

## STANDARD CONTACT

1. **Parties.** This is a contract between the State of Vermont, Buildings & General Services (hereinafter called “State”), and Office Environments, with a principal place of business in South Burlington, VT, (hereinafter called “Contractor”). Contractor’s form of business organization is incorporated. It is Contractor’s responsibility to contact the Vermont Department of Taxes to determine if, by law, Contractor is required to have a Vermont Department of Taxes Business Account Number.

2. **Subject Matter.** The subject matter of this contract is commodities generally on the subject of Ergonomic Seating. Detailed requirements to be provided by Contractor are described in Attachment A.

3. **Maximum Amount.** In consideration of the commodities to be provided by Contractor, the State agrees to pay Contractor, in accordance with the payment provisions specified in Attachment B, a sum not to exceed \$200,000.00.

4. **Contract Term.** The period of contractor’s performance shall begin on May 6, 2021 and end on May 1 , 2023 with the option to renew up to two additional one-year periods.

5. **Prior Approvals.** This Contract shall not be binding unless and until all requisite prior approvals have been obtained in accordance with current State law, bulletins, and interpretations.

6. **Amendment.** No changes, modifications, or amendments in the terms and conditions of this contract shall be effective unless reduced to writing, numbered and signed by the duly authorized representative of the State and Contractor.

7. **Termination/Cancellation/Rejection.** The State specifically reserves the right upon written notice to immediately terminate the contract or any portion thereof at no additional cost to the State, providing, in the opinion of its Commissioner of Buildings and General Services, the products supplied by Contractor are not satisfactory or are not consistent with the terms of this Contract. The State also specifically reserves the right upon written notice, and at no additional cost to the State, to immediately terminate the contract for convenience and/or to immediately reject or cancel any order for convenience at any time prior to shipping notification.

8. **Attachments.** This contract consists of 11 pages including the following attachments which are incorporated herein:

Attachment A - Statement of Work

Attachment B - Payment Provisions

Attachment 8.5 – Price Schedule

Attachment C – “Standard State Provisions for Contracts and Grants” a preprinted form (revision date 12/15/2017)

9. **Order of Precedence.** Any ambiguity, conflict or inconsistency between the documents comprising this contract shall be resolved according to the following order of precedence:

(1) Standard Contract

- (2) Attachment C (Standard Contract Provisions for Contracts and Grants)
- (3) Attachment A
- (4) Attachment B
- (5) Attachment 8.5

**WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT**

By the State of Vermont:

By the Contractor:

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

## ATTACHMENT A – STATEMENT OF WORK

The Contractor shall provide:

1. 9 to 5 Seating, Neo Lite Collection, Line of Ergonomic Seating – 48% off Current list price.
2. 9 to 5 Seating Vault Collection, Line of Ergonomic Seating – 48% off Current list price.
3. 9 to 5 Seating, Luna Collection, Line of Ergonomic Seating – 48% off Current list price.
4. 9 to 5 Seating, Aria Collection, Line of Ergonomic Seating – 48% off Current list price.
5. 9 to 5 Seating Logic Plus Collection, Line of Ergonomic Seating – 48% off Current list price.
6. Office Master Yes Collection, Line of Ergonomic Seating – 38% off Current list price.
7. Office Master Maxwell Intensive Use 24-Seven Collection, Line of Ergonomic Seating – 38% off Current list price.
8. Office Master Patriot Value Collection, Line of Ergonomic Seating – 38% off Current list price.
9. Haworth Improv Collection, Line of Ergonomic Seating – 62% Off Current list price.
10. Haworth Improv XL Collection, Line of Ergonomic Seating – 62% off Current list price.
11. Haworth, Very Collection, Line of Ergonomic Seating – 54% off current list price
12. Haworth Soji Collection, Line of Ergonomic Seating – 45% off current list price.
13. Haworth Zody Collection, Line of Ergonomic Seating – 47% off current list price.
14. AIS Devens™ Collection, Line of Ergonomic Seating – 48% off current list price.
15. Humanscale Diffrient World Collection, Line of Ergonomic Seating – 44% off current list price.
16. Price: The percentage discount will remain the same throughout the life of the contract. New price books may be introduced with a 30 day advanced notice to the office of purchasing and contracting. All chairs are priced with base fabric. Other fabric offerings may be selected at an increased price. Dealer will provide quotation prior to ordering. A variety of castors are also available. Various arm options may also be selected including fabric, finish and flipper options.
17. See attachment 8.5 Price Schedule for a listing of pricing for chairs under the category of Standard Ergonomic Task Chairs and Ergonomic Task Stools, Short Cylinder Ergonomic Chair, 24/7 Ergonomic Chairs. Contact Contractor for pricing for Ergonomic Seating.
18. Contractor will be expected to stock a number of contract chairs to meet the requirements of department that do not have a color preference. Orders should be screened and if the model of chair is in stock but in another color, a call will be placed to determine if the customer will accept what is on hand.
19. Contractor must supply demonstration chairs for evaluation proposes at no charge. The chairs shall be delivered to the requester's office and instructions in their use provided. The evaluation period will be a minimum of one week.

