

STATE OF VERMONT  
OFFICE OF PURCHASING AND CONTRACTING  
NOVATION AND AMENDMENT

It is hereby agreed by and among the State of Vermont, Office of Purchasing and Contracting (hereinafter called "State"), Formula Ford, a corporation with a principal place of business in Montpelier VT (hereinafter called "Formula Ford") and Sean and Michael Montpelier FRD LLC DBA McGee Ford of Montpelier, a limited liability company with a principal place of business in Montpelier VT (hereinafter called "Contractor"), that the Contractor intends to assume all of the rights, benefits, duties and obligations of Formula Ford under the Contract between the State and Formula Ford dated as of November 01, 2019, Contract # 39165, as amended to date (the "Contract"), and that the Contract is hereby amended as follows:

- I. Novation. The State and Formula Ford hereby effect the novation of the Contract (the "Novation") to substitute the Contractor for Formula Ford for all purposes of the Contract. The State hereby consents to such Novation. Contractor hereby accepts the Novation and assumes all rights, benefits, duties, undertakings, liabilities and obligations of Formula Ford under the Contract.

Formula Ford hereby releases the State from the State's undertakings, obligations, duties and liabilities with respect to Formula Ford under the Contract following the effective date of this Novation.

Contractor shall furnish to the State a new certificate of insurance consistent with the coverages required under the Contract and properly endorsed with coverage for claims or occurrences for the entire contract period.

- II. Amendment. The Contract is hereby amended to replace all references in the Contract to Formula Ford with references to Sean and Michael Montpelier FRD LLC DBA McGee Ford of Montpelier.
- III. Effective Date. The effective date of this Novation and amendment shall be August 9, 2021.
- IV. Taxes Due to the State. Contractor certifies under the pains and penalties of perjury that, as of the date this Novation and amendment is signed, the Contractor is in good standing with respect to, or in full compliance with a plan to pay, any and all taxes due the State of Vermont.
- V. Child Support (Applicable to natural persons only; not applicable to corporations, partnerships or LLCs). Contractor is under no obligation to pay child support or is in good standing with respect to or in full compliance with a plan to pay any and all child support payable under a support order as of the date of this amendment.
- VI. Certification Regarding Suspension or Debarment. Contractor certifies under the pains and penalties of perjury that, as of the date this Novation and amendment is signed, neither Party nor Party's principals (officers, directors, owners, or partners)

are presently debarred, suspended, proposed for debarment, declared ineligible or excluded from participation in federal programs, or programs supported in whole or in part by federal funds.

Contractor further certifies under pains and penalties of perjury that, as of the date that this Novation and amendment is signed, Contractor is not presently debarred, suspended, nor named on the State's debarment list at: <http://bgs.vermont.gov/purchasing-contracting/debarment>

VII. Certification Regarding Sole Source Contracting Contribution Restrictions: Party certifies under pains and penalties of perjury that, as of the date that this Agreement is signed, Contractor certifies compliance with 17 V.S.A. § 2950 available at: <https://legislature.vermont.gov/statutes/section/17/061/02950>)

Except as modified by this Amendment No. 6, all provisions of the Contract remain in full force and effect.

For State administrative purposes, upon signing of this Novation and amendment, the contract number will be changed to 42688 with an unpaid balance of \$ 4,287,467.25.

The signatures of the undersigned indicate that each has read and agrees to be bound by this Novation and amendment to the Contract.

**STATE OF VERMONT**

**Formula Ford**

**By:** \_\_\_\_\_

**By:** \_\_\_\_\_

**Name:** Jennifer Fitch - Commissioner

**Name:** \_\_\_\_\_

**Title:** Buildings & General Services

**Title:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Sean and Michael Montpelier FRD LLC DBA McGee Ford of Montpelier**

**By:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Date:** \_\_\_\_\_

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

# CONTRACT



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 0000000000000000000000000039165		<b>Page</b> 1 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023		<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD		<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1		MFR: Ford Model: Fusion S FWD Model Number: POG Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	18,508.00000	0.00	0.00

Warranty:  
Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

2		MFR: Ford Model: Fusion SE AWD Model Number: POT Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	24,000.00000	0.00	0.00
---	--	---	----	--------------	------	------

