

STANDARD CONTRACT

1. **Parties.** This is a contract between the State of Vermont, Department of Buildings and General Services, Office of Purchasing and Contracting (hereinafter called “State”), and UniFirst Corporation, with a principal place of business in Lebanon, NH, (hereinafter called “Contractor”). Contractor’s form of business organization is Corporation. It is Contractor’s responsibility to contact the Vermont Department of Taxes to determine if, by law, Contractor is required to have a Vermont Department of Taxes Business Account Number.

2. **Subject Matter.** The subject matter of this contract is commodities generally on the subject of . Detailed requirements to be provided by Contractor are described in Attachment A.

3. **Maximum Amount.** In consideration of the commodities to be provided by Contractor, the State agrees to pay Contractor, in accordance with the payment provisions specified in Attachment B, a sum not to exceed \$250,000.00.

4. **Contract Term.** The period of contractor’s performance shall begin on July 1, 2023 and end on June 30, 2025 with the option for two twelve month renewal periods.

5. **Prior Approvals.** This Contract shall not be binding unless and until all requisite prior approvals have been obtained in accordance with current State law, bulletins, and interpretations.

6. **Amendment.** No changes, modifications, or amendments in the terms and conditions of this contract shall be effective unless reduced to writing, numbered and signed by the duly authorized representative of the State and Contractor.

7. **Termination/Cancellation/Rejection.** The State specifically reserves the right upon written notice to immediately terminate the contract or any portion thereof at no additional cost to the State, providing, in the opinion of its Commissioner of Buildings and General Services, the products supplied by Contractor are not satisfactory or are not consistent with the terms of this Contract. The State also specifically reserves the right upon written notice, and at no additional cost to the State, to immediately terminate the contract for convenience and/or to immediately reject or cancel any order for convenience at any time prior to shipping notification.

8. **Attachments.** This contract consists of 8 pages including the following attachments which are incorporated herein:

Attachment A - Statement of Work

Attachment B - Payment Provisions

Attachment C – “Standard State Provisions for Contracts and Grants” a preprinted form (revision date 12/15/2017)

Attachment D – Price Schedule

9. **Order of Precedence.** Any ambiguity, conflict or inconsistency between the documents comprising this contract shall be resolved according to the following order of precedence:

- (1) Standard Contract
- (2) Attachment C (Standard Contract Provisions for Contracts and Grants)
- (3) Attachment A
- (4) Attachment B
- (5) Attachment D (Price Schedule)

**WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT**

By the State of Vermont:

By the Contractor:

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

**ATTACHMENT A – STATEMENT OF WORK**

The Contractor shall provide:

1. Rental Mats, Mops and Wiping Cloths meeting the following specifications.
  - a. **Mats:** Mats shall be delivered in good/near-new condition, freshly laundered and dry. Mats must be available in various sizes and colors. Mat quantity usage and/or frequency of delivery may be changed at any time at the discretion of the user location (for example, expect reduced use during summer months, approximately May to October).
  - b. **Walk-Off Mats:** Designed to capture tracked in moisture and grime to protect floors and provide a safe walking surface. Must have backing (such as rubber) with beveled edges to grip floor and lie flat; pile top surface holds soil and water.
  - c. **Scraper Mats:** A more heavy-duty mat for use at entrances to buildings, with ridges and/or coarser fibers to remove particles and moisture and hold in mat below the surface of the mat. Must have backing (such as rubber) with beveled edges to lie flat; it is desirable that all four edges be raised and continuous with backing to hold water and soil.
  - d. **Reusable Absorbent Carpets (RAC or "coffee mats"):** Used to absorb liquids.
  - e. **Treated Dust Mops:** Chemically-treated with bacteriostat to prevent growth of bacteria and to attract and hold dust and dirt. Backing and handle attachment shall be sturdy enough for commercial use. Mops shall be available in various sizes, and with handles provided at no additional charge.
  - f. **Wet Mops:** Shall be constructed of a super absorbent blend with backing and handle attachment sturdy enough for commercial use. Handles provided at no additional charge.
  - g. **White Virgin Wiping Cloths:** Shall be 100% strong and absorbent cotton; always new.
  - h. **Wiping Cloths / Towels:** Shall be all cotton, strong and super absorbent. Shop towels are required under this RFP; printer towels and furniture finish towels may be optional (must specify).
  - i. **Wiping Cloths / Duck Towels:** Shall be 100% cotton, absorbent, white.
  - j. **Fender Covers:** To provide protection for automobile fenders and seat; thick and absorbent.
2. **WARRANTY:** Each product purchased hereunder shall include a manufacturer's written warranty, which must be based on commercial use, and extend for a minimum term of one (1) year from the date a Product is available for use by the purchaser, or such longer period as set forth in the written warranty.