- 20. Contractor must delivery chairs free of charge to any location within the state, place the chair at the workstation and instruct the user in its operation. Any boxes, tags, or packing material will be removed from the premises.
- 21. Contractor must provide pre-sales support in selecting and demonstrating the chairs.
- 22. **REPORTING REQUIREMENTS:** Contractor will be required to submit quarterly product sales report to the Purchasing Agent pursuant to the schedule below detailing the purchasing of all items under this Contractor. Contractor’s reporting shall state "no activity" for any month in which there is no activity during a quarterly reporting period.

- a. The reports shall be an excel spreadsheet transmitted electronically to the Purchasing Agent.
- b. Reports are due for each quarter as follows:

Reporting Period	Report Due
January 1 to March 31	April 30
April 1 to June 30	July 31
July 1 to September 30	October 31
October 1 to December 31	January 31

- c. Failure to meet these reporting requirements may result in suspension or termination of this Participating Addendum.
  - d. Notwithstanding the fact that any payment obligation for sales by contractor to any political subdivision or college, pursuant to “Purchasing Entities,” below, shall be solely between the political subdivision or college and the contractor, the contractor must include, in reporting to State, the figures on quantities sold by contractor to, and amounts paid to contractor by, any such political subdivisions or independent colleges.
- 23. **DELIVERY:** Responsibility for product delivery remains with Contractor until the product is properly delivered and signed for. Contractor shall securely and properly pack all shipments in accordance with accepted commercial practices. Upon delivery, all packaging and containers shall become the property of the State, unless otherwise stated. Delivered goods that do not conform to the specifications or are not in good condition upon receipt shall be replaced promptly by the Contractor.
  - 24. **QUALITY:** All products will be new and unused. All products provided by the Contractor must meet all federal, state, and local standards for quality and safety requirements. Products not meeting the requirements of this section will be deemed unacceptable and returned to the Contractor for credit at no charge to the State.
  - 25. **DEFAULT:** In case of default of the Contractor, the State may procure the materials or supplies from other sources and hold the Contractor responsible for any excess cost occasioned thereby, provided, that if public necessity requires the use of materials or supplies not conforming to the

specifications they may be accepted and payment therefore shall be made at a proper reduction in price.

26. **Primary Contacts.** The Parties will keep and maintain current at all times a primary point of contact for this contract. The primary contacts for this this Contract are as follows:

e. **For the Contractor:**

Name: Daniel Woodworth  
Phone: 802-864-3900 ext 1204  
Email: dwoodworth@oei-vt.com

f. **For the State:**

Name: State of Vermont, Deb LaRose  
Address: 109 State Street, Montpelier, VT 05633-3001  
Phone: 802/828-4635  
Fax: 802/828-2222  
Email: Deborah.larose@vermont.gov