Warranty:  
Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

3		MFR: Ford Model: Fusion Hybrid SE FWD Model Number: POL Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	24,853.00000	0.00	0.00
---	--	--	----	--------------	------	------

Warranty:  
Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

# CONTRACT



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 00000000000000000000000039165		<b>Page</b> 2 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023		<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD		<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
4		MFR: Ford Model: Edge SE FWD Model Number: K3G Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	27,814.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				
5		MFR: Ford Model: Escape S FWD Model Number: U0F Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	21,756.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				
6		MFR: Ford Model: Escape Titanium Hybrid AWD Model Number: U9D Model Year: 2020 Markup on Invoice Option: 5% Discount on MSRP for trim upgrade: 5%	EA	32,946.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Hybrid/Electric Components Years: 8 Hybrid/Electric Components Mile/km: 100,000 Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

# CONTRACT



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 0000000000000000000000000039165		<b>Page</b> 3 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023		<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD		<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
7		MFR: Ford Model: Escape SE Sport Hybrid FWD Model Number: U0B Model Year: 2020 Markup on Invoice Option: 5% Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	25,949.00000	0.00	0.00
Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Hybrid/Electric Components Years: 8 Hybrid/Electric Components Mile/km: 100,000 Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000						
8		MFR: Ford Model: Explorer Base 4WD Model Number: K8B Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	30,167.00000	0.00	0.00
Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000						
9		MFR: Ford Model: Ranger XL 2WD SuperCab 6'Box Model Number: R1E Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	22,222.00000	0.00	0.00

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

# CONTRACT



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 0000000000000000000000000039165		<b>Page</b> 4 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023		<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD		<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

**Warranty:**

Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

10		MFR: Ford Model: Ranger XL 2WD SuperCrew 5'Box Model Number: R4E Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	23,376.00000	0.00	0.00
----	--	---	----	--------------	------	------

**Warranty:**

Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

11		MFR: Ford Model: Ranger XL 4WD SuperCab 6' Box Model Number: R1F Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	23,855.00000	0.00	0.00
----	--	---	----	--------------	------	------

**Warranty:**

Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

**State of Vermont**

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

**CONTRACT**



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 0000000000000000000039165		<b>Page</b> 5 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023		<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD		<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
12		MFR: Ford Model: Ranger XL 4WD SuperCrew 5' Box Model Number: R4F Model Year: 2020 Markup on Invoice Option: 5% Discount on MSRP for trim upgrade: 5%	EA	26,009.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				
13		MFR: Ford Model: Super Duty F250 SRW XL 2WD Reg Cab 8' Box Model Number: F2A Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	23,600.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				
14		MFR: Ford Model: Super Duty F250 SRW XL 2WD SupoerCab 6.75' box Model Number: X2A Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	26,050.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

# CONTRACT



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 0000000000000000000039165	<b>Page</b> 6 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023	<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD	<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681
<b>Contract Status</b> Approved	

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
15		MFR: Ford Model: Super Duty F250 SRW XL 2WD Crew Cab 6.75'box Model Number: W2A Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	26,150.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				
16		MFR: Ford Model: Super Duty F250 SRW XL 4WD Reg Cab 8' Box Model Number: F2B Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	25,448.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				
17		MFR: Ford Model: Super Duty F250 SRW XL 4WD SuperCab 6.75' Box Model Number: X2B Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	28,498.00000	0.00	0.00



# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

# CONTRACT



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 00000000000000000000000039165	<b>Page</b> 7 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023	<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD	<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681
	<b>Contract Status</b> Approved

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

**Warranty:**

Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

18		MFR: Ford Model: Super Duty F250 SRW XL 4WD Crew Cab 6.75' Box Model Number: W2B Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	28,607.00000	0.00	0.00
----	--	--	----	--------------	------	------

**Warranty:**

Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

19		MFR: Ford Model: Super Duty F350 SRW XL 2WD Reg Cab 8' Box Model Number: F3A Model Year: 2020 Markup on Invoice Option: 5% Discount on MSRP for trim upgrade: 5%	EA	26,907.00000	0.00	0.00
----	--	--	----	--------------	------	------

