

2020 Toyota Prius	**FACTORY ORDER**	State of Vermont
1. TYPE:	Compact Sedan Liftback, Front Wheel Drive. Four door, seating for five.	
2. WHEELBASE:	Minimum 104"	106.3"
ENGINE:	Approx. Min. 1.8 Liter, 4 Cylinder, 87 Oct. Gas Hybrid	1.8 L 4 cyl 121 HP
4. TRANSMISSION:	Automatic, Minimum 4 speed, CVT acceptable	CVT
5. COOLING SYSTEM:	Manufacturer Standard	Standard
6. DRIVE TRAIN:	Front Wheel Drive	Standard
7. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS)	Standard
8. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet	Standard
9. HEATING / COOLING:	Factory installed heating & AC. Rear Window Defogger	Standard
10. BODY / CAB:	4 door sedan, separate locking trunk, not EPA SUV/Crossover ..	Liftback, No trunk
11. TIRES:	OEM 195/65R15 all-season radial tires balanced on OEM rim.....	Standard
12. AIR BAGS:	Manufacturer standard Air Bag package	Standard
13. STABILITY/TRACTION CONTROL:	When available as manufacturer option	Standard
14. SEATS:	Upholstery Cloth	Standard
15. SPEED CONTROL:	Speed / Cruise Control, factory installed	Standard
16. STEERING:	Power steering & Tilt steering wheel	Standard
17. STEREO:	AM/FM Radio	Standard
BLUETOOTH:	Handsfree Bluetooth for Phone	Standard
18. FLOOR MATS:	Manufacturer standard, Front & rear	Not Included (\$152)
19. WINDSHIELD WIPERS:	Variable Speed including Intermittent	Standard
20. MUD FLAPS	Manufacturer standard front & rear if factory option.....	Not Available
21. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn")	Standard
22. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper	Standard
KEYS & FOBS	2 Smart Keys standard	Extra Keys Cost (\$409 each)

Examples of vehicles to be considered: Honda Civic, Toyota Corolla, Ford Focus, Chevy Cruze, Toyota Prius

Manufacturer: Toyota Model Year: 2020 Model: Prius Trim L Eco Model # 1221

VT Bid: \$21,930 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 58/53/56

Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 Colors: Super White 040 (Fleet), Classic Silver 1F7, Magnetic Gray 1G3, Midnight Black 218, Sea Glass 781, Electric Storm 8X7 Blizzard Pearl 070 (costs \$365 extra), Hypersonic Red 3T7 (costs \$365 extra)

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**DETAILED SPECIFICATION
HYBRID COMPACT – MID SIZE AUTOMOBILES
PLUG IN GAS ELECTRIC OPTION
SEDAN, HATCHBACK and/or WAGON
FRONT WHEEL DRIVE
Submitted September 2019**

2020 Toyota Prius Prime (Plug In) **FACTORY ORDER State of Vermont**

- 1. **TYPE:** Hybrid mid-size automobiles, front wheel drive.
Four door sedan with seating for 5.....Seating for 4
- 2. **WHEELBASE:** Minimum 106" 106.3"
- 3. **ENGINE:** Approx. 1.3 Liter, 4 Cyl, 110 HP Gas **Hybrid Plug In**1.8L 4 cyl 121 HP
- 4. **TRANSMISSION:** Automatic..... Standard
- 5. **RADIATOR:** Heavy Duty Option Standard
- 6. **ANTIFREEZE:** 5 year/100,000 mile ~ protection to minus 35 degrees Fahrenheit .. Standard
- 7. **DRIVE TRAIN:** 2 Wheel Drive - Front Front Wheel Drive
- 8. **BRAKES:** ABS Standard
- 9. **ELECTRICAL**
BATTERY: Minimum - 500 CCA Standard
ALTERNATOR: 95 AMP Standard
- 10. **AIR CONDITIONING:** Manual Automated
- 11. **HEATER/DEFROSTER:** Fresh Air Heater & Defroster. Largest BTU output option available Standard
- 12. **LIGHTS:** Daytime Running Lamps Standard
- 13. **SAFETY FEATURES:** Driver Side Air Bags6 Airbags Standard
- 14. **STEREO:** AM/FM Radio Standard
BLUETOOTH: Bluetooth Handsfree Phone Standard
- 15. **SEATS:** CLOTH, Front fully adjustable backrest & lumbar; Rear 60/40 split Seat..... Standard
- 16. **TILT STEERING &:** Standard
SPEED CONTROL: Standard
- 17. **COLD CLIMATE PACKAGE:** Engine Block Heater & Rear Window Defroster Window Defroster Only
- 18. **POWER WINDOWS:** Standard
- 19. **POWER DOOR LOCKS** Standard
- 20. **REAR WINDOW DEFROSTER** Standard
- 21. **FLOOR MATS (4) RUBBER** Not Included (\$152)
- 22. **MUD FLAPS (4) INSTALLED** **NOT Available**
- 23. **FRONT LICENSE PLATE BRACKET INSTALLED** Standard
- 24. **WARRANTY:** Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS 2 Smart Keys Standard..... Extra Keys are (\$409 each)
PLUG IN Gas Electric Hybrid with 20-25 mile Electric range (5 hour charge time at 120v, 2 hour 240v)

Manufacturer: Toyota Model Year: 2020 Model: Prius Prime LE Plug In Model # 1235
 Bid Price: \$24,210 Added Options: Dealer cost plus 3% EPA: Electric & Hybrid 133 & 55/53/54
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 Colors: Super White 040 (Fleet), Classic Silver 1F7, Magnetic Gray 1G3, Midnight Black 218
 Titanium Glow 4X1, Blue Magnetism 791, Blizzard Pearl 070 (\$365 extra), Supersonic Red 3U5 (\$365 extra)

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**DETAILED SPECIFICATION
HYBRID MID SIZE AUTOMOBILES
SEDAN, HATCHBACK and/or WAGON
FRONT WHEEL DRIVE
Submitted September 2019**

<u>2020 Toyota Camry HYBRID</u>	<u>**FACTORY ORDER**</u>	<u>State of Vermont</u>
1. TYPE:	Mid-size Sedan, front wheel drive. Four door, seating for five.	
2. WHEELBASE:	Minimum 108"	111.2"
3. ENGINE:	Approx. Min. 2.4 Liter, 4 Cyl, Reg. unleaded Gas <u>Hybrid</u>	2.5L 4 cyl 208 hp
4. TRANSMISSION:	Automatic, Minimum 4 speed, CVT acceptable	CVT Continuously Variable
5. COOLING SYSTEM:	Manufacturer Standard	Standard
6. DRIVE TRAIN:	Front Wheel Drive	Standard
7. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS)	Standard
8. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet	Standard
9. HEATING / COOLING:	Factory installed heating & AC. Rear Window Defogger	Standard
10. BODY / CAB:	Four door sedan, separate locking trunk, not EPA SUV or Crossover	Standard
11. TIRES:	OEM 205/65R16 all-season radial tires balanced on OEM rim.....	Standard
12. AIR BAGS:	Manufacturer standard Air Bag package	Standard
13. STABILITY/TRACTION CONTROL:	When available as manufacturer option	Standard
14. SEATS:	Upholstery Cloth	Standard
15. SPEED CONTROL:	Speed / Cruise Control, factory installed	Standard
16. STEERING:	Power steering & Tilt steering wheel	Standard
17. STEREO:	AM/FM Radio	Standard
BLUETOOTH:	Handsfree Bluetooth for Phone	Standard
18. FLOOR MATS:	Manufacturer standard, Front & rear	Not Included (\$152)
19. WINDSHIELD WIPERS:	Variable Speed including Intermittent	Standard
20. MUD FLAPS	Manufacturer standard front & rear if factory option.....	Not Included (\$177)
21. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn")	Standard
22. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper	Standard
KEYS & FOBS	2 Keys with Fobs built in Standard	Extra Keys Cost (\$409 each)

Example of vehicles to be considered: Ford Fusion, Toyota Camry, Chevy Malibu

Manufacturer: Toyota Model Year: 2020 Model: Camry Hybrid LE Model # 2559
 Price: \$24,992 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 51/53/52
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 Colors: Super White 040, Celestial Silver 1J9, Predawn Gray 1H1, Midnight Black 218, Galactic Aqua 221
 Brownstone 4X7, Blue Streak 8T7 & Ruby Flare 3T3 (costs \$365 extra)

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**DETAILED SPECIFICATION
HYBRID MID SIZE AUTOMOBILES
SEDAN, HATCHBACK and/or WAGON
FRONT WHEEL DRIVE
Submitted September 2019**

<u>2020 Toyota Prius AWD</u>	<u>**FACTORY ORDER**</u>	<u>State of Vermont</u>
1. TYPE:	Compact Sedan Liftback, ALL WHEEL DRIVE . Four door, seating for five.	
2. WHEELBASE:	Minimum 104"	106.3"
ENGINE:	Approx. Min. 1.8 Liter, 4 Cyl, 87 Octane Gas Hybrid1.8 L 4 cyl 121 HP	
4. TRANSMISSION:	Automatic, Minimum 4 speed, CVT acceptable	CVT
5. COOLING SYSTEM:	Manufacturer Standard	Standard
6. DRIVE TRAIN:	Front Wheel Drive	Standard
7. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS)	Standard
8. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet	Standard
9. HEATING / COOLING:	Factory installed heating & AC. Rear Window Defogger	Standard
10. BODY / CAB:	4 door sedan, separate locking trunk, not EPA SUV/Crossover .. Liftback, No trunk	
11. TIRES:	OEM 195/65R15 all-season radial tires balanced on OEM rim..... Standard	
12. AIR BAGS:	Manufacturer standard Air Bag package	Standard
13. STABILITY/TRACTION CONTROL:	When available as manufacturer option	Standard
14. SEATS:	Upholstery Cloth	Standard
15. SPEED CONTROL:	Speed / Cruise Control, factory installed	Standard
16. STEERING:	Power steering & Tilt steering wheel	Standard
17. STEREO:	AM/FM Radio	Standard
BLUETOOTH:	Handsfree Bluetooth for Phone	Standard
18. FLOOR MATS:	Manufacturer standard, Front & rear	Not Included (\$152)
19. WINDSHIELD WIPERS:	Variable Speed including Intermittent	Standard
20. MUD FLAPS	Manufacturer standard front & rear if factory option.....	Not Available
21. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn")	Standard
22. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper	
KEYS & FOBS	2 Smart Keys standard	Extra Keys Cost (\$409 each)

Manufacturer: Toyota Model Year: 2020 Model: Prius Trim LE AWD Model # 1263
 VT Bid: \$24,331 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 52/48/50
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 Colors: Super White 040 (Fleet), Classic Silver 1F7, Magnetic Gray 1G3, Midnight Black 218, Sea Glass 781, Electric Storm 8X7 and Both Bizzard Pearl 070 cost \$365 extra, Hypersonic Red 3T7 cost \$365 extra

**DETAILED SPECIFICATION
HYBRID COMPACT OR CROSSOVER UTILITY VEHICLE
ALL WHEEL OR FOUR WHEEL DRIVE
Submitted September 2019**