27. **Purchasing Entities:** This Participating Addendum may be used by (a) all departments, offices, institutions, and other agencies of the State of Vermont and counties (each a “State Purchaser”) according to the process for ordering and other restrictions applicable to State Purchasers set forth herein; and (b) political subdivisions of the State of Vermont and any institution of higher education chartered in Vermont and accredited or holding a certificate of approval from the State Board of Education as authorized under 29 V.S.A. § 902 (each an “Additional Purchaser”). Issues concerning interpretation and eligibility for participation are solely within the authority of the State of Vermont Chief Procurement Officer. The State of Vermont and its officers and employees shall have no responsibility or liability for Additional Purchasers. Each Additional Purchaser is to make its own determination whether this Participating Addendum and the Master Agreement are consistent with its procurement policies and regulations.

## ATTACHMENT B – PAYMENT PROVISIONS

The maximum dollar amount payable under this contract is not intended as any form of a guaranteed amount. The Contractor will be paid for products actually delivered or performed, as specified in Attachment A, up to the maximum allowable amount specified on page 1 of this contract.

1. Prior to commencement of work and release of any payments, Contractor shall submit to the State:
  - a. a certificate of insurance consistent with the requirements set forth in Attachment C, Section 8 (Insurance), and with any additional requirements for insurance as may be set forth elsewhere in this contract; and
2. Payment terms are **Net 30** days from the date the State receives an error-free invoice with all necessary and complete supporting documentation.
3. All invoices are to be rendered by the Contractor on the vendor's standard billhead and forwarded directly to the institution or agency ordering materials and shall specify the address to which payments will be sent.
4. **PRICING:** Contractor shall provide all products F.O.B. delivery to the ordering facility at no additional cost to the State. No request for extra delivery cost will be honored. All equipment shall be delivered assembled, serviced, and ready for immediate use, unless otherwise requested by the State. No charge for packing, shipping, or for any other purpose will be allowed over and above the price quoted.
5. Contractor shall submit invoice(s) to the ordering facility.
6. Following complete delivery of the items, each as specified in Attachment A. Contractor will, within 30 business days, invoice the State in accordance with the rates specified in Attachment A.
7. Unless otherwise indicated in a manufacturer's return policy, unopened Products can be returned with no restocking fee up to 30 days from the date of receipt.
8. The State Purchasing Card may be used by State Purchasers for the payment of invoices. Use of the Purchasing Card requires all required documentation applicable to the purchase. The Purchasing Card is a payment mechanism, not a procurement approach and, therefore, does not relieve State Purchasers from adhering to all procurement laws, regulations, policies, procedures, and best practices.

**ATTACHMENT C: STANDARD STATE PROVISIONS  
FOR CONTRACTS AND GRANTS  
REVISED DECEMBER 15, 2017**

**“Attachment C: Standard State Provisions for Contracts and Grants” (revision version dated December 15, 2017) constitutes part of this Agreement and is hereby incorporated by reference as if fully set forth herein and shall apply to the purchase of all goods and/or services by the State under this Agreement. A copy of this document is available online at: <https://bgs.vermont.gov/purchasing-contracting/forms>.**

**Attachment 8.5 Price Schedule**  
**Haworth Task Seating – 2020 Price Book**  
**All Chairs are 24/7**  
**All Chairs can be modified to use Low Cylinders**