3. **REPORTING REQUIREMENTS:** Contractor will be required to submit quarterly product sales report to the Purchasing Agent pursuant to the schedule below detailing the purchasing of all items under this Contractor. Contractor's reporting shall state "no activity" for any month in which there is no activity during a quarterly reporting period.
- a. The reports shall be an excel spreadsheet transmitted electronically to the Purchasing Agent.
  - b. Reports are due for each quarter as follows:

Reporting Period	Report Due
January 1 to March 31	April 30
April 1 to June 30	July 31
July 1 to September 30	October 31
October 1 to December 31	January 31

- c. Failure to meet these reporting requirements may result in suspension or termination of this Participating Addendum.
  - d. Notwithstanding the fact that any payment obligation for sales by contractor to any political subdivision or college, pursuant to "Purchasing Entities," below, shall be solely between the political subdivision or college and the contractor, the contractor must include, in reporting to State, the figures on quantities sold by contractor to, and amounts paid to contractor by, any such political subdivisions or independent colleges.
4. **DELIVERY:** Responsibility for product delivery remains with Contractor until the product is properly delivered and signed for. Contractor shall securely and properly pack all shipments in accordance with accepted commercial practices. Upon delivery, all packaging and containers shall become the property of the State, unless otherwise stated. Delivered goods that do not conform to the specifications or are not in good condition upon receipt shall be replaced promptly by the Contractor.
5. **QUALITY:** All products will be new and unused. All products provided by the Contractor must meet all federal, state, and local standards for quality and safety requirements. Products not meeting the requirements of this section will be deemed unacceptable and returned to the Contractor for credit at no charge to the State.
6. **DEFAULT:** In case of default of the Contractor, the State may procure the materials or supplies from other sources and hold the Contractor responsible for any excess cost occasioned thereby, provided, that if public necessity requires the use of materials or supplies not conforming to the specifications they may be accepted and payment therefore shall be made at a proper reduction in price.
7. **Primary Contacts.** The Parties will keep and maintain current at all times a primary point of contact for this contract. The primary contacts for this this Contract are as follows:
- e. **For the Contractor:**

Name: Sean Bennett  
Phone: 802/655-4054 ext. 2  
Email: [Sean\\_Bennett@Unifirst.com](mailto:Sean_Bennett@Unifirst.com)

f. *For the State:*

Name: State of Vermont, Mike Kennedy  
Address: 133 State Street, Montpelier, VT 05633-8000  
Phone: 802/249-5058  
Fax: 802/828-2222  
Email: [Michael.n.kennedy@vermont.gov](mailto:Michael.n.kennedy@vermont.gov)

8. **Purchasing Entities:** This Participating Addendum may be used by (a) all departments, offices, institutions, and other agencies of the State of Vermont and counties (each a “State Purchaser”) according to the process for ordering and other restrictions applicable to State Purchasers set forth herein; and (b) political subdivisions of the State of Vermont and any institution of higher education chartered in Vermont and accredited or holding a certificate of approval from the State Board of Education as authorized under 29 V.S.A. § 902 (each an “Additional Purchaser”). Issues concerning interpretation and eligibility for participation are solely within the authority of the State of Vermont Chief Procurement Officer. The State of Vermont and its officers and employees shall have no responsibility or liability for Additional Purchasers. Each Additional Purchaser is to make its own determination whether this Participating Addendum and the Master Agreement are consistent with its procurement policies and regulations.

**ATTACHMENT B – PAYMENT PROVISIONS**

The maximum dollar amount payable under this contract is not intended as any form of a guaranteed amount. The Contractor will be paid for products actually delivered or performed, as specified in Attachment A, up to the maximum allowable amount specified on page 1 of this contract.