<u>2019 Toyota Rav4 HYBRID LE</u>	**FACTORY ORDER**	State of Vermont
1. TYPE:	Compact utility vehicle, all wheel or four wheel drive. 4 door, seating for five.	
2. WHEELBASE:	Minimum 103"	105.9"
3. ENGINE:	Approx. Min. 2.4 Liter, 4 Cyl, 87 Octane Gas Hybrid	2.5L 4 cyl 219 HP
4. TRANSMISSION:	Automatic, Minimum 4 speed, CVT acceptable	
5. CAPCITIES:	i) Minimum GVWR 4,450 lbs 4,920 lbs	
	ii) Minimum Curb 3,300 lbs 3,710 lbs	
6. COOLING SYSTEM:	Manufacturer Standard	Standard
7. DRIVE TRAIN:	All Wheel Drive or Four Wheel Drive.....	All Wheel Drive
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS)	Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet	
10. HEATING / COOLING:	Factory installed heating & AC. Rear Window Defogger	
11. BODY / CAB:	Four door, fully enclosed SUV type, manufacturer's hatch or gate ...	
12. TIRES:	OEM 225/65R17 all-season radial tires balanced on OEM rim.....	
13. AIR BAGS:	Manufacturer standard Air Bag package	
14. STABILITY/TRACTION CONTROL:	When available as manufacturer option	
15. SEATS:	Upholstery Cloth, high bucket seats, 2nd row bench or split & head restraints	
16. SPEED CONTROL:	Speed / Cruise Control, factory installed	
17. STEERING:	Power steering & Tilt steering wheel	
18. STEREO:	AM/FM Radio (Includes Handsfree Bluetooth for Phone).....	
19. FLOOR MATS:	Manufacturer standard, Front & rear	
20. WINDSHIELD WIPERS:	Variable Speed including Intermittent	
21. MUD FLAPS	Manufacturer standard front & rear if factory option.....	
22. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn")	
23. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper	
KEYS & FOBS	2 Smart Keys Standard.....	
VEHICLE FYI	Tow 1,750 lbs, receiver not included	
	2020 Pricing not available yet	

Example of vehicles to be considered: RAV4, Patriot, Escape, CRV, Edge, Equinox

Manufacturer: Toyota Model Year: 2019 Model: Rav4 Hybrid LE AWD Model # 4435
 Price: \$25,654 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 41/38/40
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 LE COLORS: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Midnight Black 218
 Blue Flame 8W9 & Ruby Flare 3T3 (Costs \$365 extra)

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**DETAILED SPECIFICATION
MID SIZE UTILITY VEHICLE
ALL WHEEL OR FOUR WHEEL DRIVE**

Submitted September 2019

<u>2020 Toyota 4Runner SR5 4x4</u>	<u>**FACTORY ORDER**</u>	<u>State of Vermont</u>
1. TYPE:	Mid size utility vehicle, all wheel or four wheel drive. 4 door, seating for five.	
2. WHEELBASE:	Minimum 109"	109.8"
3. ENGINE:	Approx. Minimum 3.5 Liter, 6 Cylinder, 87 Octane gas	4.0L Gas 270 HP
4. TRANSMISSION:	Automatic, Minimum 4 speed, CVT acceptable	5 Speed Auto
5. CAPCITIES:	i) Minimum GVWR 5,400 lbs 6,300 lbs	
	ii) Minimum Curb 4,200 lbs..... 4,675 lbs	
6. COOLING SYSTEM:	Manufacturer Standard	Standard
7. DRIVE TRAIN:	All Wheel Drive or Four Wheel Drive.....	Four Wheel Drive
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS)	Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet	Standard
10. HEATING / COOLING:	Factory installed heating & AC. Rear Window Defogger	Standard
11. BODY / CAB:	Four door, fully enclosed SUV type, manufacturer's hatch or gate ...	Standard
12. TIRES:	OEM 265/70R17 all-season radial tires balanced on OEM rim.....	Standard
13. AIR BAGS:	Manufacturer standard Air Bag package	Standard
14. STABILITY/TRACTION CONTROL:	When available as manufacturer option	Standard
15. SEATS:	Upholstery Cloth, high bucket seats, 2nd row bench or split & head restraints	
16. SPEED CONTROL:	Speed / Cruise Control, factory installed	Standard
17. STEERING:	Power steering & Tilt steering wheel	Standard
18. STEREO:	AM/FM Radio (Includes Handsfree Bluetooth for Phone).....	Standard
19. FLOOR MATS:	Manufacturer standard, Front & rear	Not Included (\$152)
20. WINDSHIELD WIPERS:	Variable Speed including Intermittent	Standard
21. MUD FLAPS	Manufacturer standard front & rear if factory option.....	Standard
22. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn")	Standard
23. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper	
KEYS & FOBS	2 Keys with built in Fob Standard..... Extra Keys Not Included	
VEHICLE FYI	Tow 5,000 lbs, integrated receiver with 4 & 7-pin connectors	

Example of vehicles to be considered: 4Runner, Grand Cherokee, Explorer

Manufacturer: Toyota Model Year: 2020 Model: 4Runner SR5 4x4 Model # 8664
 VT Bid: \$34,502 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 16/19/17
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR5 Colors: Super White 040, Classic Silver 1F7, Magnetic Gray 1G3
 Midnight Black 218, Barcelona Red 3R3, Nautical Blue 8S6

Fleet orders can take up to 150 days, "Off the Lot" Bids are subject to availability & price changes
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**DETAILED SPECIFICATION
HYBRID SPORT UTILITY VEHICLE OR CROSSOVER
ALL WHEEL OR FOUR WHEEL DRIVE**

Submitted January 2020

2020 Toyota Highlander HYBRID	**FACTORY ORDER**	State of Vermont
1. TYPE:	Mid size utility vehicle, all wheel or four wheel drive. 4 door, seating for five.	
2. WHEELBASE:	Minimum 109" 112.2"	
3. ENGINE:	Approx. Min 3.5 Liter, 6 Cyl, 87 Octane Gas Hybrid2.5L 4 cyl 243 HP	
4. TRANSMISSION:	Automatic, Minimum 4 speed, CVT acceptableCVT	
5. CAPCITIES:	i) Minimum GVWR 5,400 lbs 6,000 lbs ii) Minimum Curb 4,200 lbs 4,465 lbs	
6. COOLING SYSTEM:	Manufacturer Standard Standard	
7. DRIVE TRAIN:	All Wheel Drive or Four Wheel Drive..... All Wheel Drive	
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard	
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard	
10. HEATING / COOLING:	Factory installed heating & AC. Rear Window Defogger Standard	
11. BODY / CAB:	Four door, fully enclosed SUV type, manufacturer's hatch or gate ... Standard	
12. TIRES:	OEM 245/60R18 all-season radial tires balanced on OEM rim..... Standard	
13. AIR BAGS:	Manufacturer standard Air Bag package Standard	
14. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard	
15. SEATS:	Upholstery Cloth, high bucket seats, 2nd row bench or split & head restraints	
16. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard	
17. STEERING:	Power steering & Tilt steering wheel Standard	
18. STEREO:	AM/FM Radio (Includes Handsfree Bluetooth for Phone)..... Standard	
19. FLOOR MATS:	Manufacturer standard, Front & rearNot Included (\$152)	
20. WINDSHIELD WIPERS:	Variable Speed including Intermittent Standard	
21. MUD FLAPS	Manufacturer standard front & rear if factory option..... Standard	
22. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard	
23. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard	
KEYS & FOBS	2 Smart Keys with Push Button start Standard Extra Keys (\$409 each)	
VEHICLE FYI	Tow 3,500 lbs, Receiver not included Receiver (OEM not available yet)	

NOTE 2020 Highlander Hybrid is a redesign. Details to follow.

Example of vehicles to be considered: 4Runner, Grand Cherokee, Explorer

Manufacturer: Toyota Model Year: 2020 Model: Highlander LE AWD Model # 6964
 VT Bid: \$36,224 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined est 34 mpg
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 LE Colors: Celestial Silver 1J9, Magnetic Gray 1G3, Midnight Black 218, Opulent Amber 4X9, Blueprint 8X8
 Moon Dust 1K5 (not available) & Blizzard Pearl 070 (\$365 extra), Ruby Flare 3T3 (\$365 extra)

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**DETAILED SPECIFICATION
FULL SIZE UTILITY VEHICLE
ALL WHEEL OR FOUR WHEEL DRIVE**

Submitted September 2019

2020 Toyota Sequoia SR5 4x4 **FACTORY ORDER State of Vermont**

1. TYPE:	Full size utility vehicle, all wheel or four wheel drive. 4 door, seating for six +
2. WHEELBASE:	Minimum 116" 122.0"
3. ENGINE:	Approx. Minimum 2.4 Liter, 4 Cylinder, 87 Octane gas 5.7L Gas 381 HP
4. TRANSMISSION:	Automatic, Minimum 4 speed, CVT acceptable 6 Speed Auto
5. CAPCITIES:	i) Minimum GVWR 6,600 lbs 7,300 lbs ii) Minimum Curb 5,000 lbs..... 5,985 lbs
6. COOLING SYSTEM:	Manufacturer Standard Standard
7. DRIVE TRAIN:	All Wheel Drive or Four Wheel Drive..... Four Wheel Drive
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard
10. HEATING / COOLING:	Factory installed heating & AC. Rear Window Defogger Standard
11. BODY / CAB:	Four door, fully enclosed SUV type, manufacturer’s hatch or gate ... Standard
12. TIRES:	OEM 275/65R18 all-season radial tires balanced on OEM rim..... Standard
13. AIR BAGS:	Manufacturer standard Air Bag package Standard
14. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard
15. SEATS:	Upholstery Cloth, high bucket seats, 2nd row bench or split & head restraints
16. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard
17. STEERING:	Power steering & Tilt steering wheel Standard
18. STEREO:	AM/FM Radio (Includes Handsfree Bluetooth for Phone)..... Standard
19. FLOOR MATS:	Manufacturer standard, Front & rearNot Included (\$152)
20. WINDSHIELD WIPERS:	Variable Speed including Intermittent Standard
21. MUD FLAPS	Manufacturer standard front & rear if factory option..... Standard
22. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard
23. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS	2 Keys with built in Fobs Standard Extra Keys Not Included
VEHICLE FYI	Tow 7,100 lbs, Includes receiver with 4 & 7-pin connectors

Example of vehicles to be considered: Ford Expedition, Chevrolet Tahoe, Toyota Sequoia

Manufacturer: Toyota Model Year: 2020 Model: Sequoia SR5 4x4 Model # 7919
 VT Bid: \$48,022 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 13/17/14
 Vendor: Alderman’s Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR5 Colors: Super White 040, Celestial Silver 1J9, Magnetic Gray 1G3, Midnight Black 218
 Sizzling Crimson 3R0, Shoreline Blue 8V5

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**DETAILED SPECIFICATION
COMPACT PASSENGER VAN
FRONT WHEEL DRIVE
Submitted September 2019**

2020 Toyota Sienna L 7 Passenger **FACTORY ORDER State of Vermont**

1. TYPE:	Compact passenger van, Front wheel drive, 4 door with seating for 7
2. WHEELBASE:	Minimum 118" 119.3"
3. ENGINE:	Approx. Minimum 3.5 Liter, 6 Cylinder, 87 Octane Gas 3.5L V6 296 HP
4. TRANSMISSION:	Automatic, Minimum 4 speed, CVT acceptable 8 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard Standard
6. DRIVE TRAIN:	Front Wheel Drive Standard
7. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
8. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard
9. HEATING / COOLING:	Factory installed heating & AC. Rear Window Defogger Standard
10. TIRES:	OEM 235/60R17 all-season radial tires balanced on OEM rim..... Standard
11. AIR BAGS:	Manufacturer standard Air Bag package Standard
12. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard
13. SEATS:	Upholstery Cloth Standard
14. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard
15. STEERING:	Power steering & Tilt steering wheel Standard
16. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard
17. FLOOR MATS:	Manufacturer standard, Front & rear Not Included (\$179)
18. WINDSHIELD WIPERS:	Variable Speed including Intermittent Standard
19. MUD FLAPS	Manufacturer standard front & rear if factory option..... Not Included (\$177)
20. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard
21. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS	2 Keys & 2 Fobs Standard Extra Keys Not Included
VEHICLE FYI	Tow 3,500 lbs, Receiver not included Receiver 4/7 plug (\$375 extra)