# HAWORTH

Enterprise Code	Mfg	Qty	Part Number	Part Description	Unit List	Ext. List	Customer %	Unit Customer	Ext. Customer
HAW	HAE	1	M231-1741	Improv H.E. Midbk, Fab Uph Plstc Bk, Plstc Bse, Tlt Lk, Adj Arm, Hd Cstrs,	\$ 1,364.08	\$ 1,364.08	-62	\$ 518.35	\$ 518.35
HAW	HAE	1	M231-1H41	Improv H.E. Midbk, Fab Uph Plstc Bk, Plstc Bse, Tlt Lk, Flipper Arm, Hd Cstrs,	\$ 1,620.72	\$ 1,620.72	-62	\$ 615.87	\$ 615.87
HAW	HAE	1	M234-1741	Improv H.E. Midbk, Fab Uph Plstc Bk, Low Plstc Bse, Tlt Lk, Adj Arm, Hd Cstrs,	\$ 1,364.08	\$ 1,364.08	-62	\$ 518.35	\$ 518.35
HAW	HAE	1	M234-1H41	Improv H.E. Midbk, Fab Uph Plstc Bk, Low Plstc Bse, Tlt Lk, Flipper Arm, Hd Cstrs,	\$ 1,620.72	\$ 1,620.72	-62	\$ 615.87	\$ 615.87
HAW	HSV	1	SCT-20-0045K	Very Task Chair, Fab Seat, Mesh Bk, Armless, Plstc Bse Hd Ctrs, Bk Lk, Fwd Tlt, No Lum , Knock Down FedX Ship	\$ 880.30	\$ 880.30	-54	\$ 404.94	\$ 404.94
HAW	HSV	1	SCT-20-0143K	Very Task Chair, Fab Seat, Mesh Bk, Armless, Lw Alum Bse Hd Ctrs, Bk Lk, Fwd Tlt, W/Lum, Knock Down FedX Ship	\$ 1,044.86	\$ 1,044.86	-54	\$ 480.64	\$ 480.64
HAW	HSV	1	SCT-20-0145K	Very Task Chair, Fab Seat, Mesh Bk, Armless, Plstc Bse Hd Ctrs, Bk Lk, Fwd Tlt, W/Lum, Knock Down FedX Ship	\$ 976.29	\$ 976.29	-54	\$ 449.09	\$ 449.09
HAW	HSV	1	SCT-20-4045K	Very Task Chair, Fab Seat, Mesh Bk, Hgt Adj Arms, Plstc Bse Hd Ctrs, Bk Lk, Fwd Tlt, No Lum , Knock Down FedX Ship	\$ 1,051.69	\$ 1,051.69	-54	\$ 483.78	\$ 483.78
HAW	HSV	1	SCT-20-4143K	Very Task Chair, Fab Seat, Mesh Bk, Hgt Adj Arms, Lw Alum Bse Hd Ctrs, Bk Lk, Fwd Tlt, W/Lum, Knock Down FedX Ship	\$ 1,216.25	\$ 1,216.25	-54	\$ 559.48	\$ 559.48
HAW	HSV	1	SCT-20-4145K	Very Task Chair, Fab Seat, Mesh Bk, Hgt Adj Arms, Plstc Bse Hd Ctrs, Bk Lk, Fwd Tlt, W/Lum, Knock Down FedX Ship	\$ 1,147.68	\$ 1,147.68	-54	\$ 527.93	\$ 527.93
HAW	HSS	1	SJT-20-004A5K	Soji Task, Fab St /Mesh Bk, No Arm, NoLum, Bk Lock Fwd Tlt, Adj Seat, Plst Base, Hrd Cstr, KD FedX or Truck Load	\$ 663.53	\$ 663.53	-45	\$ 364.94	\$ 364.94
HAW	HSS	1	SJT-20-014A5K	Soji Task, Fab St /Mesh Bk, No Arm, Lum, Bk Lock Fwd Tlt, Adj Seat, Plst Base, Hrd Cstr, KD FedX or Truck Load	\$ 715.91	\$ 715.91	-45	\$ 393.75	\$ 393.75
HAW	HSS	1	SJT-20-404A5K	Soji Task, Fab St /Mesh Bk, Hgt Adj Arm, NoLum, Bk Lock Fwd Tlt, Adj Seat, Plst Base, Hrd Cstr, KD FedX or Truck Load	\$ 771.58	\$ 771.58	-45	\$ 424.37	\$ 424.37
HAW	HSS	1	SJT-20-414A5K	Soji Task, Fab St /Mesh Bk, Hgt Adj Arm, Lum, Bk Lock Fwd Tlt, Adj Seat, Plst Base, Hrd Cstr, KD FedX or Truck Load	\$ 823.96	\$ 823.96	-45	\$ 453.18	\$ 453.18
HAW	HZY	1	SZT-20-424MA5K	Zody Task, Fab St /Mesh Bk, Hgt Adj Arm, W/PAL, BkLk&FwdTlt, Adj Foam St, Std Plst Hrd Cstr, KD	\$ 1,437.11	\$ 1,437.11	-47	\$ 761.67	\$ 761.67