1. Prior to commencement of work and release of any payments, Contractor shall submit to the State:
  - a. a certificate of insurance consistent with the requirements set forth in Attachment C, Section 8 (Insurance), and with any additional requirements for insurance as may be set forth elsewhere in this contract; and
2. Payment terms are **Net 30** days from the date the State receives an error-free invoice with all necessary and complete supporting documentation.
3. All invoices are to be rendered by the Contractor on the vendor's standard billhead and forwarded directly to the institution or agency ordering materials and shall specify the address to which payments will be sent. Percentage discounts may be offered for prompt payments of invoices; however, such discounts must be in effect for a period of 30 days or more in order to be considered in making awards.
4. **PRICING:** Contractor shall provide all products F.O.B. delivery to the ordering facility at no additional cost to the State. No request for extra delivery cost will be honored. All equipment shall be delivered assembled, serviced, and ready for immediate use, unless otherwise requested by the State. No charge for packing, shipping, or for any other purpose will be allowed over and above the price quoted.
5. Contractor shall submit invoice(s) to ordering agency.
6. Following complete delivery of the items, each as specified in Attachment A, and the State's written confirmation to the Contractor of the State's acceptance of those items and that training, Contractor will, within 30 business days, invoice the State in accordance with the rates specified in the Price Schedule.
7. Unless otherwise indicated in a manufacturer's return policy, unopened Products can be returned with no restocking fee up to 30 days from the date of receipt.
8. The State Purchasing Card may be used by State Purchasers for the payment of invoices. Use of the Purchasing Card requires all required documentation applicable to the purchase. The Purchasing Card is a payment mechanism, not a procurement approach and, therefore, does not relieve State Purchasers from adhering to all procurement laws, regulations, policies, procedures, and best practices.

**ATTACHMENT C: STANDARD STATE PROVISIONS  
FOR CONTRACTS AND GRANTS  
REVISED DECEMBER 15, 2017**

**“Attachment C: Standard State Provisions for Contracts and Grants” (revision version dated December 15, 2017) constitutes part of this Agreement and is hereby incorporated by reference as if fully set forth herein and shall apply to the purchase of all goods and/or services by the State under this Agreement. A copy of this document is available online at: <https://bgs.vermont.gov/purchasing-contracting/forms>.**