Examples of vehicles considered: Toyota Sienna, Dodge Grand Caravan, Honda Odyssey, Nissan Quest

Manufacturer: Toyota Model Year: 2020 Model: Sienna 7 Passenger L Fwd Model # 5328
 VT Bid: \$28,097 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 19/27/22
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 L Colors: Super White 040, Celestial Silver 1J9, Predawn Gray 1H1, Midnight Black 218
 Salsa Red 3Q3, Toasted Walnut 4W4, Alumina Jade 6W4, Parisian Night 8W6

Fleet orders can take up to 150 days, "Off the Lot" Bids are subject to availability & price changes
 DPH = Delivery, Processing & Handling, H7 = Government Incentive, VBA = Vermont Bid Assistance

**DETAILED SPECIFICATION
COMPACT PASSENGER VAN
FRONT WHEEL DRIVE
Submitted September 2019**

2020 Toyota Sienna LE Upgrade 8 Pass **FACTORY ORDER State of Vermont**

1. TYPE:	Compact passenger van, Front wheel drive, 4 door with seating for 8
2. WHEELBASE:	Minimum 118" 119.3"
3. ENGINE:	Approx. Minimum 3.5 Liter, 6 Cylinder, 87 Octane Gas3.5L V6 296 HP
4. TRANSMISSION:	Automatic, Minimum 4 speed, CVT acceptable 8 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard Standard
6. DRIVE TRAIN:	Front Wheel Drive Standard
7. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
8. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard
9. HEATING / COOLING:	Factory installed heating & AC. Rear Window Defogger Standard
10. TIRES:	OEM 235/60R17 all-season radial tires balanced on OEM rim..... Standard
11. AIR BAGS:	Manufacturer standard Air Bag package Standard
12. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard
13. SEATS:	Upholstery Cloth Standard
14. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard
15. STEERING:	Power steering & Tilt steering wheel Standard
16. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard
17. FLOOR MATS:	Manufacturer standard, Front & rearNot Included (\$179)
18. WINDSHIELD WIPERS:	Variable Speed including Intermittent Standard
19. MUD FLAPS	Manufacturer standard front & rear if factory option.....Not Included (\$177)
20. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard
21. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS	2 Keys & 2 Fobs Standard Extra Keys Not Included
VEHICLE FYI	Tow 3,500 lbs, Receiver not included Receiver 4/7 plug (\$375 extra)
LE Upgrade	Power sliding doors, Power driver seat, 8 passenger , Heated mirrors

Examples of vehicles considered: Toyota Sienna, Dodge Grand Caravan, Honda Odyssey, Nissan Quest

Manufacturer: Toyota Model Year: 2020 Model: Sienna 8 Passengern LE Fwd Model # 5338

VT Bid: \$30,650 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 19/27/22

Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 L Colors: Super White 040, Celestial Silver 1J9, Predawn Gray 1H1, Midnight Black 218
Salsa Red 3Q3, Toasted Walnut 4W4, Alumina Jade 6W4, Parisian Night 8W6

**DETAILED SPECIFICATION
COMPACT PASSENGER VAN
ALL WHEEL OR FOUR WHEEL DRIVE
Submitted September 2019**

2020 Toyota Sienna LE 7 Passenger AWD **FACTORY ORDER** **State of Vermont**

1. TYPE:	Compact passenger van, All or Four wheel drive, 4 door with seating for 7
2. WHEELBASE:	Minimum 118" 119.3"
3. ENGINE:	Approx. Minimum 3.5 Liter, 6 Cylinder, 87 Octane Gas3.5L V6 296 HP
4. TRANSMISSION:	Automatic, Minimum 4 speed, CVT acceptable 8 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard Standard
6. DRIVE TRAIN:	All Wheel or Four Wheel Drive All Wheel Drive
7. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
8. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard
9. HEATING / COOLING:	Factory installed heating & AC. Rear Window Defogger Standard
10. TIRES:	OEM 235/55R18 all-season radial tires balanced on OEM rim..... Standard
11. AIR BAGS:	Manufacturer standard Air Bag package Standard
12. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard
13. SEATS:	Upholstery Cloth Standard
14. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard
15. STEERING:	Power steering & Tilt steering wheel Standard
16. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard
17. FLOOR MATS:	Manufacturer standard, Front & rearNot Included (\$179)
18. WINDSHIELD WIPERS:	Variable Speed including Intermittent Standard
19. MUD FLAPS	Manufacturer standard front & rear if factory option.....Not Included (\$177)
20. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard
21. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS	2 Keys & 2 Fobs Standard Extra Keys Not Included
VEHICLE FYI	Tow 3,500 lbs, Receiver not included Receiver 4/7 plug (\$375 extra)

Examples of vehicles considered: Toyota Sienna, Dodge Grand Caravan, Honda Odyssey, Nissan Quest

Manufacturer: Toyota Model Year: 2020 Model: Sienna 7 Passenger LE AWD Model # 5366
 VT Bid: \$32,948 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 18/24/20
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 LE Colors: Super White 040, Celestial Silver 1J9, Predawn Gray 1H1, Midnight Black 218
 Salsa Red 3Q3, Toasted Walnut 4W4, Alumina Jade 6W4, Parisian Night 8W6

Fleet orders can take up to 150 days, "Off the Lot" Bids are subject to availability & price changes
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**DETAILED SPECIFICATIONS
MID SIZE PICKUP TRUCK
TWO WHEEL DRIVE – EXTENDED CAB
Submitted September 2019**

<u>2020 Toyota Tacoma SR 2.7 Rwd</u>	<u>**FACTORY ORDER**</u>	<u>State of Vermont</u>
1. TYPE:	Mid Size Pickup Truck, Extended cab with 6 foot style side body	73.7" Bed
2. WHEELBASE:	As required for body selected	127.4"
3. ENGINE:	Approx. Minimum: 2.3 Liter, 4 Cylinder, 87 Octane Gas	2.7L 4 cyl 159 HP
4. TRANSMISSION:	Automatic, Minimum 4 Speed	6 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard	Standard
6. DRIVE TRAIN:	Two Wheel Drive	Standard
7. AXLE:	Limited Slip or Electronic locking	Auto LSD
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS)	Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet	Standard
10. HEATING / COOLING:	Factory installed heating & Air Conditioning	Standard
11. BODY / CAB:	Truck bed length APPROX. 6 ft	Standard
12. TIRES & WHEELS	i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 245/75R16 on 2wd Rear Wheel Drive ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard iii. JACK - Stand jack and lug wrench for model bid. Standard	
13. SUSPENSION:	Manufacturer standard	Standard
14. AIR BAGS:	Manufacturer standard Air Bag package	Standard
15. STABILITY/TRACTION CONTROL:	When available as manufacturer option	Standard
16. SEATS:	Upholstery Cloth, 40/20/40 or 60/40.....	Standard
17. SPEED CONTROL:	Speed / Cruise Control, factory installed	Standard
18. STEERING:	Power steering & Tilt steering wheel	Standard
19. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone)	Standard
20. FLOOR MATS:	Manufacturer standard, <u>Carpet or Rubber</u>	Not Included (\$152)
21. WINDSHIELD WIPERS:	Variable Speed including Intermittent	Standard
22. MUD FLAPS	Four installed (After Market).....	Not Included (\$240)
23. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn")	Standard
24. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper	Standard
KEYS & FOBS	2 Keys & No Fobs Standard.....	Extra Keys (\$129 each)
KEYLESS ENTRY	Keyless Entry (Fob built into Key).....	[LL] Not Included (\$197)
TRUCK FYI	GVWR 5600, Tow 3500, No Receiver	Receiver (\$375 Extra)

Example of vehicles to be considered: Nissan Frontier, Toyota Tacoma, Chevrolet Colorado

Manufacturer: Toyota Model Year: 2020 Model: Tacoma Access Cab SR 4x2 Model # 7162
 VT Bid: \$23,932 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 20/23/21
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Midnight Black 218, Barcelona Red 3R3

Fleet orders can take up to 150 days, "Off the Lot" Bids are subject to availability & price changes
 DPH = Delivery, Processing & Handling, H7 = Government Incentive, VBA = Vermont Bid Assistance

**DETAILED SPECIFICATIONS
MID SIZE PICKUP TRUCK
TWO WHEEL DRIVE – EXTENDED CAB
Submitted September 2019**

<u>2020 Toyota Tacoma SR 2.7 Rwd</u>	<u>**FACTORY ORDER**</u>	<u>State of Vermont</u>
1. TYPE:	Mid Size Pickup Truck, Extended cab with 6 foot style side body	73.7" Bed
2. WHEELBASE:	As required for body selected	127.4"
3. ENGINE:	Approx. Minimum: 2.3 Liter, 4 Cylinder, 87 Octane Gas	2.7L 4 cyl 159 HP
4. TRANSMISSION:	Automatic, Minimum 4 Speed	6 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard	Standard
6. DRIVE TRAIN:	Two Wheel Drive	Standard
7. AXLE:	Limited Slip or Electronic locking	Auto LSD
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS)	Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet	Standard
10. HEATING / COOLING:	Factory installed heating & Air Conditioning	Standard
11. BODY / CAB:	Truck bed length APPROX. 6 ft	Standard
12. TIRES & WHEELS	i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 245/75R16 on 2wd Rear Wheel Drive ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard iii. JACK - Stand jack and lug wrench for model bid. Standard	
13. SUSPENSION:	Manufacturer standard	Standard
14. AIR BAGS:	Manufacturer standard Air Bag package	Standard
15. STABILITY/TRACTION CONTROL:	When available as manufacturer option	Standard
16. SEATS:	Upholstery Cloth, 40/20/40 or 60/40.....	Standard
17. SPEED CONTROL:	Speed / Cruise Control, factory installed	Standard
18. STEERING:	Power steering & Tilt steering wheel	Standard
19. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone)	Standard
20. FLOOR MATS:	Manufacturer standard, <u>Carpet or Rubber</u>	Not Included (\$152)
21. WINDSHIELD WIPERS:	Variable Speed including Intermittent	Standard
22. MUD FLAPS	Four installed (After Market).....	Not Included (\$240)
23. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn")	Standard
24. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper	Standard
KEYS & FOBS	2 Keys & No Fobs Standard.....	Extra Keys (\$129 each)
KEYLESS ENTRY	Keyless Entry (Fob built into Key).....	[LL] Not Included (\$197)
TRUCK FYI	GVWR 5600, Tow 3500, No Receiver	Receiver (\$375 Extra)

Example of vehicles to be considered: Nissan Frontier, Toyota Tacoma, Chevrolet Colorado

Manufacturer: Toyota Model Year: 2020 Model: Tacoma Access Cab SR 4x2 Model # 7162
 VT Bid: \$23,932 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 20/23/21
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Midnight Black 218, Barcelona Red 3R3