**Haworth Task Stools – 2020 Price Book**  
**All Stools are 24/7**

HAW	HAE	1	M2E1-1741	Improv H.E. Stl, Fab Uph Plstc Bk, Steel Bse, Tlt Lk, Adj Arm, Hd Cstrs,	\$ 1,994.51	\$ 1,994.51	-62	\$ 757.91	\$ 757.91
HAW	HAE	1	M2E1-1H41	Improv H.E. Stl, Fab Uph Plstc Bk, Steel Bse, Tlt Lk, Flipper Arm, Hd Cstrs,	\$ 2,251.15	\$ 2,251.15	-62	\$ 855.44	\$ 855.44
HAW	HSV	1	SCTC-20-0015	Very Task Stool Chair, Fab Seat, Mesh Bk, Armless, Plstc Bse Hd Ctrs, Bk Lk, No Lum ,	\$ 1,279.24	\$ 1,279.24	-54	\$ 588.45	\$ 588.45
HAW	HSV	1	SCTC-20-4015	Very Task Stool Chair, Fab Seat, Mesh Bk, Hgt Adj Arms, Plstc Bse Hd Ctrs, Bk Lk, No Lum ,	\$ 1,450.63	\$ 1,450.63	-54	\$ 667.29	\$ 667.29



Bidder: Office Environments Signature: *Daniel Woodworth* Date: 9/9/2020





**Attachment 8.5 Price Schedule**

**Haworth Task Seating – Low Cylinder – 2020 Price Book**

**All Chairs are 24/7**

**All Chairs on previous page can be modified to use Low Cylinders – these are just the specific models**

# HAWORTH

HAW	HAE	1	M234-1741	Improv H.E. Midbk, Fab Uph Plstc Bk, Low Plstc Bse, Tlt Lk, Adj Arm, Hd Cstrs,	\$ 1,364.08	\$1,364.08	-62	\$ 518.35	\$ 518.35
HAW	HAE	1	M234-1H41	Improv H.E. Midbk, Fab Uph Plstc Bk, Low Plstc Bse, Tlt Lk, Flipper Arm, Hd Cstrs,	\$ 1,620.72	\$1,620.72	-62	\$ 615.87	\$ 615.87
HAW	HSV	1	SCT-20-4143K	Very Task Chair,Fab Seat,Mesh Bk,Hgt Adj Arms, Lw Alum Bse Hd Ctrs,Bk Lk,Fwd Tlt, W/Lum, Knock Down FedEx Ship	\$ 1,216.25	\$1,216.25	-54	\$ 559.48	\$ 559.48



Bidder: Office Environments Signature: *Daniel Woodworth* Date: 9/9/2020



**Attachment 8.5 Price Schedule  
9 to 5 Task Seating & Task Stools  
2020 Price Book**



Enterprise Code	Mfg	Qty	Part Number	Part Description	Unit List	Ext. List	Customer %	Unit Customer	Ext. Customer
925	925	1	3150-Y3-A23	Neo Lite - Mesh Back, Full Synchro-Tilt Control, A23 Six Way Adjustable Arms	\$ 509.60	\$ 509.60	-48	\$ 264.99	\$ 264.99
925	925	1	3158-Y1-A23	Neo Lite - 8" Mesh Mid-Back Stool, Simple Synchro-Tilt Control, A23 Six Way Adjustable Arms	\$ 598.00	\$ 598.00	-48	\$ 310.96	\$ 310.96
925	925	1	1460-Y3-A8B	Vault - Mesh Mid-High Ratchet Back, Full Synchro-Tilt Control, A8 2 Way Adjustable Black Arms	\$ 665.60	\$ 665.60	-48	\$ 346.11	\$ 346.11
925	925	1	1468-Y1-A8B	Vault - Mesh Mid-High Ratchet Back 8" Stool, Simple Synchro Tilt Control, A8 2 Way Adjustable Black Arms	\$ 733.20	\$ 733.20	-48	\$ 381.26	\$ 381.26
925	925	1	1790-M2-A5	Logic Plus - High-Back, Synchro-Tilt Control, A5 Height & Width Adj. T Arms	\$ 1,060.80	\$ 1,060.80	-48	\$ 551.62	\$ 551.62
925	925	1	3460-W2-A45	Luna - High Back Upholstered Seat and Mesh Back, Advanced Weight Balanced Synchro-Tilt Control, A45 Four Way Adjustable Arm	\$ 717.60	\$ 717.60	-48	\$ 373.15	\$ 373.15
925	925	1	1880-Y4-A8B	Aria - Mesh High Back, Intensive Synchro-Tilt Control, A8 2 Way Adjustable Black Arms	\$ 816.40	\$ 816.40	-48	\$ 424.53	\$ 424.53

