

STANDARD CONTRACT

1. **Parties.** This is a contract between the State of Vermont, Department of Buildings and General Services, Office of Purchasing & Contracting (hereinafter called “State”), and The Granite Group Wholesalers, LLC, with a principal place of business in Concord, NH, (hereinafter called “Contractor”). Contractor’s form of business organization is Limited Liability Company. It is Contractor’s responsibility to contact the Vermont Department of Taxes to determine if, by law, Contractor is required to have a Vermont Department of Taxes Business Account Number.

2. **Subject Matter.** The subject matter of this contract is commodities generally on the subject of plumbing and heating and related parts, tools, and other supplies. Detailed requirements to be provided by Contractor are described in Attachment A. The subject matter, and pricing, of this contract is derived, via authorization of the Commissioner of Buildings and General Services pursuant to 29 V.S.A. § 903a, from State of New Hampshire contracts # 8002489 and 8002790.

3. **Maximum Amount.** In consideration of the commodities to be provided by Contractor, the State agrees to pay Contractor, in accordance with the payment provisions specified in Attachment B, a sum not to exceed \$500,000.00.

4. **Contract Term.** The period of contractor’s performance shall begin on June 18, 2021 and end on June 18, 2023, with the State having two options to renew, of one year each.

5. **Prior Approvals.** This Contract shall not be binding unless and until all requisite prior approvals have been obtained in accordance with current State law, bulletins, and interpretations.

6. **Amendment.** No changes, modifications, or amendments in the terms and conditions of this contract shall be effective unless reduced to writing, numbered and signed by the duly authorized representative of the State and Contractor.

7. **Termination/Cancellation/Rejection.** The State specifically reserves the right upon written notice to immediately terminate the contract or any portion thereof at no additional cost to the State, providing, in the opinion of its Commissioner of Buildings and General Services, the products supplied by Contractor are not satisfactory or are not consistent with the terms of this Contract. The State also specifically reserves the right upon written notice, and at no additional cost to the State, to immediately terminate the contract for convenience and/or to immediately reject or cancel any order for convenience at any time prior to shipping notification.

8. **Attachments.** This contract consists of 7 pages including the following attachments which are incorporated herein:

Attachment A - Statement of Work

Attachment B - Payment Provisions

Attachment C – “Standard State Provisions for Contracts and Grants” a preprinted form (revision date 12/15/2017)

9. **Order of Precedence.** Any ambiguity, conflict or inconsistency between the documents comprising this contract shall be resolved according to the following order of precedence:

- (1) Standard Contract
- (2) Attachment C (Standard Contract Provisions for Contracts and Grants)
- (3) Attachment A
- (4) Attachment B

WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the State of Vermont:

THE GRANITE GROUP WHOLESALERS, LLC

Date: _____

Date: _____

Signature: _____

Signature: _____

Name: Jennifer Fitch

Name: _____

Title: Commissioner - Buildings and General Services

Title: _____

ATTACHMENT A – STATEMENT OF WORK

The Contractor shall provide:

- 1. Plumbing and heating and related parts, tools, and other supplies, as follows:
 - A. All percentages are discounts from standard manufacturer list at time of order or purchase. For items not in stock and that need to be ordered, price at time of order governs, and shall apply to the purchase. Pricing in “B” applies to products from manufacturers not specifically listed in “C.” Pricing in “C” applies to manufacturers specifically listed in “C” For manufacturers in “C” listed as “Special Order,” Contractor agrees to provide the State with the then-current most favorable pricing that Contractor provides at that time to its most favored customers.
 - B. General Categories and Discounts:

Discount %	Product and/or Discount Description
40%	Plumbing
20%	Electrical
20%	Hardware
25%	Heating and Cooling
10%	Hand Tools
20%	Safety
40%	Other - Pipe, Valves, Fittings

- C. Specific manufacturer discounts:

Manufacturers	Discount
4Pro R&Q Ningbo	50%
Acorn	Special Order
American Granby	40%
American Standard	Special Order
Amtrol Heating Products	48%
Apollo	40%
Brasscraft Manufacturing	30%
Central Faucets	Special Order
Chicago Faucets	40%
Crane	Special Order
Cuna	40%
Dearborn	50%
Delta / Delex	40%
Eemax	35%
Eljer	Special Order
Elkay	40%

Manufacturers	Discount
Jones-Stephens Corp	35%
Kasa (Lines Inclusive)	Special Order
Kohler	40%
Lenox	30%
Mansfield Brass	Special Order
Moen	40%
Moon	Special Order
Oatey	50%
Powers	Special Order
R.W. Beckett	30%
Sloan	40%
Solder	45%
Speakman	35%
Symmons	35%
T & S	40%
Taco	50%

Franklin Machine Parts	Special Order
Gerber	40%
Gould	45%
Grundfos	50%
Halsey Taylor	40%
Hercules Chemicals	40%
Honeywell	35%
IPS Corporation	50%

Uponor	40%
Viega ProPress System	35%
Watts	40%
Weil-Mclain	30%
Westward	Special Order
Willoughby	Special Order
Zoeller	30%
Zurn	40%

2. **WARRANTY:** Each product purchased hereunder shall include a manufacturer’s written warranty, which must be based on commercial use, and extend for a minimum term of one (1) year from the date a Product is available for use by the purchaser, or such longer period as set forth in the written warranty.
3. **REPORTING REQUIREMENTS:** Contractor will be required to submit quarterly product sales report to the Purchasing Agent pursuant to the schedule below detailing the purchasing of all items under this Contractor. Contractor’s reporting shall state "no activity" for any month in which there is no activity during a quarterly reporting period.
 - a. The reports shall be an excel spreadsheet transmitted electronically to the Purchasing Agent.
 - b. Reports are due for each quarter as follows:

Reporting Period	Report Due
January 1 to March 31	April 30
April 1 to June 30	July 31
July 1 to September 30	October 31
October 1 to December 31	January 31

- c. Failure to meet these reporting requirements may result in suspension or termination of this Participating Addendum.
 - d. Notwithstanding the fact that any payment obligation for sales by contractor to any political subdivision or college, pursuant to “Purchasing Entities,” below, shall be solely between the political subdivision or college and the contractor, the contractor must include, in reporting to State, the figures on quantities sold by contractor to, and amounts paid to contractor by, any such political subdivisions or independent colleges.
4. **DELIVERY:** Responsibility for product delivery remains with Contractor until the product is properly delivered and signed for. Contractor shall securely and properly pack all shipments in accordance with accepted commercial practices. Upon delivery, all packaging and containers shall become the property of the State, unless otherwise stated. Delivered goods that do not conform to the specifications or are not in good condition upon receipt shall be replaced promptly by the Contractor.
5. **QUALITY:** All products will be new and unused. All products provided by the Contractor must meet all federal, state, and local standards for quality and safety requirements. Products not meeting the

requirements of this section will be deemed unacceptable and returned to the Contractor for credit at no charge to the State.

6. **DEFAULT:** In case of default of the Contractor, the State may procure the materials or supplies from other sources and hold the Contractor responsible for any excess cost occasioned thereby, provided, that if public necessity requires the use of materials or supplies not conforming to the specifications they may be accepted and payment therefore shall be made at a proper reduction in price.
7. **Primary Contacts.** The Parties will keep and maintain current at all times a primary point of contact for this contract. The primary contacts for this this Contract are as follows:

e. **For the Contractor:**

Name: David Guinard, Branch Manager
 Phone: (802) 661-3876
 Email: dguinard@thegrانitegroup.com

f. **For the State:**

Name: Trevor R. Lewis, State Commodity Procurement Administrator
 Address: 109 State Street, Montpelier, VT 05633-3001
 Phone: 802/828-2217
 Fax: 802/828-2222
 Email: Trevor.R.Lewis@vermont.gov

8. **Purchasing Entities:** This Participating Addendum may be used by (a) all departments, offices, institutions, and other agencies of the State of Vermont and counties (each a “State Purchaser”) according to the process for ordering and other restrictions applicable to State Purchasers set forth herein; and (b) political subdivisions of the State of Vermont and any institution of higher education chartered in Vermont and accredited or holding a certificate of approval from the State Board of Education as authorized under 29 V.S.A. § 902 (each an “Additional Purchaser”). Issues concerning interpretation and eligibility for participation are solely within the authority of the State of Vermont Chief Procurement Officer. The State of Vermont and its officers and employees shall have no responsibility or liability for Additional Purchasers. Each Additional Purchaser is to make its own determination whether this Participating Addendum and the Master Agreement are consistent with its procurement policies and regulations.

ATTACHMENT B – PAYMENT PROVISIONS

The maximum dollar amount payable under this contract is not intended as any form of a guaranteed amount. The Contractor will be paid for products actually delivered or performed, as specified in Attachment A, up to the maximum allowable amount specified on page 1 of this contract.

1. Prior to commencement of work and release of any payments, Contractor shall submit to the State:
 - a. a certificate of insurance consistent with the requirements set forth in Attachment C, Section 8 (Insurance), and with any additional requirements for insurance as may be set forth elsewhere in this contract; and
2. Payment terms are **Net 30** days from the date the State receives an error-free invoice with all necessary and complete supporting documentation.
3. All invoices are to be rendered by the Contractor on the vendor's standard billhead and forwarded directly to the institution or agency ordering materials and shall specify the address to which payments will be sent. Percentage discounts may be offered for prompt payments of invoices; however, such discounts must be in effect for a period of 30 days or more in order to be considered in making awards.
4. **PRICING:** Contractor shall provide all products F.O.B. delivery to the ordering facility at no additional cost to the State. No request for extra delivery cost will be honored. All equipment shall be delivered assembled, serviced, and ready for immediate use, unless otherwise requested by the State. No charge for packing, shipping, or for any other purpose will be allowed over and above the price quoted.
5. Contractor shall submit invoice(s) to:

Each State agency making a purchase under this contract shall provide Contractor with the billing contact and address to which an invoice is to be directed for that purchase.
6. Following complete delivery of the items, each as specified in Attachment A, and the State's written confirmation to the Contractor of the State's acceptance of those items and that training, Contractor will, within not more than 30 business days, invoice the State in accordance with the rates specified in Attachment A.
7. Unless otherwise indicated in a manufacturer's return policy, unopened Products can be returned with no restocking fee up to 30 days from the date of receipt.
8. The State Purchasing Card may be used by State Purchasers for the payment of invoices. Use of the Purchasing Card requires all required documentation applicable to the purchase. The Purchasing Card is a payment mechanism, not a procurement approach and, therefore, does not relieve State Purchasers from adhering to all procurement laws, regulations, policies, procedures, and best practices.

**ATTACHMENT C: STANDARD STATE PROVISIONS
FOR CONTRACTS AND GRANTS
REVISED DECEMBER 15, 2017**

“Attachment C: Standard State Provisions for Contracts and Grants” (revision version dated December 15, 2017) constitutes part of this Agreement and is hereby incorporated by reference as if fully set forth herein and shall apply to the purchase of all goods and/or services by the State under this Agreement. A copy of this document is available online at: <https://bgs.vermont.gov/purchasing-contracting/forms>.