Fleet orders can take up to 150 days, "Off the Lot" Bids are subject to availability & price changes
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**DETAILED SPECIFICATIONS
MID SIZE PICKUP TRUCK
TWO WHEEL DRIVE - CREW CAB
Submitted September 2019**

2020 Toyota Tacoma Dcab Rwd 2.7 **FACTORY ORDER State of Vermont**

<p>1. TYPE: 2. WHEELBASE: 3. ENGINE: 4. TRANSMISSION: 5. COOLING SYSTEM: 6. DRIVE TRAIN: 7. AXLE: 8. BRAKES: 9. ELECTRICAL: 10. HEATING / COOLING: 11. BODY / CAB: 12. TIRES & WHEELS</p> <p>13. SUSPENSION: 14. AIR BAGS: 15. STABILITY/TRACTION CONTROL: 16. SEATS: 17. SPEED CONTROL: 18. STEERING: 19. STEREO: 20. FLOOR MATS: 21. WINDSHIELD WIPERS: 22. MUD FLAPS 23. LICENSE PLATE 24. WARRANTY: KEYS & FOBS KEYLESS ENTRY TRUCK FYI</p>	<p>Mid Size Pickup truck, Crew cab with 5 foot style side body 60.5" Bed As required for body selected 127.4" Approx. Minimum: 2.3 Liter, 4 Cylinder, 87 Octane Gas2.7L 4 cyl 159 HP Automatic, Minimum 4 Speed6 Speed Auto Manufacturer Standard Standard Two Wheel Drive Standard Limited Slip or Electronic lockingAuto LSD Four wheel, electronically controlled, anti-lock brakes (ABS) Standard Standard OEM battery, 12V DC front power outlet Standard Factory installed heating & Air Conditioning Standard Truck bed length APPROX. 5 ft, Full size rear doors..... Standard i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 245/75R16 on 2wd Rear Wheel Drive ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard iii. JACK - Stand jack and lug wrench for model bid. Standard Manufacturer standard Standard Manufacturer standard Air Bag package Standard When available as manufacturer option Standard Upholstery Cloth, 40/20/40 or 60/40.....Standard Speed / Cruise Control, factory installed Standard Power steering & Tilt steering wheel Standard AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard Manufacturer standard, <u>Carpet or Rubber</u>.....Not Included (\$152) Variable Speed including Intermittent Standard Four installed.....Not Included Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard Minimum of 36 months/36,000 miles bumper to bumper Standard 2 Keys & NO Fobs Standard Extra Keys (\$129 each) Keyless Entry (Fob built into Key).....[LL] Not Included (\$197) GVWR 5600, Tow 3500, No ReceiverReceiver (\$375 Extra)</p>
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Example of vehicles to be considered: Nissan Frontier, Toyota Tacoma, Chevrolet Colorado

Manufacturer: Toyota Model Year: 2020 Model: Tacoma Double Cab SR 2.7 4x2 Model # 7186
 VT Bid: \$24,396 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 20/23/21
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Midnight Black 218, Barcelona Red 3R3

**DETAILED SPECIFICATIONS
MID SIZE PICKUP TRUCK
FOUR WHEEL DRIVE – REGULAR CAB
Submitted September 2019**

2020 Toyota Tacoma Regular Cab Substitute **FACTORY ORDER State of Vermont**

- | | |
|--|--|
| 1. TYPE: | Mid Size Pickup Truck, Regular cab with 6 foot style side body 73.7" Bed
Access Cab Substituted with rear seat removed [BZ] (Save \$1,497)
Adds black handles, mirror caps, bumpers, fixed rear window, no Intermittent wipers |
| 2. WHEELBASE: | As required for body selected 127.4" |
| 3. ENGINE: | Approx. Minimum: 2.3 Liter, 4 Cylinder, 87 Octane Gas2.7L 4 cyl 159 HP |
| 4. TRANSMISSION: | Automatic, Minimum 4 Speed6 Speed Auto |
| 5. COOLING SYSTEM: | Manufacturer Standard Standard |
| 6. DRIVE TRAIN: | Four Wheel Drive Standard |
| 7. AXLE: | Limited Slip or Electronic lockingAuto LSD |
| 8. BRAKES: | Four wheel, electronically controlled, anti-lock brakes (ABS) Standard |
| 9. ELECTRICAL: | Standard OEM battery, 12V DC front power outlet Standard |
| 10. HEATING / COOLING: | Factory installed heating & Air Conditioning Standard |
| 11. BODY / CAB: | Truck bed length APPROX. 6 ft Standard |
| 12. TIRES & WHEELS | i. TIRES - Five radial tires to conform to GVW rating (Same size and ply)
All Season 245/75R16 tires on 4x4..... 4x4
ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard
iii. JACK - Stand jack and lug wrench for model bid. Standard |
| 13. SUSPENSION: | Manufacturer standard Standard |
| 14. AIR BAGS: | Manufacturer standard Air Bag package Standard |
| 15. STABILITY/TRACTION CONTROL: | When available as manufacturer option Standard |
| 16. SEATS: | Upholstery Cloth, 40/20/40 or 60/40..... Standard |
| 17. SPEED CONTROL: | Speed / Cruise Control, factory installed Standard |
| 18. STEERING: | Power steering & Tilt steering wheel Standard |
| 19. STEREO: | AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard |
| 20. FLOOR MATS: | Manufacturer standard, <u>Carpet or Rubber</u>Not Included (\$152) |
| 21. WINDSHIELD WIPERS: | Variable Speed including Intermittent Standard |
| 22. MUD FLAPS | Four installed (After Market).....Not Included (\$240) |
| 23. LICENSE PLATE | Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard |
| 24. WARRANTY: | Minimum of 36 months/36,000 miles bumper to bumper Standard |
| KEYS & FOBS | 2 Keys & NO Fobs Standard Extra Keys (\$129 each) |
| KEYLESS ENTRY | Keyless Entry (Fob built into Key).....[LL] Not Included (\$197) |
| TRUCK FYI | GVWR 5600, Tow 3500, No ReceiverReceiver (\$375 Extra) |

Example of vehicles to be considered: Nissan Frontier, Toyota Tacoma, Chevrolet Colorado

Manufacturer: Toyota Model Year: 2020 Model: Tacoma Access SR Cab 4x4 Model # 7514
 VT Bid: \$25,256 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 19/22/20
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Midnight Black 218, Barcelona Red 3R3

**DETAILED SPECIFICATIONS
MID SIZE PICKUP TRUCK
FOUR WHEEL DRIVE – REGULAR CAB
Submitted September 2019**

2020 Toyota Tacoma Regular Cab Substitute **FACTORY ORDER State of Vermont**

- | | |
|--|--|
| 1. TYPE: | Mid Size Pickup Truck, Regular cab with 6 foot style side body 73.7" Bed
Access Cab Substituted with rear seat removed [BZ] (Save \$1,497)
Adds black handles, mirror caps, bumpers, fixed rear window, no Intermittent wipers |
| 2. WHEELBASE: | As required for body selected 127.4" |
| 3. ENGINE: | Approx. Minimum: 2.3 Liter, 4 Cylinder, 87 Octane Gas2.7L 4 cyl 159 HP |
| 4. TRANSMISSION: | Automatic, Minimum 4 Speed6 Speed Auto |
| 5. COOLING SYSTEM: | Manufacturer Standard Standard |
| 6. DRIVE TRAIN: | Four Wheel Drive Standard |
| 7. AXLE: | Limited Slip or Electronic lockingAuto LSD |
| 8. BRAKES: | Four wheel, electronically controlled, anti-lock brakes (ABS) Standard |
| 9. ELECTRICAL: | Standard OEM battery, 12V DC front power outlet Standard |
| 10. HEATING / COOLING: | Factory installed heating & Air Conditioning Standard |
| 11. BODY / CAB: | Truck bed length APPROX. 6 ft Standard |
| 12. TIRES & WHEELS | i. TIRES - Five radial tires to conform to GVW rating (Same size and ply)
All Season 245/75R16 tires on 4x4..... 4x4
ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard
iii. JACK - Stand jack and lug wrench for model bid. Standard |
| 13. SUSPENSION: | Manufacturer standard Standard |
| 14. AIR BAGS: | Manufacturer standard Air Bag package Standard |
| 15. STABILITY/TRACTION CONTROL: | When available as manufacturer option Standard |
| 16. SEATS: | Upholstery Cloth, 40/20/40 or 60/40..... Standard |
| 17. SPEED CONTROL: | Speed / Cruise Control, factory installed Standard |
| 18. STEERING: | Power steering & Tilt steering wheel Standard |
| 19. STEREO: | AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard |
| 20. FLOOR MATS: | Manufacturer standard, <u>Carpet or Rubber</u>Not Included (\$152) |
| 21. WINDSHIELD WIPERS: | Variable Speed including Intermittent Standard |
| 22. MUD FLAPS | Four installed (After Market).....Not Included (\$240) |
| 23. LICENSE PLATE | Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard |
| 24. WARRANTY: | Minimum of 36 months/36,000 miles bumper to bumper Standard |
| KEYS & FOBS | 2 Keys & NO Fobs Standard Extra Keys (\$129 each) |
| KEYLESS ENTRY | Keyless Entry (Fob built into Key).....[LL] Not Included (\$197) |
| TRUCK FYI | GVWR 5600, Tow 3500, No ReceiverReceiver (\$375 Extra) |

Example of vehicles to be considered: Nissan Frontier, Toyota Tacoma, Chevrolet Colorado

Manufacturer: Toyota Model Year: 2020 Model: Tacoma Access SR Cab 4x4 Model # 7514

VT Bid: \$25,256 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 19/22/20

Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Midnight Black 218, Barcelona Red 3R3

**DETAILED SPECIFICATIONS
MID SIZE PICKUP TRUCK
FOUR WHEEL DRIVE – EXTENDED CAB
Submitted September 2018**

2020 Toyota Tacoma SR5 Upgrade 2.7L **FACTORY ORDER** **State of Vermont**

1. TYPE:	Mid Size Pickup Truck, extended cab with 6 foot style side body 73.7" Bed
2. WHEELBASE:	As required for body selected 127.4"
3. ENGINE:	Approx. Minimum: 2.3 Liter, 4 Cylinder, 87 Octane Gas 2.7L 4 cyl 159 HP
4. TRANSMISSION:	Automatic, Minimum 4 Speed 6 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard Standard
6. DRIVE TRAIN:	Four Wheel Drive Standard
7. AXLE:	Limited Slip or Electronic locking Auto LSD
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard
10. HEATING / COOLING:	Factory installed heating & Air Conditioning Standard
11. BODY / CAB:	Truck bed length APPROX. 6 ft Standard
12. TIRES & WHEELS	i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 245/75R16 tires on 4x4..... 4x4 ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard iii. JACK - Stand jack and lug wrench for model bid. Standard
13. SUSPENSION:	Manufacturer standard Standard
14. AIR BAGS:	Manufacturer standard Air Bag package Standard
15. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard
16. SEATS:	Upholstery Cloth, 40/20/40 or 60/40..... Standard
17. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard
18. STEERING:	Power steering & Tilt steering wheel Standard
19. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard
20. FLOOR MATS:	Manufacturer standard, <u>Carpet or Rubber</u> Not Included (\$152)
21. WINDSHIELD WIPERS:	Variable Intermittent (Fogs, Keyless, Chrome, etc)..... [SL] SR5 Upgrade
22. MUD FLAPS	Four installed (After Market)..... Not Included (\$240)
23. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard
24. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS	2 Keys & 2 Fobs Standard Extra Keys Cost (\$305 each)
TRUCK FYI	GVWR 5600, Tow 3500, No Receiver Receiver (\$375 Extra)
SR5 2.7 Upgrade:	[SL] Fog lights, 10 Way seat, 8.0" Screen, Keyless Entry, more colors