**9 to 5 24/7 Task Seating**

925	925	1	1790-M2-A5	Logic Plus - High-Back, Synchro-Tilt Control, A5 Height & Width Adj. T Arms	\$ 1,060.80	\$ 1,060.80	-48	\$ 551.62	\$ 551.62
925	925	1	3460-W2-A45	Luna - High Back Upholstered Seat and Mesh Back, Advanced Weight Balanced Synchro-Tilt Control, A45 Four Way Adjustable Arm	\$ 717.60	\$ 717.60	-48	\$ 373.15	\$ 373.15



Bidder: Office Environments Signature: *Daniel Woodworth* Date: 9/9/2020



**Attachment 8.5 Price Schedule**  
**Office Master Task Seating – 2020 Price Book**  
**All Chairs are 24/7**



Enterprise Code	Mfg	Qty	Part Number	Part Description	Unit List	Ext. List	Customer %	Unit Customer	Ext. Customer
OMF	OMF	1	YS74	Mid Back Management Chair	\$ 544.00	\$ 544.00	-38	\$ 337.28	\$ 337.28
OMF	OMF	1	YS84	Mid Back Executive Chair	\$ 601.00	\$ 601.00	-38	\$ 372.62	\$ 372.62
OMF	OMF	1	YS78	High Back Executive Chair	\$ 575.00	\$ 575.00	-38	\$ 356.50	\$ 356.50
OMF	OMF	1	7878MX	Intensive Use Office Task Chair (Oversized)	\$ 1,068.00	\$ 1,068.00	-38	\$ 662.16	\$ 662.16
OMF	OMF	1	MX84IU	Intensive Use Office Task Chair (Oversized)	\$ 1,015.00	\$ 1,015.00	-38	\$ 629.30	\$ 629.30
OMF	OMF	1	PA53	Task Chair	\$ 440.00	\$ 440.00	-38	\$ 272.80	\$ 272.80

**Office Master Task Seating – 2020 Price Book**  
**Low Cylinder Chair**

OMF	OMF	1	PA53	Task Chair	\$ 440.00	\$ 440.00	-38	\$ 272.80	\$ 272.80
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**Attachment 8.5 Price Schedule**  
**AIS Task Seating – 2020 Price Book**



Enterprise Code	Mfg	Qty	Part Number	Part Description	Unit List	Ext. List	Customer %	Unit Customer	Ext. Customer
AIS	AIS	1	4600	Devens Black Task Black Mesh Chair - Express	\$ 656.00	\$ 656.00	-48	\$ 341.12	\$ 341.12

**Attachment 8.5 Price Schedule**  
**Humanscale World Seating – 2020 Price Book**



Enterprise Code	Mfg	Qty	Part Number	Part Description	Unit List	Ext. List	Customer %	Unit Customer	Ext. Customer
HSC	HUM	1	W11	Diffrient World Chair, Height Adjustable Duron Arms	\$ 1,091.00	\$ 1,091.00	-44	\$ 610.96	\$ 610.96



Bidder: Office Environments Signature: *Daniel Woodworth* Date: 9/9/2020