**Warranty:**

Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

# CONTRACT



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 0000000000000000000000000039165		<b>Page</b> 8 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023		<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD		<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
20		MFR: Ford Model: Super Duty F350 SRW 2WD SuperCab 6.75' Box Model Number: X3A Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	28,384.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				
21		MFR: Ford Model: Super Duty F350 SRW XL 2WD Crew Cab 8' Bed Model Number: W3A Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	28,688.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				
22		MFR: Ford Model: Super Duty F350 SRW XL 4WD Reg Cab 8' Box Model Number: F3B Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	29,490.00000	0.00	0.00

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

# CONTRACT



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 0000000000000000000039165	<b>Page</b> 9 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023	<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD	<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681
<b>Contract Status</b> Approved	

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

**Warranty:**

Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

23		MFR: Ford Model: Super Duty F350 SRW XL 4WD SuperCab 6.75' Box Model Number: X3B Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	32,650.00000	0.00	0.00
----	--	--	----	--------------	------	------

**Warranty:**

Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

24		MFR: Ford Model: Supper Duty F350 SRW XL 4WD Crew Cab 6.75' Box Model Number: W3B Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	32,816.00000	0.00	0.00
----	--	---	----	--------------	------	------

**Warranty:**

Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

# CONTRACT



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 00000000000000000000000039165	<b>Page</b> 10 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023	<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD	<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681
<b>Contract Status</b> Approved	

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
25		MFR: Ford Model: Transit Connect Van XL SWB w/Rear Symmetrical Doors Model Number: S6E Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	21,852.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				
26		MFR: Ford Model: Transit Cargo Van T250 130" Low roof GVWR RWD Model Number: R1Y Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	24,533.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				
27		MFR: Ford Model: Transit Cargo Van T250 148" Med RF 9070 GVWR RWD Model Number: R1C Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	28,861.00000	0.00	0.00

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

# CONTRACT



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 0000000000000000000000000039165	<b>Page</b> 11 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023	<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD	<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681
<b>Contract Status</b> Approved	

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

**Warranty:**

Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

28		MFR: Ford Model: Transit Cargo Van T350 148" Med RF 9500 GVWR AWD Model Number: W2C Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	34,078.00000	0.00	0.00
----	--	---	----	--------------	------	------

**Warranty:**

Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

29		MFR: Ford Model: Transit Cargo Van T350 130" Low RF 9500 GVWR RWD Model Number: W1Y Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	27,129.00000	0.00	0.00
----	--	---	----	--------------	------	------

**Warranty:**

Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

# CONTRACT



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 00000000000000000000000039165	<b>Page</b> 12 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023	<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD	<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681
<b>Contract Status</b> Approved	

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
30		MFR: Ford Model: Transit Cargo Van T350 148" Med RF 9500 GVWR Rwd Model Number: W9C Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	29,958.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				
31		MFR: Ford Model: Transit Cargo Van T150 130" Low Rf 8670 GVWR RWD Model Number: E1Y Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	23,700.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				
32		MFR: Ford Model: Transit Connect Wagon XL LWB W/ Rear Symmetrical Doors Model Number: S9E Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	24,287.00000	0.00	0.00

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

# CONTRACT



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 0000000000000000000000000039165	<b>Page</b> 13 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023	<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD	<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681
<b>Contract Status</b> Approved	

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

**Warranty:**

Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

33		MFR: Ford Model: F150 XL 2WD REG Cab 8' Box Model Number: F1C Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	20,624.00000	0.00	0.00
----	--	--	----	--------------	------	------

**Warranty:**

Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

34		MFR: Ford Model: F150 XL 2WD SuperCab 6.5' Box Model Number: X1C Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	22,165.00000	0.00	0.00
----	--	---	----	--------------	------	------

**Warranty:**

Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

# CONTRACT



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 00000000000000000000000039165		<b>Page</b> 14 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023		<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD		<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
35		MFR: Ford Model: F150 XL 2WD SuperCrew 5.5' Box Model Number: W1C Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	23,532.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				
36		MFR: Ford Model: F150 XL 4WD Reg Cab 8' Box Model Number: F1E Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	23,723.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				
37		MFR: Ford Model: F150 XL 4WD SuperCab 6.5' Box Model Number: X1E Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	24,392.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				



# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

# CONTRACT



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 00000000000000000000000039165	<b>Page</b> 15 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023	<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD	<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681
<b>Contract Status</b> Approved	