Example of vehicles to be considered: Nissan Frontier, Toyota Tacoma, Chevrolet Colorado

Manufacturer: Toyota Model Year: 2020 Model: Tacoma Access Cab SR5 2.7 4x4 Model # 7516
 VT Bid: \$28,381 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 19/22/20
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR5 Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Cement 1H5, Midnight Black 218, Barcelona Red 3R3, Quicksand 4V6, Voodoo Blue 8T6

**DETAILED SPECIFICATIONS
MID SIZE PICKUP TRUCK
FOUR WHEEL DRIVE – EXTENDED CAB
Submitted September 2019**

2020 Toyota Tacoma 3.5L Upgrade SR **FACTORY ORDER** **State of Vermont**

1. TYPE:	Mid Size Pickup Truck, extended cab with 6 foot style side body 73.7" Bed
2. WHEELBASE:	As required for body selected 127.4"
3. ENGINE:	Approx. Minimum: 2.3 Liter, 4 Cylinder, 87 Octane Gas 3.5L V6 278 HP
4. TRANSMISSION:	Automatic, Minimum 4 Speed 6 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard Standard
6. DRIVE TRAIN:	Four Wheel Drive Standard
7. AXLE:	Limited Slip or Electronic locking Auto LSD
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard
10. HEATING / COOLING:	Factory installed heating & Air Conditioning Standard
11. BODY / CAB:	Truck bed length APPROX. 6 ft Standard
12. TIRES & WHEELS	i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 245/75R16 tires on 4x4..... 4x4 ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard iii. JACK - Stand jack and lug wrench for model bid. Standard
13. SUSPENSION:	Manufacturer standard Standard
14. AIR BAGS:	Manufacturer standard Air Bag package Standard
15. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard
16. SEATS:	Upholstery Cloth, 40/20/40 or 60/40..... Standard
17. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard
18. STEERING:	Power steering & Tilt steering wheel Standard
19. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard
20. FLOOR MATS:	Manufacturer standard, <u>Carpet or Rubber</u>Not Included (\$152)
21. WINDSHIELD WIPERS:	Variable Speed including Intermittent Standard
22. MUD FLAPS	Four installed (After Market).....Not Included (\$240)
23. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard
24. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS	2 Keys with built in Fobs Standard (V6)..... Extra Keys (\$305 each)
TRUCK FYI	GVWR 5600, Tow 6500 with V6 tow package Standard

Example of vehicles to be considered: Nissan Frontier, Toyota Tacoma, Chevrolet Colorado

Manufacturer: Toyota Model Year: 2020 Model: Tacoma Access Cab SR 3.5 4x4 Model # 7552
 VT Bid: \$29,186 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 18/22/20
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Midnight Black 218, Barcelona Red 3R3

**DETAILED SPECIFICATIONS
MID SIZE PICKUP TRUCK
FOUR WHEEL DRIVE – EXTENDED CAB
Submitted September 2019**

2020 Toyota Tacoma SR5 3.5L Upgrade **FACTORY ORDER** **State of Vermont**

1. TYPE:	Mid Size Pickup Truck, extended cab with 6 foot style side body 73.7" Bed
2. WHEELBASE:	As required for body selected 127.4"
3. ENGINE:	Approx. Minimum: 2.3 Liter, 4 Cylinder, 87 Octane Gas 3.5L V6 278 HP
4. TRANSMISSION:	Automatic, Minimum 4 Speed 6 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard Standard
6. DRIVE TRAIN:	Four Wheel Drive Standard
7. AXLE:	Limited Slip or Electronic locking Auto LSD
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard
10. HEATING / COOLING:	Factory installed heating & Air Conditioning Standard
11. BODY / CAB:	Truck bed length APPROX. 6 ft Standard
12. TIRES & WHEELS	i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 245/75R16 tires on 4x4..... 4x4 *We recommend keeping the factory tires and getting Winter Tires separate ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard iii. JACK - Stand jack and lug wrench for model bid. Standard
13. SUSPENSION:	Manufacturer standard Standard
14. AIR BAGS:	Manufacturer standard Air Bag package Standard
15. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard
16. SEATS:	Upholstery Cloth, 40/20/40 or 60/40..... Standard
17. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard
18. STEERING:	Power steering & Tilt steering wheel Standard
19. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard
20. FLOOR MATS:	Manufacturer standard, <u>Carpet or Rubber</u> Not Included (\$152)
21. WINDSHIELD WIPERS:	Variable Intermittent (Fogs, Keyless, Chrome, etc)..... Standard
22. MUD FLAPS	Four installed (Factory) [MF] Not Included (\$185)
23. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard
24. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS	2 Keys with Fobs Built In Standard (V6) Extra Keys (\$305 each)
TRUCK FYI	GVWR 5600, Tow 6500 with V6 tow package Standard
SR5 3.5 Upgrade:	[SL] Fog lights, 10 Way seat, 8.0" Screen, Alloys, more colors

Example of vehicles to be considered: Nissan Frontier, Toyota Tacoma, Chevrolet Colorado

Manufacturer: Toyota Model Year: 2020 Model: Tacoma Access Cab SR5 3.5 4x4 Model # 7558
 VT Bid: \$31,510 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 18/22/20
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR5 Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Cement 1H5, Midnight Black 218, Barcelona Red 3R3, Quicksand 4V6, Voodoo Blue 8T6

**DETAILED SPECIFICATIONS
MID SIZE PICKUP TRUCK
FOUR WHEEL DRIVE - CREW CAB
Submitted September 2019**

<u>2020 Toyota Tacoma SR 3.5 Dcab</u>	**FACTORY ORDER**	<u>State of Vermont</u>
1. TYPE:	Mid Size Pickup truck, Crew cab with 5 foot style side body.....	60.5" Bed
2. WHEELBASE:	As required for body selected	127.4"
3. ENGINE:	Approx. Minimum: 2.3 Liter, 4 Cylinder, 87 Octane Gas	3.5L V6 278 HP
4. TRANSMISSION:	Automatic, Minimum 4 Speed	6 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard	Standard
6. DRIVE TRAIN:	Four Wheel Drive	Standard
7. AXLE:	Limited Slip or Electronic locking	Auto LSD
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS)	Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet	Standard
10. HEATING / COOLING:	Factory installed heating & Air Conditioning	Standard
11. BODY / CAB:	Truck bed length APPROX. 5 ft, Full size rear doors.....	Standard
12. TIRES & WHEELS	i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 245/75R16 tires on 4x4.....	4x4
	ii. SPARE TIRE CARRIER - Standard mounting (under bed)	Standard
	iii. JACK - Stand jack and lug wrench for model bid.	Standard
13. SUSPENSION:	Manufacturer standard	Standard
14. AIR BAGS:	Manufacturer standard Air Bag package	Standard
15. STABILITY/TRACTION CONTROL:	When available as manufacturer option	Standard
16. SEATS:	Upholstery Cloth, 40/20/40 or 60/40.....	Standard
17. SPEED CONTROL:	Speed / Cruise Control, factory installed	Standard
18. STEERING:	Power steering & Tilt steering wheel	Standard
19. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone)	Standard
20. FLOOR MATS:	Manufacturer standard, Carpet or Rubber.....	Not Included (\$152)
21. WINDSHIELD WIPERS:	Variable Speed including Intermittent	Standard
22. MUD FLAPS	Four installed (After Market).....	Not Included (\$240)
23. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn")	Standard
24. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper	Standard
KEYS & FOBS	2 Keys & NO Fobs Standard	Extra Keys (\$129 each)
TRUCK FYI	GVWR 5600, Tow 6400 with V6 tow package	Standard

Example of vehicles to be considered: Nissan Frontier, Toyota Tacoma, Chevrolet Colorado

Manufacturer: Toyota Model Year: 2020 Model: Tacoma Double Cab SR 3.5 4x4 Model # 7594
 VT Bid: \$29,321 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 18/22/20
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Midnight Black 218, Barcelona Red 3R3

**DETAILED SPECIFICATIONS
MID SIZE PICKUP TRUCK
FOUR WHEEL DRIVE - CREW CAB
Submitted September 2019**

2020 Toyota Tacoma SR5 Upgrade 3.5 **FACTORY ORDER** **State of Vermont**

1. TYPE:	Mid Size Pickup truck, Crew cab with 5 foot style side body..... 60.5" Bed
2. WHEELBASE:	As required for body selected 127.4"
3. ENGINE:	Approx. Minimum: 2.3 Liter, 4 Cylinder, 87 Octane Gas 3.5L V6 278 HP
4. TRANSMISSION:	Automatic, Minimum 4 Speed 6 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard Standard
6. DRIVE TRAIN:	Four Wheel Drive Standard
7. AXLE:	Limited Slip or Electronic locking Auto LSD
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard
10. HEATING / COOLING:	Factory installed heating & Air Conditioning Standard
11. BODY / CAB:	Truck bed length APPROX. 5 ft, Full size rear doors..... Standard
12. TIRES & WHEELS	i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 245/75R16 tires on 4x4..... 4x4 ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard iii. JACK - Stand jack and lug wrench for model bid. Standard
13. SUSPENSION:	Manufacturer standard Standard
14. AIR BAGS:	Manufacturer standard Air Bag package Standard
15. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard
16. SEATS:	Upholstery Cloth, 40/20/40 or 60/40..... Standard
17. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard
18. STEERING:	Power steering & Tilt steering wheel Standard
19. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard
20. FLOOR MATS:	Manufacturer standard, Carpet or Rubber..... Not Included (\$152)
21. WINDSHIELD WIPERS:	Variable Intermittent Standard
22. MUD FLAPS	Four installed (Factory) [MF] Not Included (\$185)
23. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard
24. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS	2 Keys with 2 Fobs built in Standard (V6)..... Extra Keys (\$305 each)
TRUCK FYI	GVWR 5600, Tow 6400 with V6 tow package Standard
SR5 3.5 Upgrade:	[SL] Fog lights, 10 Way seat, 8.0" Screen, Alloys, more colors

Example of vehicles to be considered: Nissan Frontier, Toyota Tacoma, Chevrolet Colorado

Manufacturer: Toyota Model Year: 2020 Model: Tacoma Double Cab SR5 3.5 4x4 Model # 7540
 VT Bid: \$31,927 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 18/22/20
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR5 Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Cement 1H5, Midnight Black 218, Barcelona Red 3R3, Quicksand 4V6, Voodoo Blue 8T6

Fleet orders can take up to 150 days, "Off the Lot" Bids are subject to availability & price changes
 DPH = Delivery, Processing & Handling, H7 = Government Incentive, VBA = Vermont Bid Assistance