### Attachment D (Price Schedule)

Description		WEEKLY	BIWEEKLY	MONTHLY
MATS, WALK-OFF: RUBBER BACKED TO LAY FLAT AND GRIP FLOOR, WITH PILE TOP SURFACE TO CAPTURE AND HOLD SOIL, MOISTURE AND GREASE. PROTECTS FLOORS AND PROMOTES SAFETY. DELIVERED LAUNDERED AND DRY. VARIOUS COLORS AND SIZES.				
76GA UniFirst Great Impression 2.0 Walk Off Mats 3x5	3'x 5'	\$ 2.00	\$ 3.00	\$ 4.00
76GC UniFirst Great Impression 2.0 Walk Off Mats 3x10	3' X 10'	\$ 3.50	\$ 4.50	\$ 5.50
76GB UniFirst Great Impression 2.0 Walk Off Mats 4x6	4' X 6'	\$ 2.75	\$ 3.75	\$ 4.75
76GD UniFirst Great Impression 2.0 Walk Off Mats 4x8	4' X 8'	\$ 4.00	\$ 5.00	\$ 6.00
REUSABLE ABSORBANT CARPETS/MATS	18" X 18"	\$	\$	\$
MATS, SCRAPER: FOR USE AT BUILDING ENTRANCE. HEAVY DUTY WITH RIDGES TO REMOVE AND HOLD PARTICLES AND MOISTURE BELOW SURFACE OF MAT. RUBBER BACKING WITH CONTINUOUS RAISED AND BEVELED EDGES TO HOLD WATER AND LIE FLAT.				
5388 NFSI Certified UniFirst UniScraper Mat 3x5	3' X 5'	\$ 1.75	\$ 2.75	\$ 3.75
5389 NFSI Certified UniFirst UniScraper Mat 4x6	4' X 6'	\$ 3.50	\$ 4.50	\$ 5.50
(4x8 Not offered)	4' X 8'	\$	\$	\$
MOP, WET: LOOPED ENDS, SUPER ABSORBENT COTTON OR COTTON BLEND, STURDY BACKING. MOP ATTACHMENT AND HANDLE INCLUDED FOR NO ADDITIONAL CHARGE.	-	\$ 0.75	\$ 1.50	\$ 2.00
DUST MOP HANDLES: SHALL BE CONSTRUCTED OF STURDY WOOD. THE METAL SNAP ATTACHMENT MECHANISM WILL ALLOW OPTION TO ROTATE MOPHEAD 360 DEGREES OR STATIONARY.	60"	\$ No Charge	\$ No Charge	\$ No Charge
FENDER COVER CLOTHS: 100% COTTON, THICK AND ABSORBENT. PROVIDES PROTECTION FOR VEHICLE FENDERS, SEATS, ETC.	4' X 3'	\$ 0.60	\$ 0.70	\$ 0.80
WIPING CLOTHS: LAUNDERED, 100% COTTON, STRONG AND ABSORBENT. SHOP TOWEL USE: DYED ORANGE OR RED.				
802310 18x18 Bagged Red Wiper Shop Towel	18" X 18"	\$ 0.08	\$ 0.09	\$ 0.10
(Size Not offered)	18" X 30"	\$	\$	\$
VIRGIN (NEW) WIPING CLOTHS: NATURAL/WHITE, ALL-COTTON, STRONG AND ABSORBENT.				
802307 18x18 Bagged Virgin White Wiper Shop Towel	18" X 18"	\$ 0.09	\$ 0.10	\$ 0.11
(Size Not offered)	18" X 30"	\$	\$	\$
DUCK TOWELS: WHITE, 100% COTTON. (Huck Towel)	15" X 25"	\$ .20	\$ .25	\$ .30
OIL SOAK MAT (18x18)	-	\$ .60	\$ .75	\$ .90
DRY MOP: LIGHT WEIGHT. THICK-TUFTED YARN WHICH ATTRACTS DIRT AND DUST	48"	\$ .75	\$ 1.25	\$ 1.75
MICROFIBER TOWEL	16" X 16"	\$ .18	\$ .22	\$ .25
MICROFIBER DUST MOP	18"	\$ .19	\$ .23	\$ .26
MICROFIBER DUST MOP	24"	\$ .75	\$ .95	\$ 1.40
MICROFIBER DUST MOP	36"	\$ .85	\$ 1.05	\$ 1.50
MICROFIBER DUST MOP	48"	\$ .95	\$ 1.15	\$ 1.60
MICROFIBER WET TUBE MOP	-	\$ .85	\$ 1.35	\$ 2.00
MICROFIBER HIGH DUSTER COVER	-	\$ .15	\$ .18	\$ .22
MICROFIBER DUST MOP HANDLE	-	\$ No Charge	\$ No Charge	\$ No Charge
MICROFIBER DUST MOP BASE	18"	\$ No Charge	\$ No Charge	\$ No Charge
MICROFIBER DUST MOP BASE	24"	\$ No Charge	\$ No Charge	\$ No Charge
MICROFIBER DUST MOP BASE	36"	\$ No Charge	\$ No Charge	\$ No Charge
MICROFIBER DUST MOP BASE	48"	\$ No Charge	\$ No Charge	\$ No Charge
MICROFIBER HIGH DUSTER FRAME	-	\$ No Charge	\$ No Charge	\$ No Charge
WATER HOG MAT. BEVELED EDGING TRAPS DIRT AND WATER. PREVENTS SLIP HAZARDS. HELPS MAINTAIN INDOOR FLOOR COVERING. WATER TRAPPING SYSTEM HOLDS UP TO 1.5 GALLONS OF WATER PER SQUARE YARD. NITRILE RUBBER BACKING IS CHEMICALLY RESISTANT. BACKED WITH GRIP-NOBS THAT KEEP THE MAT FROM MOVING OVER CARPET AND IMPROVES TRACTION ON HARD SURFACES. CHARCOAL AND GRAY.				
	3' x 5'	\$ 4.00	\$ 5.00	\$ 6.00
	4' X 6'	\$ 5.00	\$ 6.00	\$ 7.00