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
38		MFR: Ford Model: F150 XL 4WD SuperCrew 5.5' Box Model Number: W1E Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	26,629.00000	0.00	0.00

Warranty:  
Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

39		MFR: Ford Model: Escape S AWD Model Number: U9F Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	24,469.00000	0.00	0.00
----	--	--	----	--------------	------	------

Warranty:  
Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

40		MFR: Ford Model: Edge SE AWD Model Number: K4G Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	29,693.00000	0.00	0.00
----	--	---	----	--------------	------	------

Warranty:  
Basic Years: 3  
Basic Miles/km: 36,000  
Drive train Years: 5  
Drive train Miles: 60,000  
Corrosion Years 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

# CONTRACT



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 00000000000000000000000039165	<b>Page</b> 16 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023	<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD	<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681
<b>Contract Status</b> Approved	

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
41		MFR: Ford Model: T-150 Transit Passenger Wagon Low Roof 130" XL RWD Model Number: K1Y Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	28,675.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				
42		MFR: Ford Model: T-150 Transit Passenger Wagon Low Roof 130" XL AWD Model Number: K2Y Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	32,795.00000	0.00	0.00
		Warranty: Basic Years: 3 Basic Miles/km: 36,000 Drive train Years: 5 Drive train Miles: 60,000 Corrosion Years 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000				
43		MFR: Ford Model: T-350 Transit Passenger Wagon Low Roof 148" XL RWD Model Number: X2Y Model Year: 2020 Discount on MSRP options: 5% Discount on MSRP for trim upgrade: 5%	EA	30,701.00000	0.00	0.00



**State of Vermont**  
 Buildings and General Services  
 Office of Purchasing & Contracting  
 109 State St  
 Montpelier VT 05609-3001  
 United States

**CONTRACT**



**Supplier 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**United States**

<b>Contract ID</b> 00000000000000000000039165		<b>Page</b> 18 of 18
<b>Contract Dates</b> 11/01/2019 to 10/31/2023		<b>Origin</b> CPS
<b>Description:</b> MODEL YEAR VEHICLES FORD		<b>Contract Maximum</b> \$6,000,000.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: (802) 479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

- 5. Prior Approvals. This Contract shall not be binding unless and until all requisite prior approvals have been obtained in accordance with current State law, bulletins, and interpretations.
- 6. Amendment. No changes, modifications, or amendments in the terms and conditions of this contract shall be effective unless reduced to writing, numbered and signed by the duly authorized representative of the State and Contractor.
- 7. Termination for Convenience. This contract may be terminated by the State at any time by giving written notice at least thirty (30) days in advance. In such event, Contractor shall be paid under the terms of this contract for all services provided to and accepted by the State prior to the effective date of termination.
- 8. Attachments. This contract consists of 13 pages including the following attachments which are incorporated herein:  
 Attachment A - Statement of Work  
 Attachment B - Payment Provisions  
 Attachment C - "Standard State Provisions for Contracts and Grants" a preprinted form (revision date 12/15/2017)  
 Attachment D - Vehicle Specifications
- 9. Order of Precedence. Any ambiguity, conflict or inconsistency between the documents comprising this contract shall be resolved according to the following order of precedence:  
 (1) Standard Contract  
 (2) Attachment C (Standard Contract Provisions for Contracts and Grants)  
 (3) Attachment A  
 (4) Attachment D  
 (5) Attachment B

**Vendor Contact Information**  
 Name: Chuck Williams  
 Phone: 802-651-0238  
 Email: chuck@shearervt.com

**State Contact Information**  
 Name: Bill Vivian  
 Phone: 802-828-4681  
 Email: bill.vivian@vermont.gov

**WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT**

By the STATE of VERMONT  
 Date: \_\_\_\_\_  
 Signature: E-SIGNED by Christopher Cole  
on 2020-01-09 21:52:42 GMT  
 Name: Christopher Cole  
 Title: Commissioner  
 Email: Buildings & General Services

By the CONTRACTOR  
 Date: 1/2/20  
 Signature: Chuck Williams  
 Name: CHUCK WILLIAMS  
 Title: FLEET SLS MGR  
 Email: CWILLIAMS@KEYAUTO.COM