**DETAILED SPECIFICATIONS
MID SIZE PICKUP TRUCK
FOUR WHEEL DRIVE - CREW CAB
Submitted September 2019**

2020 Toyota Tacoma TRD Upgrade 3.5 **FACTORY ORDER State of Vermont**

1. TYPE:	Mid Size Pickup truck, Crew cab with 5 foot style side body..... 60.5" Bed
2. WHEELBASE:	As required for body selected 127.4"
3. ENGINE:	Approx. Minimum: 2.3 Liter, 4 Cylinder, 87 Octane Gas 3.5L V6 278 HP
4. TRANSMISSION:	Automatic, Minimum 4 Speed 6 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard Standard
6. DRIVE TRAIN:	Four Wheel Drive Standard
7. AXLE:	Limited Slip or Electronic locking Auto LSD
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard
10. HEATING / COOLING:	Factory installed heating & Air Conditioning Standard
11. BODY / CAB:	Truck bed length APPROX. 5 ft, Full size rear doors..... Standard
12. TIRES & WHEELS	i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 265/70R16 tires on 4x4..... 4x4 ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard iii. JACK - Stand jack and lug wrench for model bid. Standard
13. SUSPENSION:	Manufacturer standard Standard
14. AIR BAGS:	Manufacturer standard Air Bag package Standard
15. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard
16. SEATS:	Upholstery Cloth, 40/20/40 or 60/40..... Standard
17. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard
18. STEERING:	Power steering & Tilt steering wheel Standard
19. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard
20. FLOOR MATS:	Manufacturer standard, Carpet or Rubber..... Not Included (\$152)
21. WINDSHIELD WIPERS:	Variable Speed including Intermittent Standard
22. MUD FLAPS	Four installed (Factory) [MF] Not Included (\$185)
23. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard
24. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS	2 Smart Keys Standard (V6) Extra Keys (\$379 each)
TRUCK FYI	GVWR 5600, Tow 6400 with V6 tow package Standard
TRD Off Road Upgrade:	[OC] Crawl Control, Multi Terrain Select, Locking rear diff, Bilstein shocks

Example of vehicles to be considered: Nissan Frontier, Toyota Tacoma, Chevrolet Colorado

Manufacturer: Toyota Model Year: 2020 Model: Tacoma Double Cab OC 3.5 4x4 Model # 7544
 VT Bid: \$33,535 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 18/22/20
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 TRD Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Cement 1H5, Midnight Black 218, Barcelona Red 3R3, Quicksand 4V6, Voodoo Blue 8T6

**DETAILED SPECIFICATIONS
MID SIZE PICKUP TRUCK
FOUR WHEEL DRIVE - CREW CAB
Submitted September 2019**

2020 Toyota Tacoma Dcab Long SR5 3.5 **FACTORY ORDER** **State of Vermont**

1. TYPE:	Mid Size Pickup truck, Crew cab with 6 foot style side body..... 73.7" Bed
2. WHEELBASE:	As required for body selected 127.4"
3. ENGINE:	Approx. Minimum: 2.3 Liter, 4 Cylinder, 87 Octane Gas 3.5L V6 278 HP
4. TRANSMISSION:	Automatic, Minimum 4 Speed 6 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard Standard
6. DRIVE TRAIN:	Four Wheel Drive Standard
7. AXLE:	Limited Slip or Electronic locking Auto LSD
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard
10. HEATING / COOLING:	Factory installed heating & Air Conditioning Standard
11. BODY / CAB:	Truck bed length APPROX. 6 ft, Full size rear doors..... Standard
12. TIRES & WHEELS	i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 245/75R16 tires on 4x4..... 4x4 ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard iii. JACK - Stand jack and lug wrench for model bid. Standard
13. SUSPENSION:	Manufacturer standard Standard
14. AIR BAGS:	Manufacturer standard Air Bag package Standard
15. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard
16. SEATS:	Upholstery Cloth, 40/20/40 or 60/40..... Standard
17. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard
18. STEERING:	Power steering & Tilt steering wheel Standard
19. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard
20. FLOOR MATS:	Manufacturer standard, Front only Not Included (\$152)
21. WINDSHIELD WIPERS:	Variable Speed including Intermittent Standard
22. MUD FLAPS	Four installed (Factory) [MF] Not Included (\$185)
23. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard
24. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS	2 Keys with Fobs built in Standard (V6)..... Extra Keys (\$305 each)
TRUCK FYI	GVWR 5600, Tow 6400 with tow package Standard
SR5 3.5 Upgrade:	[SL] Fog lights, 10 Way seat, 8.0" Screen, Alloys, more colors

Example of vehicles to be considered: Nissan Frontier, Toyota Tacoma, Chevrolet Colorado

Manufacturer: Toyota Model Year: 2020 Model: Tacoma Double Cab LB SR5 3.5 4x4 Model # 7570
 VT Bid: \$32,381 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 18/22/20
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR5 Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Cement 1H5, Midnight Black 218, Barcelona Red 3R3, Quicksand 4V6, Voodoo Blue 8T6

Fleet orders can take up to 150 days, "Off the Lot" Bids are subject to availability & price changes
 DPH = Delivery, Processing & Handling, H7 = Government Incentive, VBA = Vermont Bid Assistance

**DETAILED SPECIFICATIONS
 1/2 TON PICKUP TRUCK
 FOUR WHEEL DRIVE – EXTENDED CAB
 Submitted September 2019**

2020 Toyota Tundra SR Dcab 4x4 **FACTORY ORDER State of Vermont**

<p>1. TYPE: 2. WHEELBASE: 3. ENGINE: 4. TRANSMISSION: 5. COOLING SYSTEM: 6. DRIVE TRAIN: 7. AXLE: 8. BRAKES: 9. ELECTRICAL: 10. HEATING / COOLING: 11. BODY / CAB: 12. TIRES & WHEELS</p> <p>13. SUSPENSION: 14. AIR BAGS: 15. STABILITY/TRACTION CONTROL: 16. SEATS: 17. SPEED CONTROL: 18. STEERING: 19. STEREO: 20. FLOOR MATS: 21. WINDSHIELD WIPERS: 22. MUD FLAPS 23. LICENSE PLATE 24. WARRANTY: KEYS & FOBS TRUCK FYI</p>	<p>1/2 Ton Pickup Truck, Extended cab with 6 1/2 style side body78.7” As required for body selected 145.7” Approx. Minimum: 3.5 Liter, 6 Cylinder, 87 Octane Gas 5.7L V8 381 hp Automatic, Minimum 4 Speed6 Speed Auto Manufacturer Standard Standard Four Wheel Drive Standard Limited Slip or Electronic lockingAuto LSD Four wheel, electronically controlled, anti-lock brakes (ABS) Standard Standard OEM battery, 12V DC front power outlet Standard Factory installed heating & Air Conditioning Standard Truck bed length APPROX. 6 1/2 foot ft Standard i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 255/70R18 tires on 4x4..... 4x4 *We recommend keeping the factory tires and getting Winter Tires separate ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard iii. JACK - Stand jack and lug wrench for model bid. Standard Manufacturer standard Standard Manufacturer standard Air Bag package Standard When available as manufacturer option Standard Upholstery Cloth, 40/20/40 or 60/40, front-facing rear seats..... Standard Speed / Cruise Control, factory installed Standard Power steering & Tilt steering wheel Standard AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard Manufacturer standard, Front & rearNot Included (\$152) Variable Speed including Intermittent Two Speed ~ NO Intermittent Four installed..... Standard Front bracket, not to obscure (Sticker, “VT”, “Green Mtn”) Standard Minimum of 36 months/36,000 miles bumper to bumper Standard 2 Keys & 2 Fobs Standard Extra Keys Not Included GVWR 7,100, Payload 1,630, Tow 9,900, <u>Includes Receiver</u>..... Standard Power Locks, Windows & Mirrors Standard</p>
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Example of vehicles to be considered: Ford F150, Chevy Silverado 1500, Toyota Tundra

Manufacturer: Toyota Model Year: 2020 Model: Tundra SR Double Cab 5.7 4x4 Model # 8342

VT Bid: \$32,617 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 13/17/14

Vendor: Alderman’s Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR Colors: Super White 040, Silver Sky 1D6, Midnight Black 218, Barcelona Red 3R3

**DETAILED SPECIFICATIONS
 ½ TON PICKUP TRUCK
 FOUR WHEEL DRIVE – EXTENDED CAB
 Submitted September 2019**

2020 Toyota Tundra SR5 UPGRADE Dcab 4x4 **FACTORY ORDER** **State of Vermont**

1. TYPE:	½ Ton Pickup Truck, Extended cab with 6 ½ style side body78.7"
2. WHEELBASE:	As required for body selected 145.7"
3. ENGINE:	Approx. Minimum: 3.5 Liter, 6 Cylinder, 87 Octane Gas 5.7L V8 381 HP
4. TRANSMISSION:	Automatic, Minimum 4 Speed6 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard Standard
6. DRIVE TRAIN:	Four Wheel Drive Standard
7. AXLE:	Limited Slip or Electronic lockingAuto LSD
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard
10. HEATING / COOLING:	Factory installed heating & Air Conditioning Standard
11. BODY / CAB:	Truck bed length APPROX. 6 ½ foot ft Standard
12. TIRES & WHEELS	i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 255/70R18 tires on 4x4..... 4x4 *We recommend keeping the factory tires and getting Winter Tires separate
	ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard
	iii. JACK - Stand jack and lug wrench for model bid. Standard
13. SUSPENSION:	Manufacturer standard Standard
14. AIR BAGS:	Manufacturer standard Air Bag package Standard
15. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard
16. SEATS:	Upholstery Cloth, 40/20/40 or 60/40, front-facing rear seats..... Standard
17. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard
18. STEERING:	Power steering & Tilt steering wheel Standard
19. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard
20. FLOOR MATS:	Manufacturer standard, Front & rearNot Included (\$152)
21. WINDSHIELD WIPERS:	Variable Speed Intermittent (Fog lights, Chrome, etc) [SL] SR5 Upgrade
22. MUD FLAPS	Four installed..... Standard
23. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard
24. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS	2 Keys & 2 Fobs Standard Extra Keys Cost (\$99 each)
TRUCK FYI	GVWR 7,100, Payload 1,630, Tow 9,900, <u>Includes Receiver</u> Standard
	Power Locks, Windows & Mirrors Standard
SR5 Upgrade	Allows TRD Option, Fog lights, Sliding rear window, Intermittent wipers
TRD Off Road Option	275/65R18 alloys, Bilstein shocks, engine & fuel tank skid plate. (add \$4,418)

Example of vehicles to be considered: Ford F150, Chevy Silverado 1500, Toyota Tundra

Manufacturer: Toyota Model Year: 2020 Model: Tundra SR5 Double Cab 5.7 4x4 Model # 8341

VT Bid: \$34,127 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 13/17/14

Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR5 Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Cement Gray 1H5, Midnight Black 218, Barcelona Red 3R3, Quicksand 4V6, Voodoo Blue 8T6, Cavalry Blue 8W2

DETAILED SPECIFICATIONS
½ TON PICKUP TRUCK
TWO WHEEL DRIVE – EXTENDED CAB
Submitted September 2019

2020 Toyota Tundra SR Long Bed Rwd **FACTORY ORDER State of Vermont**

1. TYPE:	½ Ton Pickup Truck, Extended cab with 8 foot style side body.....97.6"
2. WHEELBASE:	As required for body selected 164.6"
3. ENGINE:	Approx. Minimum: 3.5 Liter, 6 Cylinder, 87 Octane Gas 5.7L V8 381 hp
4. TRANSMISSION:	Automatic, Minimum 4 Speed 6 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard Standard
6. DRIVE TRAIN:	Two Wheel Drive Standard
7. AXLE:	Limited Slip or Electronic locking Auto LSD
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard
10. HEATING / COOLING:	Factory installed heating & Air Conditioning Standard
11. BODY / CAB:	Truck bed length APPROX. 8 foot ft Standard
12. TIRES & WHEELS	<ul style="list-style-type: none"> i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 255/70R18 on 2wd Rear Wheel Drive ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard iii. JACK - Stand jack and lug wrench for model bid. Standard
13. SUSPENSION:	Manufacturer standard Standard
14. AIR BAGS:	Manufacturer standard Air Bag package Standard
15. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard
16. SEATS:	Upholstery Cloth, 40/20/40 or 60/40, front-facing rear seats..... Standard
17. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard
18. STEERING:	Power steering & Tilt steering wheel Standard
19. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard
20. FLOOR MATS:	Manufacturer standard, Front & rear Not Included (\$152)
21. WINDSHIELD WIPERS:	Variable Speed including Intermittent Two Speed ~ NO Intermittent
22. MUD FLAPS	Four installed..... Standard
23. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard
24. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS	2 Keys & 2 Fobs Standard Extra Keys Not Included
TRUCK FYI	GVWR 7,000, Payload 1,700, Tow 10,100, <u>Includes Receiver</u> Standard

Example of vehicles to be considered: Ford F150, Chevy Silverado 1500, Toyota Tundra

Manufacturer: Toyota Model Year: 2020 Model: Tundra SR Double Cab LB 4x2 Model # 8245
 VT Bid: \$30,155 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 13/18/15
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR Colors: Super White 040, Silver Sky 1D6, Midnight Black 218, Barcelona Red 3R3

**DETAILED SPECIFICATIONS
 ½ TON PICKUP TRUCK
 TWO WHEEL DRIVE - CREW CAB
 Submitted September 2019**

<u>2020 Toyota Tundra Cmax SR5 RWD</u>	**FACTORY ORDER**	<u>State of Vermont</u>
1. TYPE:	½ Ton Pickup Truck, Crew cab with 5 ½ foot style side body	66.7"
2. WHEELBASE:	As required for body selected	145.7"
3. ENGINE:	Approx. Minimum: 3.5 Liter, 6 Cylinder, 87 Octane Gas	5.7L V8 381 hp
4. TRANSMISSION:	Automatic, Minimum 4 Speed	6 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard	Standard
6. DRIVE TRAIN:	Two Wheel Drive	Standard
7. AXLE:	Limited Slip or Electronic locking	Auto LSD
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS)	Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet	Standard
10. HEATING / COOLING:	Factory installed heating & Air Conditioning	Standard
11. BODY / CAB:	Truck bed length APPROX. 5 ½ foot ft	Standard
12. TIRES & WHEELS	i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) <u>All Season</u> 255/70R18 on 2wd	
	Rear Wheel Drive	
	ii. SPARE TIRE CARRIER - Standard mounting (under bed)	
	Standard	
	iii. JACK - Stand jack and lug wrench for model bid.	
	Standard	
13. SUSPENSION:	Manufacturer standard	Standard
14. AIR BAGS:	Manufacturer standard Air Bag package	Standard
15. STABILITY/TRACTION CONTROL:	When available as manufacturer option	Standard
16. SEATS:	Upholstery Cloth, 40/20/40 or 60/40, front-facing rear seats.....	Standard
17. SPEED CONTROL:	Speed / Cruise Control, factory installed	Standard
18. STEERING:	Power steering & Tilt steering wheel	Standard
19. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone)	Standard
20. FLOOR MATS:	Manufacturer standard, Front & rear	Not Included (\$152)
21. WINDSHIELD WIPERS:	Variable Speed including Intermittent	Standard
22. MUD FLAPS	Four installed.....	Standard
23. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn")	Standard
24. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper	Standard
KEYS & FOBS	2 Keys & 2 Fobs Standard	Extra Keys Not Included
TRUCK FYI	GVWR 7,000, Payload 1,660, Tow 10,100, <u>Includes Receiver</u>	Standard

Example of vehicles to be considered: Ford F150, Chevy Silverado 1500, Toyota Tundra

Manufacturer: Toyota Model Year: 2020 Model: Tundra SR5 Crew Max 4x2 Model # 8261
 VT Bid: \$33,725 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 13/18/15
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR5 Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Cement Gray 1H5, Midnight Black 218, Barcelona Red 3R3, Quicksand 4V6, Voodoo Blue 8T6, Cavalry Blue 8W2

Fleet orders can take up to 150 days, "Off the Lot" Bids are subject to availability & price changes
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**DETAILED SPECIFICATIONS
 1/2 TON PICKUP TRUCK
 FOUR WHEEL DRIVE – EXTENDED CAB
 Submitted September 2019**

2020 Toyota Tundra SR Dcab 4x4 **FACTORY ORDER State of Vermont**

<p>1. TYPE: 2. WHEELBASE: 3. ENGINE: 4. TRANSMISSION: 5. COOLING SYSTEM: 6. DRIVE TRAIN: 7. AXLE: 8. BRAKES: 9. ELECTRICAL: 10. HEATING / COOLING: 11. BODY / CAB: 12. TIRES & WHEELS</p> <p>13. SUSPENSION: 14. AIR BAGS: 15. STABILITY/TRACTION CONTROL: 16. SEATS: 17. SPEED CONTROL: 18. STEERING: 19. STEREO: 20. FLOOR MATS: 21. WINDSHIELD WIPERS: 22. MUD FLAPS 23. LICENSE PLATE 24. WARRANTY: KEYS & FOBS TRUCK FYI</p>	<p>1/2 Ton Pickup Truck, Extended cab with 6 1/2 style side body78.7” As required for body selected 145.7” Approx. Minimum: 3.5 Liter, 6 Cylinder, 87 Octane Gas 5.7L V8 381 hp Automatic, Minimum 4 Speed6 Speed Auto Manufacturer Standard Standard Four Wheel Drive Standard Limited Slip or Electronic lockingAuto LSD Four wheel, electronically controlled, anti-lock brakes (ABS) Standard Standard OEM battery, 12V DC front power outlet Standard Factory installed heating & Air Conditioning Standard Truck bed length APPROX. 6 1/2 foot ft Standard i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 255/70R18 tires on 4x4..... 4x4 *We recommend keeping the factory tires and getting Winter Tires separate ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard iii. JACK - Stand jack and lug wrench for model bid. Standard Manufacturer standard Standard Manufacturer standard Air Bag package Standard When available as manufacturer option Standard Upholstery Cloth, 40/20/40 or 60/40, front-facing rear seats..... Standard Speed / Cruise Control, factory installed Standard Power steering & Tilt steering wheel Standard AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard Manufacturer standard, Front & rearNot Included (\$152) Variable Speed including Intermittent Two Speed ~ NO Intermittent Four installed..... Standard Front bracket, not to obscure (Sticker, “VT”, “Green Mtn”) Standard Minimum of 36 months/36,000 miles bumper to bumper Standard 2 Keys & 2 Fobs Standard Extra Keys Not Included GVWR 7,100, Payload 1,630, Tow 9,900, <u>Includes Receiver</u>..... Standard Power Locks, Windows & Mirrors Standard</p>
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Example of vehicles to be considered: Ford F150, Chevy Silverado 1500, Toyota Tundra

Manufacturer: Toyota Model Year: 2020 Model: Tundra SR Double Cab 5.7 4x4 Model # 8342

VT Bid: \$32,617 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 13/17/14

Vendor: Alderman’s Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR Colors: Super White 040, Silver Sky 1D6, Midnight Black 218, Barcelona Red 3R3

**DETAILED SPECIFICATIONS
 ½ TON PICKUP TRUCK
 FOUR WHEEL DRIVE – EXTENDED CAB
 Submitted September 2019**

2020 Toyota Tundra SR5 UPGRADE Dcab 4x4 **FACTORY ORDER** **State of Vermont**

1. TYPE:	½ Ton Pickup Truck, Extended cab with 6 ½ style side body78.7"
2. WHEELBASE:	As required for body selected 145.7"
3. ENGINE:	Approx. Minimum: 3.5 Liter, 6 Cylinder, 87 Octane Gas 5.7L V8 381 HP
4. TRANSMISSION:	Automatic, Minimum 4 Speed6 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard Standard
6. DRIVE TRAIN:	Four Wheel Drive Standard
7. AXLE:	Limited Slip or Electronic lockingAuto LSD
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard
10. HEATING / COOLING:	Factory installed heating & Air Conditioning Standard
11. BODY / CAB:	Truck bed length APPROX. 6 ½ foot ft Standard
12. TIRES & WHEELS	i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 255/70R18 tires on 4x4..... 4x4 *We recommend keeping the factory tires and getting Winter Tires separate
	ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard
	iii. JACK - Stand jack and lug wrench for model bid. Standard
13. SUSPENSION:	Manufacturer standard Standard
14. AIR BAGS:	Manufacturer standard Air Bag package Standard
15. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard
16. SEATS:	Upholstery Cloth, 40/20/40 or 60/40, front-facing rear seats..... Standard
17. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard
18. STEERING:	Power steering & Tilt steering wheel Standard
19. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard
20. FLOOR MATS:	Manufacturer standard, Front & rearNot Included (\$152)
21. WINDSHIELD WIPERS:	Variable Speed Intermittent (Fog lights, Chrome, etc) [SL] SR5 Upgrade
22. MUD FLAPS	Four installed..... Standard
23. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard
24. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS	2 Keys & 2 Fobs Standard Extra Keys Cost (\$99 each)
TRUCK FYI	GVWR 7,100, Payload 1,630, Tow 9,900, <u>Includes Receiver</u> Standard
	Power Locks, Windows & Mirrors Standard
SR5 Upgrade	Allows TRD Option, Fog lights, Sliding rear window, Intermittent wipers
TRD Off Road Option	275/65R18 alloys, Bilstein shocks, engine & fuel tank skid plate. (add \$4,418)

Example of vehicles to be considered: Ford F150, Chevy Silverado 1500, Toyota Tundra

Manufacturer: Toyota Model Year: 2020 Model: Tundra SR5 Double Cab 5.7 4x4 Model # 8341

VT Bid: \$34,127 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 13/17/14

Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR5 Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Cement Gray 1H5, Midnight Black 218, Barcelona Red 3R3, Quicksand 4V6, Voodoo Blue 8T6, Cavalry Blue 8W2

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**DETAILED SPECIFICATIONS
(T-2.16) & (T-2.20)
½ TON PICKUP TRUCK
FOUR WHEEL DRIVE – EXTENDED CAB
Submitted September 2019**

2020 Toyota Tundra SR 4x4 Long Bed **FACTORY ORDER State of Vermont**

1. TYPE:	½ Ton Pickup Truck, Extended cab with 8 foot style side body.....97.6"
2. WHEELBASE:	As required for body selected 164.6"
3. ENGINE:	Approx. Minimum: 3.5 Liter, 6 Cylinder, 87 Octane Gas 5.7L V8 381 hp
4. TRANSMISSION:	Automatic, Minimum 4 Speed 6 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard Standard
6. DRIVE TRAIN:	Four Wheel Drive Standard
7. AXLE:	Limited Slip or Electronic locking Auto LSD
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard
10. HEATING / COOLING:	Factory installed heating & Air Conditioning..... Standard
11. BODY / CAB:	Truck bed length APPROX. 8 foot ft Standard
12. TIRES & WHEELS	<ul style="list-style-type: none"> i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 255/70R18 tires on 4x4..... 4x4 ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard iii. JACK - Stand jack and lug wrench for model bid. Standard
13. SUSPENSION:	Manufacturer standard Standard
14. AIR BAGS:	Manufacturer standard Air Bag package Standard
15. STABILITY/TRACTION CONTROL:	When available as manufacturer option..... Standard
16. SEATS:	Upholstery Cloth, 40/20/40 or 60/40, front-facing rear seats..... Standard
17. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard
18. STEERING:	Power steering & Tilt steering wheel Standard
19. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard
20. FLOOR MATS:	Manufacturer standard, Front & rearNot Included (\$152)
21. WINDSHIELD WIPERS:	Variable Speed including Intermittent Two Speed ~ NO Intermittent
22. MUD FLAPS	Four installed..... Standard
23. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard
24. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS	2 Keys & 2 Fobs Standard Extra Keys Not Included
TRUCK FYI	GVWR 7,200, Payload 1,600, Tow 9,800, <u>Includes Receiver</u> Standard

Example of vehicles to be considered: Ford F150, Chevy Silverado 1500, Toyota Tundra

Manufacturer: Toyota Model Year: 2020 Model: Tundra SR Double Cab LB 4x4 Model # 8345
 VT Bid: \$32,914 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 13/17/14
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR Colors: Super White 040, Silver Sky 1D6, Midnight Black 218, Barcelona Red 3R3

**DETAILED SPECIFICATIONS
 ½ TON PICKUP TRUCK
 FOUR WHEEL DRIVE – EXTENDED CAB
 Submitted September 2019**

2020 Toyota Tundra SR5 Upgrade Long 4x4 **FACTORY ORDER** **State of Vermont**

1. TYPE:	½ Ton Pickup Truck, Extended cab with 8 foot style side body.....97.6"
2. WHEELBASE:	As required for body selected 164.6"
3. ENGINE:	Approx. Minimum: 3.5 Liter, 6 Cylinder, 87 Octane Gas 5.7L V8 381 hp
4. TRANSMISSION:	Automatic, Minimum 4 Speed 6 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard Standard
6. DRIVE TRAIN:	Four Wheel Drive Standard
7. AXLE:	Limited Slip or Electronic locking Auto LSD
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard
10. HEATING / COOLING:	Factory installed heating & Air Conditioning Standard
11. BODY / CAB:	Truck bed length APPROX. 8 foot ft Standard
12. TIRES & WHEELS	i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 255/70R18 tires on 4x4..... 4x4 ii. SPARE TIRE CARRIER - Standard mounting (under bed) Standard iii. JACK - Stand jack and lug wrench for model bid. Standard
13. SUSPENSION:	Manufacturer standard Standard
14. AIR BAGS:	Manufacturer standard Air Bag package Standard
15. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard
16. SEATS:	Upholstery Cloth, 40/20/40 or 60/40, front-facing rear seats..... Standard
17. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard
18. STEERING:	Power steering & Tilt steering wheel Standard
19. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone) Standard
20. FLOOR MATS:	Manufacturer standard, Front & rear Not Included (\$152)
21. WINDSHIELD WIPERS:	Variable Speed Intermittent (Fog lights, Chrome, etc) [SL] SR5 Upgrade
22. MUD FLAPS	Four installed..... Standard
23. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard
24. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard
KEYS & FOBS	2 Keys & 2 Fobs Standard Extra Keys Cost (\$99 each)
TRUCK FYI	GVWR 7,200, Payload 1,600, Tow 9,800, <u>Includes Receiver</u> Standard
SR5 Upgrade	Allows TRD Option, Fog lights, Sliding rear window, Intermittent wipers
TRD Off Road Option	275/65R18 alloys, Bilstein shocks, engine & fuel tank skid plate. (add \$4,418)

Example of vehicles to be considered: Ford F150, Chevy Silverado 1500, Toyota Tundra

Manufacturer: Toyota Model Year: 2020 Model: Tundra SR5 Double Cab LB 4x4 Model # 8346
 VT Bid: \$34,426 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 13/17/14
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR5 Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Cement Gray 1H5, Midnight Black 218, Barcelona Red 3R3, Quicksand 4V6, Voodoo Blue 8T6, Cavalry Blue 8W2

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**DETAILED SPECIFICATIONS
 ½ TON PICKUP TRUCK
 FOUR WHEEL DRIVE - CREW CAB
 Submitted September 2019**

2020 Toyota Tundra Cmax SR5 4x4	**FACTORY ORDER**	State of Vermont
1. TYPE:	½ Ton Pickup Truck, Crew cab with 5 ½ foot style side body	66.7"
2. WHEELBASE:	As required for body selected	145.7"
3. ENGINE:	Approx. Minimum: 3.5 Liter, 6 Cylinder, 87 Octane Gas	5.7L V8 381 hp
4. TRANSMISSION:	Automatic, Minimum 4 Speed	6 Speed Auto
5. COOLING SYSTEM:	Manufacturer Standard	Standard
6. DRIVE TRAIN:	Four Wheel Drive	Standard
7. AXLE:	Limited Slip or Electronic locking	Auto LSD
8. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS)	Standard
9. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet	Standard
10. HEATING / COOLING:	Factory installed heating & Air Conditioning	Standard
11. BODY / CAB:	Truck bed length APPROX. 5 ½ foot ft	Standard
12. TIRES & WHEELS	i. TIRES - Five radial tires to conform to GVW rating (Same size and ply) All Season 255/70R18 tires on 4x4.....	4x4
	ii. SPARE TIRE CARRIER - Standard mounting (under bed)	Standard
	iii. JACK - Stand jack and lug wrench for model bid.	Standard
13. SUSPENSION:	Manufacturer standard	Standard
14. AIR BAGS:	Manufacturer standard Air Bag package	Standard
15. STABILITY/TRACTION CONTROL:	When available as manufacturer option	Standard
16. SEATS:	Upholstery Cloth, 40/20/40 or 60/40, front-facing rear seats.....	Standard
17. SPEED CONTROL:	Speed / Cruise Control, factory installed	Standard
18. STEERING:	Power steering & Tilt steering wheel	Standard
19. STEREO:	AM/FM Radio (includes Handsfree Bluetooth for Phone)	Standard
20. FLOOR MATS:	Manufacturer standard, Front & rear	Not Included (\$152)
21. WINDSHIELD WIPERS:	Variable Speed including Intermittent	Standard
22. MUD FLAPS	Four installed.....	Standard
23. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn")	Standard
24. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper	Standard
KEYS & FOBS	2 Keys & 2 Fobs Standard	Extra Keys Not Included
TRUCK FYI	GVWR 7,200, Payload 1,560, Tow 9,800, <u>Includes Receiver</u>	Standard
TRD Off Road Option	275/65R18 alloys, Bilstein shocks, engine & fuel tank skid plate. (add \$3,771)	

Example of vehicles to be considered: Ford F150, Chevy Silverado 1500, Toyota Tundra

Manufacturer: Toyota Model Year: 2020 Model: Tundra SR5 Crew Max 4x4 Model # 8361
 VT Bid: \$36,485 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 13/17/14
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 SR5 Colors: Super White 040, Silver Sky 1D6, Magnetic Gray 1G3, Cement Gray 1H5, Midnight Black 218, Barcelona Red 3R3, Quicksand 4V6, Voodoo Blue 8T6, Cavalry Blue 8W2

DETAILED SPECIFICATION
HYBRID SPORT UTILITY VEHICLE OR CROSSOVER
FRONT WHEEL DRIVE

Submitted January 2020

Table with 3 columns: 2020 Toyota Highlander HYBRID, **FACTORY ORDER**, and State of Vermont. Rows include specifications for TYPE, WHEELBASE, ENGINE, TRANSMISSION, CAPCITIES, COOLING SYSTEM, DRIVE TRAIN, BRAKES, ELECTRICAL, HEATING / COOLING, BODY / CAB, TIRES, AIR BAGS, STABILITY/TRACTION CONTROL, SEATS, SPEED CONTROL, STEERING, STEREO, FLOOR MATS, WINDSHIELD WIPERS, MUD FLAPS, LICENSE PLATE, WARRANTY, KEYS & FOBS, and VEHICLE FYI.

NOTE 2020 Highlander Hybrid is a redesign. Details to follow.

Example of vehicles to be considered: 4Runner, Grand Cherokee, Explorer

Manufacturer: Toyota Model Year: 2020 Model: Highlander LE FWD Model # 6960
VT Bid: \$34,789 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined est 35 mpg
Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 LE Colors: Celestial Silver 1J9, Magnetic Gray 1G3, Midnight Black 218, Opulent Amber 4X9, Blueprint 8X8
Moon Dust 1K5 (not available) & Blizzard Pearl 070 (\$365 extra), Ruby Flare 3T3 (\$365 extra)

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**DETAILED SPECIFICATION
HYBRID MID SIZE AUTOMOBILES
SEDAN, HATCHBACK and/or WAGON
FRONT WHEEL DRIVE
Submitted November 2019**

2020 Toyota Prius LE	**FACTORY ORDER**	State of Vermont
1. TYPE:	Compact Sedan Liftback, Front Wheel Drive. Four door, seating for five.	
2. WHEELBASE:	Minimum 104" 106.3"	
ENGINE:	Approx. Min. 1.8 Liter, 4 Cylinder, 87 Oct. Gas Hybrid1.8 L 4 cyl 121 HP	
4. TRANSMISSION:	Automatic, Minimum 4 speed, CVT acceptableCVT	
5. COOLING SYSTEM:	Manufacturer Standard Standard	
6. DRIVE TRAIN:	Front Wheel Drive Standard	
7. BRAKES:	Four wheel, electronically controlled, anti-lock brakes (ABS) Standard	
8. ELECTRICAL:	Standard OEM battery, 12V DC front power outlet Standard	
9. HEATING / COOLING:	Factory installed heating & AC. Rear Window Defogger Standard	
10. BODY / CAB:	4 door sedan, separate locking trunk, not EPA SUV/Crossover .. Liftback, No trunk	
11. TIRES:	OEM 195/65R15 all-season radial tires balanced on OEM rim..... Standard	
12. AIR BAGS:	Manufacturer standard Air Bag package Standard	
13. STABILITY/TRACTION CONTROL:	When available as manufacturer option Standard	
14. SEATS:	Upholstery Cloth Standard	
15. SPEED CONTROL:	Speed / Cruise Control, factory installed Standard	
16. STEERING:	Power steering & Tilt steering wheel Standard	
17. STEREO:	AM/FM Radio Standard	
BLUETOOTH:	Handsfree Bluetooth for Phone Standard	
18. FLOOR MATS:	Manufacturer standard, Front & rearNot Included (\$152)	
19. WINDSHIELD WIPERS:	Variable Speed including Intermittent Standard	
20. MUD FLAPS	Manufacturer standard front & rear if factory option..... Not Available	
21. LICENSE PLATE	Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Standard	
22. WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper Standard	
KEYS & FOBS	2 Smart Keys standard Extra Keys Cost (\$409 each)	

Examples of vehicles to be considered: Honda Civic, Toyota Corolla, Ford Focus, Chevy Cruze, Toyota Prius

Manufacturer: Toyota Model Year: 2020 Model: Prius Trim LE Model # 1223
 VT Bid: \$23,043 Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 54/50/52
 Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

2020 LE Colors: Super White 040 (Fleet), Classic Silver 1F7, Magnetic Gray 1G3, Midnight Black 218, Sea Glass 781, Electric Storm 8X7 Blizzard Pearl 070 (costs \$365 extra), Hypersonic Red 3T7 (costs \$365 extra)

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